

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 89  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :422-VIENNA

SECTOR :002-FISHERIES,SEA PRODUCTS & SERV.  
AUSTRIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

SUB-SECTOR:PROCESSED FISH & SHELLFISH

EXTENSIVE CANVASS OF AUSTRIAN FISH MANUFACTURERS & IMPORTERS  
INCREASE AWARENESS ABOUT CANADIAN SUPPLY POTENTIAL AND  
CONSEQUENT INCREASE IN SALES

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

QUARTER: 1 1. Assist Canadian Promotor to sign cooperation agreement  
2. Obtain specifications on various other requirements.

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2. Obtain specifications on other report requirements.

QUARTER: 3 Bring additional companies to market.

QUARTER: 4 1. Bring additional companies to market.

1. Post has maintained continuing contact with PASC.  
2. General Director of PASC invited to interview.  
3. Charles signed 2.5 million contract with Post assistance.

1. Sales agreement signed between Polish Off and Sea Co. and Charles Compressors of Calgary for delivery of 3 compressors to Poland. Contract worth in a 2.5 million.

Charles signed cooperation agreement with Polish Off and Sea Company.

1. Preparations made for Charles Compressors and Promotor visit as part of DPA Memorandum Mission in April 1989.