

## **EXPORT DEVELOPMENT CORPORATION (EDC)**

EDC helps Canadian exporters compete in world markets by providing a wide range of financial and risk management services, including export credit insurance, financing to foreign buyers of Canadian goods and services, and guarantees.

EDC's products fall into four main categories:

- export credit insurance, covering short- and mediumterm credits:
- performance-related guarantees and insurance, providing cover for exporters and financial institutions against calls on various performance bonds and obligations normally issued either by banks or surety companies;
- foreign investment insurance, providing political risk protection for Canadian investments abroad; and
- export financing, providing medium- and long-term export financing to foreign buyers of Canadian goods and services.

EDC has established relationships with leading commercial and public sector institutions in Mexico and Latin America. For more information on the range of services available, please refer to the customer teams below.

Base and Semi-Manufactured Goods Team:

Tel.: (613) 598-2823 Fax: (613) 598-2525

Consumer Goods Team: Tel.: (613) 597-8501 Fax: (613) 598-2525

Emerging Exporters Team: Tel.: 1-800-850-9626 Fax: (613) 598-6871

Financial Institutions Team:

Tel.: (613) 598-6639 Fax: (613) 598-3065

Forestry Team: Tel.: (613) 598-2936 Fax: (613) 598-2525

Engineering and Professional Team:

Tel.: (613) 598-3162 Fax: (613) 598-3167 Industrial Equipment Team:

Tel.: (613) 598-3163 Fax: (613) 597-8503

Information Technologies Team:

Tel.: (613) 598-6891 Fax: (613) 598-6858

Transportation Team: Tel.: (613) 598-3164 Fax: (613) 598-2504

For information on the full range of EDC services, contact any of the following EDC offices:

Ottawa Export Development Corporation

151 O'Connor Street Ottawa, ON K1A 1K3 Tel.: (613) 598-2500 Fax: (613) 598-6858

Vancouver Export Development Corporation

One Bentall Centre 505 Burrard Street Suite 1030

Vancouver, BC V7X 1M5 Tel.: (604) 666-6234 Fax: (604) 666-7550

Calgary Export Development Corporation

510-5th Street S.W.

Suite 1030

Calgary, AB T2P 3S2 Tel.: (403) 292-6898 Fax: (403) 292-6902

Winnipeg Export Development Corporation

330 Portage Avenue

Eighth Floor

Winnipeg, MB R3C 0C4 Tel.: (204) 983-5114 Fax: (204) 983-2187

Toronto Export Development Corporation

National Bank Building

150 York Street Suite 810 P.O. Box 810

Toronto, ON M5H 3S5 Tel.: (416) 973-6211 Fax: (416) 862-1267