

The Approaching Christmas Season

means a heavy demand on your purse. We have made generous reductions on all lines of Dry Goods and now offer our stock of TOYS at a discount of 20 per cent. for Cash. Inspect our offer. We ease the demand on your purse.

Toys! Toys! Toys!

DOLLS, DRUMS, GAMES,
BOOKS, TEA SETS, TRAINS,
CHIMES, RATTLES, ROLLER CHIMES,
TRUMPETS, TIN WHISTLES.

20 p. c. off for Cash.

A Bargain in Men's Overcoats

50 ONLY MEN'S Winter OVERCOATS

Made from Heavy Brown and Grey Mixed Tweed, with the latest style and finish

Value \$35.00. Selling now at \$23.50.

Toys! Toys! Toys!

HUMMING TOPS, TOY TRUNKS,
DANDY HORNS, JAZZ HORNS,
COON JIGGER, MOTOR CARS,
XMAS STOCKINGS, FLAGS,
BLOCKS and RUBBER TOYS.

20 p. c. off for Cash.

Just opened a small quantity of Holly Boxes in several different sizes and shapes. A very suitable box to contain a Christmas present.

Marshall Bros

Side Talks by Ruth Cameron

HOW TO BE HAPPY THOUGH HUMAN.



RUTH CAMERON

"Why don't I feel happier this morning?" I asked myself recently. It was a lovely day, I was looking forward to a pleasure trip in the afternoon. I had a new hat to wear, everyone in the immediate family was reasonably well, I had just paid all the bills for the month without entirely depleting the family finances.

For a minute I couldn't diagnose it, and then I discovered what it was that was casting this shadow on my heart. I was feeling anxious because I had not been notified of the receipt of an important letter which I had sent out. I should have heard the day before. If anything had happened to that letter it would mean a great deal of inconvenience and work for me. It was probable that the recipient had been careless about his acknowledgment, or the mail slow in bringing it, but when the morning mail failed to bring the expected letter I had let my mind dwell on all the trouble I would have if anything had happened. And the result had been that vague sense of depression on a day when I ought to have been happy.

Well, I was. I should have been ashamed of myself, shouldn't I?

"Well, I was. And I immediately set to work to drive out that silly fear that was ruining my day."

"I have never lost an important letter in the mail yet," I said to myself, "and while it might have happened this time, I suppose there are at least 99 chances to one that there is some other explanation. Besides, I don't need to face this until it comes. If it happens, I'll face it some way, and I'll be adequate to it; but it isn't going to happen. Ninety-nine out of 100 of these things that I let myself fear, don't happen. I will not harbor this fear in my mind."

Don't Laugh Until You've Tried It. Then—please don't laugh until you've tried it because it honestly

Campaign in New York

To Compel Retailers to Reduce the Price of Food.

New York, December 1.—A campaign to compel retailers to reduce food prices is about to be instituted by the State Department of Markets, Mrs. Louis Rod Weismiller, Deputy Commissioner, announced to-day.

Mrs. Weismiller declared that retail merchants have not cut their prices commensurate with the drop in wholesale prices.

In Chicago a cut in milk prices for December is announced by the Milk Producers' Association. The consumers will benefit by one cent per quart, the new price being 14 cents.

Addressing the convention of the Automobile Accessories Branch of the National Hardware Association in St. Louis yesterday, the President of the body, A. H. Decatur, of Boston, predicted an early drop in the price of automobile accessories.

EGGS!

For Your Xmas Baking

98

Cases P. E. I. Firsts Fully Inspected.

Soper & Moore

Wholesale Grocers.

The American Thread Company of Williamstown, Conn., announces that beginning Monday, December 6th, its mills, employing 2,700 operatives, will be operated only one day a week. Scarcity of orders is given as the reason.

At Pittsburgh yesterday prices of steel wire products were cut for the first time in several years, the reduction being about fifty cents per hundred pounds.

The 500 employees of the Nash Clothing Manufacturing Company of Cincinnati, which is operated on the "golden rule" basis, have voted to voluntarily surrender their jobs for a month, either January or February, in order to give work to the unemployed of other clothing factories.

This Week's Wisdom.

Nonsense is the sense that differs from your own.

Man tries to live up to his ideals, woman to her photographer's.

You can no more mistake love than the measles. It's overwhelming.

Never judge a man's feet by the slippers his wife makes for him.

It's impossible for any woman to look as young as she thinks she looks.

Gossips have no use for people who refuse to furnish material for them.

TIPS.



WALT MASON

I always tip the waiter who blithely brings to me my slice of alligator, a n d cup of sparkling tea. I don't believe in tipping, in principle it's wrong; I've done a lot of yipping this moral line along. A n d doubtless soon or later abolished it will be; but now I tip the waiter who brings my mule to me. I see my neighbors waiting a long time for their meals, the manager berating, and making frantic spels. Their words are fierce and gripping, they thunder and they screech; they don't believe in tipping, and practice what they preach. But I, who tip the waiter, am pushing through my face an egg and boiled potato, with tact and princely grace. My grub is cooked to please me, my partridge and my owl, and there is none to freeze me, with most forbidding scowl. And no one spills the gravy, the salad or the prunes, upon my whiskers wavy, or on my trousers. I am an ardent hater of tipping as a graft, but I shall tip the waiter until I'm dead or deaf; for I like prompt attention when I demand a stew, a hash all spiced with gentian, a goulash or ragout.

60 Years Old Today

Feels as young as ever

PEOPLE who are able to talk like this can't possibly have impure blood—they just feel fit—no headaches, dyspepsia or bilious disorders.

These diseases can be cured by Dr. Wilson's Herbine Bitters

A true blood purifier containing the active principles of Sarsaparilla, Madder, Burdock and other medicinal herbs. Sold at your store. 25¢ a bottle. Family size, five times as large \$1.00.

THE BRATLEY DRUG CO., Limited, ST. JOHN, N.F.

FOR SALE BY ALL DRUGGISTS AND FIRST-CLASS GROCERS.

Just Folks by Edgar A. Guest

ARTISTS AND ART.

We got to talking art one day, discussing in a general way how some can match with brush and paint the glory of a tree, and some in stone can catch the things of which the dreamy post sings.

While others seem to have no way to tell the joys they see.

Old Blake had sat in silence there and let each one of us declare our notions of what's known as art, until he'd heard us through; and then said hot: "It seems to me that any man who can be a poet is an artist by the good he daily tries to do."

He need not write the books men read or be the best of poets; he need not work with paint and brush to show his love of art; who does a little each day and has a heart that is true and pure and plays the noble part.

Though some of us cannot express our inmost thoughts in love-ness, we prove we love the beautiful by how we act and live; the poet sings of a tree no greater poet is than he.

Who finds 't in his heart some care unto a tree to give.

Though he who works in marble stone the name of artist here may own, no less an artist is the man who guards his children well; 'Tis art to love the fine and true, by what we are and what we do; how much we love life's nobler things to all the world we tell."

Germany Forging Ahead

The first ship since the war arriving at Halifax with goods from Germany had on board a cargo of kainite, a crude form of potash salts used in making fertilizers. In one form or another the substance known as potash is the base of many fertilizers, because it is one of the essential elements of plant life. In pioneer days, when there was an abundance of wood, potash was obtained by evaporating the lye obtained from wood ashes, the evaporation being carried on by boiling the lye in huge iron pots, and the substance obtained was called the ash of the pot or potash. It was then chiefly used in soap-

making. It is one of the salts of potassium. In Germany, and particularly at a place called Strassfurt, there are extensive natural deposits of potash or salts of potassium, one of which is kainite, used in making fertilizers and which annual bill for fertilizers amounts to a considerable sum. Last year the value of these imports was \$1,449,248, all but the manufactured fertilizers being admitted duty free. Of course, the importations from Germany closed during the war, and last year the imports of the crude German potash salts had a value of only \$8,852, and none of these imports came direct from Germany.—Family Herald and Weekly Star.

The Death of Dr. Johnson.

On Monday, December 13, 1784, Dr. Samuel Johnson died at Gough Square Fleet Street, from dropsy, at the age of 75, after an illness of some weeks. Although all that the professional science of the day could effect was tried, the chances of recovery from the first seemed remote. But the fear of death, to which he always had been prone, left him towards the end, and he died in peace. On his last day, a Miss Morris, daughter of an intimate friend, asked that she might be allowed to see him and receive his blessing. Thereupon Johnson turned in bed and said, "God bless you, my dear." They were his last words. The difficulty of breath-

ing increased until seven in the evening, when Francis Barber, his black servant, and Mrs. Desmoulins, his blind lady pensioner, named Williams, who were watching by his bed, noticed that the starting noise made by him had ceased and when they bent over him, they found that he was dead. A week later he was laid to rest in Westminster Abbey, the pall-bearers being Edmund Burke, Sir Joseph Banks, Mr. Wyndham, Mr. Bennet Langton, and Mr. Colman, the last rites being performed by Dr. Taylor, an old school fellow. Subsequently, a cenotaph was erected to his memory in St. Paul's Cathedral, and a medallion with a tablet was placed also in Lichfield Cathedral. But his best monument is to be found in the "life" by his faithful disciple, Boswell, who has preserved for later generations a lasting picture of the Doctor in his habits as he lived, with all his mannerisms, his prejudices, his vigorous talk, and his sterling worth. Dr. Johnson first lived in the Inner Temple, then went to Johnson's Court, leading into Gough Square, and later to No. 8, Bolt Court, where he died.

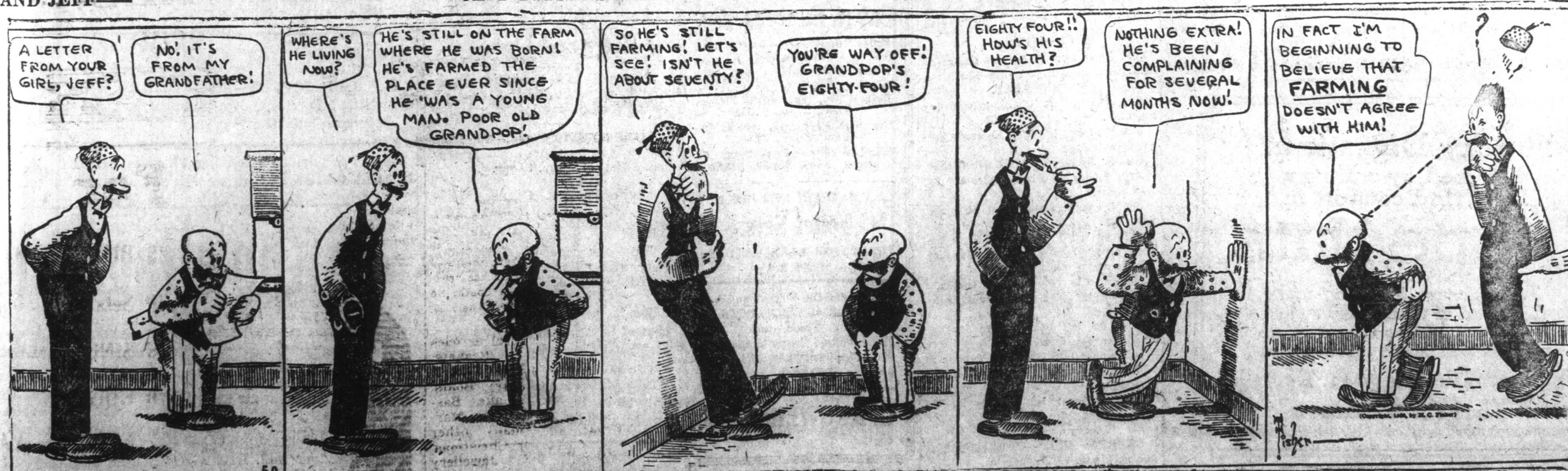
The Young Man's Boot! Men's Dark Tan Laced Boots with rubber heels; makes an excellent Fall Boot, for \$13.50 at SMALL-WOOD'S.—sep25.ft

that Sally, since she had been walking out with a young man, had failed to put in an appearance at his Young People's Social Evenings.

—By Bud Fisher.

MUTT AND JEFF

JEFF FIGURES IT'S TIME HIS GRANDPOP MADE A CHANGE.



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and education. W. W.

Supl. Education (C. of

dec16,61

D—A Housemaid

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7 Church Hill, dec16,61

D—A General Ser-

vo Mrs. D. F. Kent, 88

dec16,61

D—A Girl who un-

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of two; apply between

to Mrs. Chesman, 3

dec16,61

D—A Good Gener-

ly at 53 Circular Road.

D—A Girl for

work; washing out

to suitable girl; apply to

"MICK" care of

dec16,61

D—Good General

asking out; good wages

and 6 o'clock, care

of Mrs. Chesman, 3

dec16,61

D—A General Maid

required; apply at once to

WENTON, Water Street

dec16,61

FRANKIE FOR SALE

dec16,61