A New Industry For London

# DE LUXE

Specialty Manufacturing Co.

Manufacturers and Distributors of

## DE LUXE CLEANSERS

Laundry Compound **Bottlewashing Compound** Dishwashing Compound Dairy Compound

Brewer's Alkali Floor Compound **Building Detergent** Prepared Floor Wax POLISHES OF ALL KINDS.

Will commence the manufacture of the above products about January 5th, 1915, with headquarters in this city.

> By buying the above articles at any of / the stores in this city or direct from us, the citizens of London will not only be buying "Canadian Made" goods, but will be patronizing a strictly London firm, who buy their supplies and spend their money in London.

- PATRONIZE HOME INDUSTRY.

Ask ONLY and ALWAYS for

NEILSON'S CHOCOLATES "The Chocolates that are Different."

ACKNOWLEDGES GIFTS. knowledge a generous Christmas box of \$5, sent by Col. Sir Adam and Lady Beck to the Convalescent Home, and a similar gift to the Victorian Order of Nurses from the same kind donors. Both have been forwarded to the re-

## MRS. HOUSEKEEPER!

Christmas time you have a little extra money. Why not make the home a present of an EDDY WASH-BOARD and an EDDY 1N-DURATED FIBREWARE TUB?

### YOU WILL FEEL THE BENEFIT

every washday in the year, for the Indurated Tub keeps the water hot for so long that it saves much lifting and carrying of water — and the Washboards have a special crimp which, without tearing the clothes, loosens the dirt very easily.

Buy your home an Xmas present, Mrs. Housekeeper, BUT BE SURE THEY ARE

EDDY'S

\*\*\*\*\*\* \*\*\*\*\*\*\* \*\*\*\*\*\* How To Get Rid of a Bad Cough.

A Home-Made Remedy That Will Do It Quickly-Cheap and

Easily Made. \*\*\*\*\*\*

inutes. Full directions with Pinex.
This Finex and Sugar Syrup preparties takes right hold of a cough and tes almost immediate relief. It loosies the dry, hoarse or tight cough in a sy that is really remarkable. It also fickly heals the inflamed membranes high accompany a maintain and the ind av a pole as best blanket and the ind av a pole as best called a careful to the careful stops the formation of phlegm in the horat and broughful tubes, thus ending the persistent loose cough. Excellent for livenities, spasmodic croup and winter coughs. Keeps perfectly and tastes and highly concen- ragin' sae.

ated compound of genuine Norway ne extract, rich in guatacol, which is nine extract, rich in gualacot, which is so healing to the membranes.

To avoid disappointment, ask your truggist for "2% ounces of Pinex"—do not accept anything eise. A guarantee of absolute satisfaction, or money promptly refunded, goes with this preparation. The Pinex Company, Toronto,

Mrs. Winslow's Soothing Syrup
as been used for over SIXTY YEARS
MILLIONS OF MOTHERS for their
MILDREN WHILE TEETHING, with
ERFECT SUCCESS, SOOTHES
HE CHILD, SOFTENS THE GUMS,
ILLAYS ALL PAIN, CURES WIND
OLIC, and is the best remedy for
lightest.

### Gems From Literature

The first installment of a new feature, and one that should prove interesting to our readers, young and old, in city, town and country, will be found on this page today. The feature will appear daily, under the heading of "Gems from the World's Best Literature," and will contain Literature," and will contain stories, essays, poems, etc., with a short synopsis of the writer's life. Today's installment is a humorous story from the pen of the inimitable Samuel Lover, entitled "The Gridiron." Watch for the continuation tomorrow.

## Old Songs and

by "D. P. H." "Farmer's Wife," "Nona," "Tulip" and "X. Y. Z."

There's a church in the valley by th wildwood, No lovelier place in the dale: No spot is so dear to my childhood, As the little brown church in the vale.

Oh, come, come, come (alto)
Come to the church by the wildwood,
Oh, come to the church in the dale; No spot is so dear to my childhood

As the little brown church in the vale. How sweet on a clear Sabbath morning, To list to the clear ringing bell;

Its tones so sweetly are calling, Oh, come to the church in the vale. There, close by the church in the valley,

Lies one that I loved so well; he sleeps, sweetly sleeps, 'neath the Disturb not her rest in the vale.

'Neath the tree where the wild flowers

the farewell bymn shall be I shall rest by her side in the tomb.

#### Some Gems From the World's Best Literature

Samuel Lover was born in 1797 in Dublin, being the son of a stockbroker. Prom his mother he inherited his musical gifts, and upright character. She lied when the boy was but twelve years old, but her influence never left him. Lover's father was determined that Samuel should enter business, at figures, barter and exchange were abhorrent to the lad. He was sent a lorder as a knowledge of the lad. to London as a bookkeeper, but at the age of seventeen turned his back on the countinghouse and for three years maintained a struggling eistence as a copier of music. Finally he obtained some commissions as a painter of miniatures, and within a few years had become very popular. His Irish wit, original straight and additional activities and activities already miniatures, and within a few years had become very popular. His Irish wit, original stories, and songs made him a favorite in literary and artistic circles. He counted among his friends such famous people as Sidney Smith, Douglas Jerroid, Talfourd, Thomas Moore, Lady Elessington, Maclise and Wilkie. Lover invented an entertainment which he called "Irish Evenings" in which he told his own stories and sang his own songs. They were so popular in England and Ireland, that in 1846 he travelled to America where he was warmly received, and toured from Boston to New Orleans, then back to Montreal, giving his "Evenings" every where.

In his later years Lover had delicate health, and removed to the Isle of Jersey, St. Heliers, where he died in 1868. His best novel is "Handy Andy," published in 1842. "Treasure Trove" (1844), was more elaborate but not such a success. His best-known poems are: "The Low Backed Car," "Molly Bawn," "Girl I Left Behind Me" and "Rory O'More," In all, Lover wrote 263 songs to which he adapted or wrote the music for over 200.

vrote 263 songs to which he adapted or wrote the music for over 200.

Or Paddy Mullowney's Travels in Advertiser Patterns France. [By Samuel Lover.] "Bye-the bye, Sir John," said the

master, addressing a distinguished guest, "Pat has a very curious story which something you told me today reminded me of. You remember, Pat" turning to the man evidently pleased at the notice thus paid to himself). "You remember that queer adventure you had in France!" 'Throth I do," grins forth Pat. "What!" exclaims Sir John in felgned surprise. "Was Pat ever in

"Indeed he was," cries mine host; and Pat adds "Ay, and faith plaze your "I assure you, Sir John," continues my host, "Pat told me a story once

ing the ignorance of the French. rejoined the baronet, "Really I always supposed the French to be a most accomplished people." "Throth thin, they are not, sir," in-

"Oh, by no means," adds mine host, 1099 shaking his head emphatically. "I believe Pat, it was when you were crossing the Atlantic?" says the master turning to Pat with a seductive air and leading into the "sure and true ac-(for Pat had thought fair to visit 'North Amerigy' for "a raison he had" in the autumn of the year ninety-

'Yes, sir," said Pat, "the broad Atlantic"-favorite phrase of his which lar, Sash and Ruffle, and With Long or Short Sleeve.-Lawn, nainsook, he gave with a brogue as broad almost as the Atlantic itself. "It was the dimity, batiste, silk, crepe or cashmere time I was lost in crassin' the broad are all suitable for this style. The Atlantic comin' home," began Pat decoyed into the recital: "Whin the winds begun to blow and the sae to rowl that you'd think the Colleen Dhas (that was her name) would not have a mast left sizes, 1, 2, 3 and 4 years. It requires 2 yards of 36-inch material for but what did rowl out of her.

"Well, sure enough the masts went by the boord at last, and the pumps were choaked (divil cheak them for that name), and av coorse the wather

that name), and av coorse the wather you have a bad cough or chest cold gained in an us; and throth, to be filled in silver or stamps. which refuses to yield to ordinary rem-dies, get from any druggist 21/2 ounces or baste, and she was sinkin' fast, of Pinex (50 cents' worth), pour into a 16-ounce bottle and fill the bottle with plain granulated sugar syrup. Start could a teaspoonful every hour or two last every hour counce bottle and fill the bottle with plain granulated sugar syrup. Start could be mixture makes it cunces—
ply—of the finest cough there we could think iv in the mortial Province ramily s dply-of the finest cough there we could think iv in the mortial hurry we wor in, and faith there was only 54 cents! Parily prepared in five no time to be lost, for my darlints, the cents! Pasily prepared in five no time to be lost, for my darlints, the Full directions with Pinex.

membranes blanket and the ind av a pole as best cough, and we could, and then we sailed iligant, above illustration, and send size of pattern in the for we darn't show a stitch of canvas tern wanted. When the pattern is bust measure you need only mark 32, 34 or for we darn't show a stitch of canvas the night before bekase it was blowing like bloody murther, savin' your prisince, and sure its a wondher of the world we worn't swally'd alive by the ragin' sae.

"Well, away we wint for more nor a week, and nothing before our two good-looking eyes but the canophy iv

a week, and nothing before our two good-looking eyes but the canophy iv heavin and the wide oceant, meanin' the broad Atlantic; not a thing was to be seen but the sae and the sky and though the sae and the sky is mighty purty things in themselves, throth they are no great things when you have nothing else to look at for a week together; and the barest rock in the world, so it was land, would more welkin, and then soon enough, throth, our provisions begun to run low; the bishthat was gone first of all-and oh

WOMAN'S SOAP

No. 1099-A Simple, Pretty Frock for

Girle' Dress. With or Without Col-

ADVERTISER PATTERN DEPT.

the Little Miss.

# Fad of the Hour---Brazilian Polka

Here It Comes With a Skip and a Dip--- Merriest of New Dances Is the Lively Brazilian Polka.

From South America comes the latest addition to the new dances-the Brazilian Polka, which isn't even remotely related to the tango even though it does come across the South

American border.
Miss Edna Neil, a pupil of Pav lowa's, for two years a member of the Imperial Russian Ballet, studied the Brazilian polka in London last summer, and it is one of the several new dances she is teaching London Advertiser readers.

BY MISS EDNA NEIL.

Poems

Formerly with Pavlowa and Mordkin in the Imperial Russian Ballet.
The Brazilian Polka opens with the skating step. The gentleman and lady face the same way as in Fig. 1. Gentleman's right arm around the lady. Ledy's man's "ight arm around the lady. Lady's right hand resting on gentleman's right. Gentleman's left arm extended. Lady's left arm extended—her hand resting on gentleman's the band. gentlemans' left hand.

The skating step is really a two-step with a dip in back. Or gentleman slide left-draw right up to left-slide left again and bend while drawing the right foot up the second time. This is done first with left and then with the right The count in this figure is 1, 2, 3 or

eft, right, left with a slight dip on the The dip is what gives the skating step the effect of skating, and should be done very smoothly.

Now the gentleman steps directly in back of lady, as in Fig. 2, and continue the skating step, except that the lady and gentleman both raise their right foot on the third count, and both dip with the left foot each time instead of alternating first with the right and then

The third position is the same as the second. Only the step is changed. Instead of the skating step, the lady and gentleman both slide to the left, describing a circle. First the gentleman extends the left arm with the lady s right hand on his left—then he extends the right arm the same way. Now they continue the slide step, with first the left and then the right arm extended. Now the lady gets into position for the cortez step by turning several times under the gentleman's hands, as in Fig. 3, and stopping when facing the

gentleman.
First the lady steps back on her left foot on the first count, on the second count she points her right foot backwards, which she holds for two counts, and then brings the right foot forward in the fifth count, at the same time raising the left foot high in back. Now the double cortez step is done. The lady takes her position by making a half turn, placing her right hand in the gentleman's right hand, as he puts it around her waist.

Both start with the right foot just off.

the floor—then put right foot forward three counts, and left foot backward three counts, raising the right foot each time that they come back. Now the lady and gentleman go forward facing each other-starting with the gentleman's right—the lady's left—walk—one—two and on the third count draw the foot up in a slight kick-con-To close the dance, repeat the first



Miss Ne., and Paul Armand Illustrating the Brazilian Polka for London Advertiser Readers. The large picture shows the opening figure of the dance; the "skating step" is shown in the upper left picture. The lower pic-

know if you are a suffragist your-

swept! .

of old?

My daughters strive for their souls

and strong in guarding them white

and what is the thing you cry? your home not warm and inclosed from harm, that you thrust the And have we not toiled to build for Shall I sit and smile at mine ease the

you a peace from the winds out-

That you seek to know how the hatties go and ride where the fight-

You have taken my spindle away from Shall I bear it long, who was swift me, you have taken away my loom, You bid me sit in the dust of it, at peace without cloth or broom. You have shut me still with a sleepy will, with nor evil nor good to do.

While our house the World that we keep for God should be garnished men to be still while the children rest? I who labored beside my mate when

the work of the World began. The watch I kept while my children slept I will keep today by Man; I have crouched too long by the little hearths at the bidding of Man my

I go to kindle the Hearth of the World, that Man has left desolate! [Margaret Widdemer, in the Independ

## CYNTHIA GREY'S MAIL-BOX

[Correspondents are requested to make their inquiries as brief as possible, and to write on one side of the paper only. It is impossible to give replies within a stated time, as all letters have to be answered in turn. No letters can be answered privately]

Dear Miss Grey,-I wonder if you September the 15th, 1909 and also September the 15th, 1910 came on. Hoping are about as rotten as it is possible re- to see the answer soon, I am, Ans. — 1. Wednesday; Thursday. Thank you, Erma, for your kind wish.

Letter From Lydia. Dear Miss Grey,-Inclosed you will find the song entitled "The Church in the Wildwood," for which Aunt Priscilla! Please send above-mentioned pattern, asked for in Wednesday's issue. Now, Miss Grey, could you print a song for

me? The chorus of it runs like this: Perhaps she's on the railway With the swells so fair. Flying through the air. What do you think of my penman-

Wishing you a Happy New Year, I remain,

2. A very good hand. Would Have Women Vote. Dear Miss Grey, 1 don't know just how you feel about men folks visiting your Mail Box, as, I presume, it is supposed to be a feminine domain. How-ever, I know of several men beside

myself who read the letters and your

wise answers each day, so therefore I venture in. It is in regard to an issue coming up at the London elections that I wish to write. I refer to the bylaw giving married women the vote. I hope the electors of the city accord their wives, mothers tion that is coming more and more to the front all the time, and while I am a countryman, and therefore have no rote at the countryman, and therefore have no rote at the countryman at the countryman at the countryman are shown in the country man are shown i that women will come to take as great successful in the treatment of so an interest in joining husbands, fath- many allments. Get it today!

Am also inclosing copy of the treatment of so an also inclosing copy of the treatment of the treatment of so an also inclosing copy of the treatment of the t

keeping as they now do in home, busicould tell me what day of the week ness and church life? I hope so, fo polities, municipal especially them to be, and I have firm faith tha woman's influence would have a cleansing effect without injuring the woman

herself. My sisters and wife (and I hope my two girls when they grow up), while they read your page with keen interes also read the war news and general political movements at home and where. They understand them fairly well, and can talk upon many of the questions. If they were called upon to vote on election day, I believe that they could mark a ballot as intelligently many of the men in this district. they do not call themselves "suffragettes"-unhappy term, which seems to antagonize so many people!-and car of the women within fifty miles. All of which sounds, I suppose, like saying a lot and getting nowhere. My Ans. 1.—Shall be glad to do so if any idea was simply this, with your permis sion, to start a little discussion in you columns upon the subject. As I have

> if slowly, coming to the front, and know my women-folks as well as my self, would enjoy some letters from

> stated before, it is one that is surel

vote at the elections in your city, am appetite, sometimes faintness, a deranged state of the intestines, and, Ontario women, in the country sections of particularly, seem to care little about the franchise. But don't you think, Miss Grey, that time will alter this and blood, and this is why it is so very

grown while I sat with my white you feel that it would add to the inhands still, terest of your page. Now, I must close, I also see in t They have meshed our World till they with best wishes for a successful new for the old song, "Constant Farmer" twined and curled through my very year PLAIN, MARRIED COUNTRYMAN. but not all, I will be pleased to cop, Ans .- This is, without doubt, an in-

while that my house is wrongly teresting letter, and upon an important and vital subject. I should indeed welcome other letters from our readers of is straightened and cleansed and either sex. Past experience has proved ers among our readers and correspond- 35 per cent butterfat. Should have ents-now, who would like to see their views in print for others' benefit?

Dear Miss Grey,-Could you give me

World, neglected and hard-op- a fortune rhyme or couplet for the onths of the year? I would be awfully obliged. A.-Here is the only one I could loout of churn, work thoroughly and salt cate. Hope it suits:

> Gabriel as thy true divinity Brings consolation, and gives constancy.

Barchiel guards thy healthy youthful experienced butter-makers. Thanks for

passion sways.

Malchediel divines thy modest power But knows thy courage in a dangerous

Though often repentant thou art inno. humidity encourages the growth of cent, knoweth of thy good Intent.

In love successful, Amriel doth declare distinctive charm of flavor. That Hope will give of blessing, thy full share.

In pools of love great Muriel declares For thee long life of luxury and case. grateful thanks for \$30 towards the Verchiel invests thy speech with elo-

And from loyal friends is thy defence. Nos. 4 and 5, London and Nissouri. Console thyself, Hamatiel shall be

True guardian of thy heart's felicity.

May Tsuriel preserve thy life from make as good bread and butter as any And give of happiness a well-carned

> injustice and misunderstanding may But Bariel will give thee happiness. Adnachiel sends friends both wise and

> With forethought kind Humiel brings success. That crowns thy life with highest hap.

> Guard well the love that they bring to

Butter-Making

true.

Dear Friend,-In response to your request for the experience of women who have made butter, I am inclosing a short explanation of my method, which I hope may be helpful to Inquirer in your Woman's Page, as I have often pure sot good ideas from the perusal of same. You certainly give some help-Am also inclosing copy of an old song

## YEAR-END CLEARING SALES Money-Saving Bargains That Are Attracting. . .

150 Dozen Fine Kid Gloves \$1.10 Per Pair

Every woman knows Kingsmill Gloves and there is sure to be a rush for these fine French Kid Gloves. Clearing lines after the Christmas rush. Every size. Almost every style. Very wide range of shades. Black, black with white embroidery backs, white with black embroidery backs, white, tans, browns, greys, navy, green, champagne, mode, etc. Come early. Your choice while they last, per pair, \$1.10 Every pair guaranteed. Have them tried on.

#### \$18 Women's Tweed Suits at \$9.95

28 only Ladies' Winter Suits, in serviceable, stylish Tweeds-greens, blues, tans and mixtures; also four black suits. Coats are satin-lined. Sizes from 34 to 42, and a few misses', 16 and 18 years. Genuine \$15.00 and \$18.00 Suits, Clearing.....\$9.95

### Still More English Serges 50c Yard

Another 1,000 yards on sale tomorrow, same as sold so quickly Saturday morning. Navy, brown, copenhagen, wine and black. Pure Wool English Serges, fast dye, unshrinkable. Wholesale cost is more than this low price. Come early Wednesday morning. Per yard ...... 50¢

#### \$1.25 Yard-Wide Pailette Silks, 89c Yard

Fine quality which drapes perfectly and is guaranteed not to cut or crush. Choice of 32 colors, including all evening shades, as well as darker colors, also black and white. Full 36 inches wide. Worth \$1.25 yard. On sale this week, per yard. .... 89¢ Mail orders filled.



Drygoods, Etc.

it if Inquirer will send addressed en

ments of the season, and success

Butter-Making.-I use a separator, D

Laval; usually skim cream to test 30 o

enough cows to gather a churning it

four or five days in warm weather. Keep cream at 50 degrees or lower til

48 hours before churning, then heat to

72; put in starter, and stir well occa-

sionally for a day; then let the ten

perature down to 60 or 62 for churning

Should churn in 15 or 20 minutes

cream has ripened well. After washing

thoroughly with pure cold water, tak

at the rate of one-half to one ounce

Ans.—Glad to receive more butter-making hints for "P. M." No doubt

others who have recently moved to

farm are glad to read the methods of

scriber asking for "Constant Farmer's

Boy" send me his or her address, with

Tea-growing is a fine art. The qual

ity of tea depends on the elevation of the land and the nature of the soil

cheap teas are produced in vast quanti-

ties in the low-lying valleys, where the

AND SPRUCE.

Best. Twenty-Five Cents.

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and Chairs

DOLLS AND DOLLS'

in great varieties, at very

reasonable prices.

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your help and kind wishes.

Wishing you all the compl

Carpets, Rugs, Curtains.

Oh, Woman, what is the thing you do, The evil things that have waxed and broad-minded enough to publish this, if have never seen printed, viz., "The Vegetables I also see in today's paper a reques

Direct to Consumer Main & Collyer Established 1894

SPECIAL Rhubarb, very fine, bunch 15c, very good in salads, 15c, 2 for 25c Tomatoes, ex. fcy., hothouse, lb. 30c Spinach, choice handpicked, pk. 300 Cucumbers, extra fancy, each... 35c Lettuce, head, fine ....... 20c Lettuce, Parls "Cos" ..... 20c Radishes, fine, bunch .....

Celery, extra large ..... 10c Celery Hearts, eix in bunch Hubbard and Essex Squash, 10c, 150 Vegetable Marrows .....5c, 10c Cabbage, White, Red, 1go 7c, med 4c Savoy Cabbage ..... Onions, peck ..... 25 Orders received 7 a.m. to noon de ilvered same afternoon. Noon to 6 p.m., following morning. Minimum,

Telephone 2831, P. O. Box 275,

25 cents.

large, coarse leaves. On the breezy hill tops are found the most delicate and tender growths. Salada tea is grown entirely in hilltop gardens, hence its BELGIAN RELIEF CONTRIBUTION. Mrs. H. A. Boomer, on behalf of the PORK& Local Council of Women, expresses BEANS Belgian Relief car of foodstuffs sent in by Miss May Crosbie, the money raised Chili Sauce by a successful concert held in S. S. This donation, with a generous one of SEASONING: Delicious \$50 from Mrs. George Rebinson and \$2. BAKING:
Perfect,
beans soft but not from an unknown friend, has encouraged council members to hope that before long they will be in a finansold everywhere, 1-7-14. PENSLAR SYRUP WHITE PINE The Cough Syrup That Pleases

So Superior are the vacuum processes employed that it has no equal for

purity, whiteness and flavorrentury

Salt

"The Salt of the Castury." All grocers can supply you. Century Salt is also made for Farm and Dairy use. DOMINION SALT CO. LTD.