#### THE JOURNAL OF COMMERCE

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# Solid Growth

Up-to-date business methods, backed by an unbroken record of fair-dealing with its policyholders, have achieved for the Sun Life of Canada a phenomenal growth.

Assurances in Force have more than doubled in the past seven years, and have more than trebled in the past eleven years.

To-Jay, they exceed by far those of any Canadian life assurance company.

#### SUN LIFE Assurance COMPANY OF CANADA HEAD OFFICE - MONTREAL

### The London & Lancashire Life and General Assurance Association, Limited

Offers Liberal Contracts to Capable Fold Men GOOD OPPORTUNITY FOR MEN TO BUILD UP A PERMANENT CONNECTION

We Particularly Desire. Representatives for City of Montreal. Chief Office for Canada: 164 ST. JAMES STREET. MONTREAL.

ALEX. BISSETT - - Manager for Canada

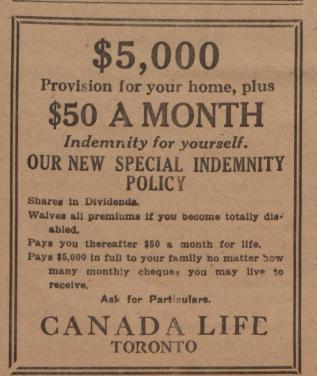
## UNION ASSUMANCE SUCIE LIMITED

OF LONDON, ENGLAND

FIRE INSURANCE, A.D. 1714.

Canada Branch, Montreal: T. L. MORRISEY, Resident Manager. North-West Branch, Winnipeg: THOS. BRUCE, Branch Manager.

AGENCIES THROUGHOUT THE DOMINION



#### SUN LIFE RECORDS.

New high records have been established by the Sun Life Assurance Company of Canada for the past year, both in connection with the amount of business written by the company as a whole, and that part of it dealt with by the Montreal agency. For the year ended December 23, 1918, the date on which the books are closed to new business, the amount of new business written amounted to \$57,-806,966 or an increase of \$2,642,498 over 1917 and of close to \$10,000,000 over 1916. This is believed to establish a new high record in life insurance written by a Canadian company.

The Montreal city agency of the company, under the management of J. C. Stanton, jr., again contributed substantially to the good showing, reporting a new high record of \$4,642,151, an increase of \$145,-901 over 1917, and of \$504,241 over 1916.

#### EQUITABLE LIFE APPOINTMENT.

Gerald F. Brophy has been appointed general manager of the New York Equitable Life Assurance Society's agencies in Canada with headquarters at Montreal. He has been for some years past inspector of agencies for Canada for the above company

No appointment has as yet been made to the position of agency manager for the Province of Quebec, which became vacant by the death of the late Sergeant P. Stearns.

#### LIVESTOCK INSURANCE IN B. C.

The Great Northern Insurance Company has been licensed to transact in British Columbia the business of livestock insurance. The provincial head office is Vancouver. J. Edward Bird, Vancouver, is attorney for the company.

#### U. S. MARINE INSURANCE.

The United States Government, according to Secretary Glass. will depart from the marine insurance field as from January 4th an order withdrawing all rates of premium fixed for insurance by the marine and seamen's division of the war risk insurance has been issued.

#### EXCELSIOR LIFE IN 1918.

The Excelsior Life Insurance Company closed its books for the year on December 16, 1918, with applications for six and three-quarter million dollars of insurance, an increase over 1917 of over half a million dollars.

#### INSURANCE MAN ARRESTED.

A confession that he forged the endorsement of the late Fred E. Richards, president of the Union Mutual Life Insurance Company of Maine, to notes aggregating \$132,000, has been made by Ludwell L. Howison, Mr. Richards' private secretary and executor of his will, according to an announcement by County Attorney Carroll L. Beedy.

The county attorney said that Howison had placed himself in the hands of the authorities and that his formal arrest would take place.

The forgeries do not affect the company, but only Mr. Richards' estate. The latter died a year ago.

The Ontar's Fire Prevention League, affiliated with the office of the Ontario Fire Marshal, was organized recently at Toronto.

#### WASHINGTON FOREST FIRE LOSSES.

Forest fires during the 1918 forest fire season destroyed more property than in any year in the history of the Washington State Foresters' Department, according to the annual report of Forester F. E. Pape. The total loss was given as \$500,-000. Forest fires burned over 106,273 acres of loggedoff lands, according to the report; killed 163,142,000 feet of merchantable timber, and destroyed 12,250,-000 feet of saw logs.

#### THE "FLU" RAVAGES.

Between 300,000 and 350,000 deaths from influenza and pneumonia have occurred among the civilian population of the United States since September 15, according to estimates of the Public Health Service. These calculations were based on reports from cities and States keeping accurate records, and public health officials believe they are conservative.

Insurance companies have been hard hit by the epidemic, government reports indicate, although there are no figures available here to show total losses sustained by these companies. The government incurred liabilities of more than \$170,000,000 in connection with life insurance carried by soldiers in army camps, not including those in Europe. About 20,000 deaths occurred in the camps in the United States, War Department records show.

#### LAUGHS FROM THE WAR RISK INSUR-ANCE BUREAU.

The people who are running the affairs of the War Risk Insurance get some odd communications. Here are a few authentic extracts from matter received: She is staying at a dissipated house.

He was inducted into the surface.

Previous to his departure we were marred by the justice of the peace.

I have a four months' old baby and he is my only support.

A lone woman and parsley dependent.

I was discharged from the army, as I have a goiter which I was sent home on.

I do not know my husband has a middle name, and if he has I done believe it is none.

I need his assistance to keep me inclosed.

Caring to my condition which I haven't walked in

3 months from a broke leg whose number is 975.

Your relation to him? Just a mere aunt and a few cousins.

I received \$61.00 and am certainly provoked tonight.

In service of the United States Armory.

I received the insurance Polish, and have since moved my postoffice.

You ask for my allotment number. I have four boys and two girls.

Please correct my name, as I could not go very well under a consumed name.

Date of birth? Not yet, but soon.

I have been in bed thirteen years with one doctor and I intend to get another.

Dear Mr. Wilson: I have already written to Mr. Headquarters and received no reply. Now if I don't hear from you I will write to Uncle Sam himself

Money was kept for the elopement for money which I never received.

Please return my marriage certificate; baby hasn't eaten for two days.

Now, Mrs. Wilson, I need help bad; see if the President can't help me. I need him here to see after me.

If you do not send my allotment i will be forced to lead an immortal life.

My Son is in the middle of the Mediterranean Sea .-- New York Evening Sun.