

Manchester textile mills are making a variety of small check effects for the coming season. They are somewhat similar to small surahs and taffetas.

A novelty in lace is made with a ground of three different materials—guipure, net and gauze. Another variety is in two shades of color, cream and butter or cream and coffee.

There are 42 cotton spinning mills in Japan, with a total number of 538,000 spindles. There is some difficulty in securing operatives, and successful strikes are of frequent occurrence.

How easy it is to succumb to that tired feeling in August, and the clerks will not be slow to follow your example. The hotter the day, the greater the effort to look cheerful and keep things moving.

Will the Chinese-Japanese war affect the silk market? The developments of the next few days can alone answer. From the two countries something like 15,000,000 lbs. of raw silk is exported each season.

How about overcoats for the boys this winter, for the hot weather will not always be with us? Is your stock complete, kilts, capes, reefers, single and double-breasted coats? Go easy on the fanciest styles; children will have to go without them this winter.

"So you think there is no hope of her recovery, doctor?"

Doctor.—"None; the disease baffles me. It is something new."

"Tell her so, doctor, and I don't think she'll mind when she knows it's something late."—*Chicago Inter-Ocean*.

The New York *Dry Goods Record* announces that twenty-nine cotton mills have shut down or are preparing to close. The mills have 1,440,000 spindles and 39,000 looms. It is added: "It is a beginning that will amount to considerable before the month of August is over."

Laces should sell well this fall. That patterns in Vandyke point effects will lead is, according to the *Economist*, beyond doubt. These styles are introduced in black silk laces, principally in Plauen and St. Gall makes, as well as in laces similar in shade to the lines which were sold extensively during the spring and summer seasons.

The time is near at hand when the boys will be going back to school. Are you prepared for a demand for children's clothing. How would it do to give a fanciful cap or belt with each suit? The practice of giving presents to purchasers is not a good one, but if there is a case in which it is good policy it is in selling children's clothing.

English gloves, says the New York *World*, are at once the cheapest, most serviceable and most fashionable just at present. They are made of selected skins in dog, lamb, kid, buck and castor, with gored thumbs, strong gussets and horn buttons, that don't come off. They look clumsy, but they also look reasonable; the fit being easy, does not destroy the usefulness of the hands. The fashionable colors are red and yellow tan, mahogany, gold and gray.

A correspondent writing from Toronto to the *American Carpet and Upholstery Trade*, says: "At no time in Canadian history has more attention been given to carpetings and kindred goods than now. Like the mother country, Canada believes in good carpets, and it is for this reason that the English have found her such a large and profitable outlet for Brussels carpet especially. The appearance here twice a year of the most prominent English three-quarter men, proves clearly the tastes of our people and the general value of the market as well. These on their last trip did remarkably well, the times considered."

FOR GROCERS AND PROVISION DEALERS.

A ringing speech—a proposal of marriage.

Flies by the million infest the sugar refineries.

Orchards around Berlin are in a promising condition.

The end of a fruitful life—death from cholera morbus.

It seems strange that a man should get hot over an ice bill.

Winnipeg milkmen contemplate striking as a protest against a new license fee.

The first carload of fresh salmon this season was shipped east from New Westminster on July 31st.

"It's always easy to count the cost," says the Manayunk philosopher, "but it's not easy to pay it."

An estimate of 35,000,000 lbs. is given as the probable amount of the California prune crop this year.

St. John, N.B., merchants have advanced the price of cornmeal 25c. a barrel within the last two weeks.

The baker shouldn't complain of hard times. He usually has a roll about him.—*Philadelphia Record*.

Will wheat go higher? Probably. Will wheat go lower? Possibly. Don't speculate.—*Milling World*.

The cod fishing is reported to be exceedingly good this year on the north shore of the Gulf of St. Lawrence.

A Collingwood man has patented a cold storage apparatus in which the temperature is reduced by snow instead of ice.

The Delhi Canning Company intend starting their branch factory at Niagara next week. W. H. Whiteside will act as manager.

It will take yet about a month before currants and raisins can be shipped, and probably two months before Persian dates are received.

A company composed of eastern men is being organized in New Westminster, B.C., to go into the halibut fishing business in the fall.

"A bad boy seldom gets his badness from his father," says the Manayunk philosopher. "The old man usually hangs on to all he has."

St. John, N.B., merchants have advanced the price of salt. The advance is due to the scarcity of the article, and the fact that no cargoes are expected to arrive before next month.

Mr. Wm. Hudson has received word that the lobsters put up by him on the Richibucto North Beach were awarded first prize at the late San Francisco exhibition.—*Richibucto, N.B., Review*.

The world's visible supply of coffee has just been made up, and shows 2,259,920 bags, against 2,146,423 bags last month, an increase of 113,497 bags, and compares with 3,086,450 bags one year ago.

To ship codfish to Newfoundland appears about as unlikely an occurrence as shipping coals to Newcastle, nevertheless a New York firm are now finding a profitable market for their shredded codfish in Newfoundland.

Are you selling goods to build up a business and make money, or to kill a rival down the street? The latter is poor policy and an expensive luxury in which few can afford to indulge. Yet, how many wreckers there are in trade!

Have you a lot of canned meats on hand? Many grocers are taking advantage of the campers' season to send their stocks out into the country. An appropriately dressed window will be of invaluable assistance in this direction.

According to official returns, the exports of canned salmon from the United States in the year ending June 30, 1894, show a decrease of more than 50 per cent. The totals given are 10,726,622 pounds for 1894, and 22,052,043 pounds for 1893.

There is an abundant but not an extra good crop of early peaches around here this season, and they are selling at low prices. As a matter of fact, they are as cheap as green apples, and a basket of ripe tomatoes is worth two bushels of the best early peaches.—*St. Catharines Journal*.

"Fact is," said the grocer, "there is no money in coffee nowadays." "That's a comfort," replied the customer; "but there is almost everything else in it. In the last pound I got there were eight beans, three peas, six shingle nails and a handful of gravel stones."—*Boston Transcript*.

The falling off in exports of dried apples, due chiefly to high cost consequent upon moderate supply last season, is remarkable. In twelve months ending June 30, 1894, only 2,846,515 pounds were sent abroad. In the preceding fiscal year the export amounted to 7,966,819 pounds.—*N. Y. Bulletin and Journal of Commerce*.

To wash windows, dissolve a little washing soda in the water, if the glass is very dim with smoke and dirt. Do not let it run on the sash, but wash each pane with old flannel; dry quickly with a soft, clean towel, wiping the corners with especial care. Polish with chamois skin or newspapers rubbed soft between the hands.

Never recommend anything that you cannot honestly guarantee to be good. There are two ways of selling goods, on their merits and on their price; sometimes one must be adopted and sometimes the other, but the former gives most satisfaction to merchant and customer. An honest grocer or butcher is a jewel, and some people are not slow in showing their appreciation of the fact.

The movement of fresh fruits from the State is growing to a big volume these days. The capacity of the roads will be taxed for a month to come. The fact that the season is a fortnight late is largely offsetting the effects of the strike. To be sure the apricots had to suffer and so the early peaches, but the later peaches and the pears are in their prime now.—*California Grocer*.

James Mills, of the Ontario Agricultural College, says it is better, for the pork trade and for the farmers that hogs should be sold alive, rather than killed and dressed at home. When packers get the pigs alive they can kill, cut and cure them uniformly so as to meet the demands of their trade, and for that reason they can afford to pay proportionally a higher price for living than for dead animals.

Mail advices from Yokohama to July 16 report the tone of the tea market quiet, with a moderate steady business passing. The natives have been willing sellers, and this joined to conservative buying, has caused prices to tend in buyers' favor. Comparisons of tea exports for