

IMPORTERS/DISTRIBUTORS/USERS

Direct exporting to Italy demands Canadian exporters visit Italy at least once a year, learn about the market, and meet with potential importers, end-users, wholesalers, distributors, retailers and agents. Exporters must develop a network of contacts on the Italian side and establish working relationships with several key individuals. In light of constantly evolving circumstances, the following list of importers, distributors and end-users cannot be timeless or exhaustive, Canadian fish and seafood exporters are advised to check relevant details with commercial contacts and to adhere strictly to the specifications set by Italian importers and authorities.

Adriacoop S.C.R.L.
Via Pigafetta
63039 S.Benedetto Del Tronto (AP)
Italy
Tel: 0735-592159
Fax: 0735-588664
Product: fresh, frozen

Agras S.R.L.
Piazza della Vittoria, 14/30
16121 Genova (GE)
Italy
Tel: 010-586703
Fax: 010-565779
Contact: Dott. Romanengo, Direttore
Product: frozen, canned

Alfa Surgelati S.R.L.
Via Domenico Jachino, 10
00144 Roma (RM)
Italy
Tel: 06-529.0705
Fax: 06-529.3847
Contact: Sig. G. Reggiani, Direttore
Product: frozen

Alimenti Sud S.P.A.
Via Domitiana Km. 31
81030 Castelvolturno (CE)
Italy
Tel: 0823-852161
Fax: 0823-852981
Contact: Sig. M. Cassese, Direttore
Product: fresh, frozen

Alipes S.R.L. Rappresentanze
Alimentari
Via Villani 93
00179 Roma (RM), Italy
Tel: 06-7886991
Fax: 06-7802758
Contact: Sig. Marco Passoni
Product: canned

Aloia Riccardo S.R.L.
Corso Meridionale, 58
80143 Napoli (NA), Italy
Tel: 081-265546
Fax: 081-5538256
Contact: Mr. Riccardo Aloia, Dir.
Product: salted

Alpina Carni S.N.C.
Via G. Leopardi, 32
36060 Romano D'ezzelino (VI)
Italy
Tel: 0424-35739
Fax: 0424-34574
Contact: Sig. Lino Lorenzato, Pres.
Product: smoked

Amati Riccione S.P.A.
Via Maranello, 1/3
40070 Coriano Di Rimini (FO)
Italy
Tel: 0541-657084
Fax: 0541-657315
Contact: Dott. F. Leonelli, Dir. Acquisti
Product: fresh, frozen, canned

Amati Sud S.P.A.
Loc. Greppe di Pantano - Z.I.
86039 Termoli (CB)
Italy
Tel: 0875-751501
Fax: 0875-751751
Product: fresh, frozen

Amoruso Import-Export S.P.A.
Via Acquasalsa, 38
80045 Pompei (NA)
Italy
Tel: 081-8501498
Fax: 081-8501495
Product: fresh, frozen, smoked,
canned

Arca Import S.R.L.
Via Amerigo Vespucci 9
80142 Napoli (NA)
Italy
Tel: 081-5536094
Fax: 081-260000
Product: salted, smoked, canned

Ariete S.R.L.
Via Bernardino Alimena, 32/40
00173 Roma (RM)
Italy
Tel: 06-7233036
Fax: 06-7970102
Contact: Sig. G. Bizzarri, Direttore
Product: fresh, frozen, smoked