## Bond \* \*

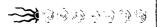


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## GENUINE BOND PAPER

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## LIVE AND LET LIVE.

NLY one legitimate basis for competition exists, and that is merit. The man who considers cheapness of more consequence than quality, and a variable price list more valuable than a reputation for fair and trustworthy methods, is wielding a twoedged sword which sooner or later will cut his own throat as well as that of his neigh-To this kind of so-called competition is due the cultivation of those false ideas of value which have made that misleading misnomer, the "bargain counter," a necessary adjunct to retail selling. Underselling is not competition, although it too often parades as such, for eventually it injures rather than stimulates trade, because its practice is either a sacrifice of rightful profits, a loss which no dealer can long sustain, or a fraud on the public, which is disastrous to reputa-Rational and healthy competition concerns itself with building up a reputation for straightforward methods, for good qualities in goods offered, and honest value for fair prices; in short, "live and let live" is the countersign of legitimate and honorable competition.

## PAPER SLATES.

THE days of the old fashioned slate for writing purposes seem to be counted, says an English exchange, and nobody will be sorry for it, except those who hitherto manufactured them. The new substitute is made of paper, or rather a thick kind of parchment, from which writing in ink as well as in lead pencil can be easily erased with a wet sponge, as the grey marks produced by the soft pencil on the hard slate. According to specifications of the patent, this paper is composed of carbon, So per cent, of paper free from wood fibre, 12 per cent, and of vegetable parchment 8 per cent. The new slate is of white color with a creamish tint on it, and as it is claimed that it is