

TRADE TRACKING SYSTEM

88/03/16

WORKLOAD AND OFFICER SUMMARY
ACTIVITY REPORT

FOR QUARTER 3 OF FISCAL YEAR 1987

REGION : ASIA PACIFIC

	NUMBER	% OFFICER-TIME CANADA	LOC-ENG	TOTAL-TIME PERSON-QTR
A. EXPORT ENQUIRIES				
FROM CANADA	: 6898	17.92	23.04	21.02
FROM TERRITORIES	: 10152	7.49	20.74	14.34
B. VISITS TO CLIENTS IN TERRITORY	VISITS : 2636	10.00	10.54	10.57
C. EXPORT PROMOTION PROJECTS & EVENTS				
FAIRS	: 77	2.54	3.00	2.85
MISSIONS	: 135	8.45	11.48	10.22
OTHER	: 76	3.50	3.04	3.38
D. COMMERCIAL / ECONOMIC REPORTS COMPLETED	: 353	4.73	3.04	4.03
E. INVESTMENT/PROMOTION ENQUIRIES				
FROM CANADA	: 383	2.16	1.92	2.11
FROM TERRITORIES	: 1487	3.00	4.64	3.91
F. TECHNOLOGY INFLOW PROGRAM ENGR'S FRM CANADA	: 43	0.28	0.32	0.31
CONNECTIONS ARRANGED	: 5	0.01	0.06	0.04
G. PARTICPT'N IN PROG-RELATED EVENTS IN CANADA	: 18	3.60	0.56	2.19
H. SERVICE REQUESTS FM GOV'T SOURCES-DEA REPTS	: 726	5.96	2.94	4.63
FROM OTHER GOV'T SOURCES- CONTACTS	: 2131	5.66	3.34	4.67
- REPORTS	: 229	2.15	0.98	1.63
I. ADMINISTRATION:				
PROGRAM MANAGEMENT & ADMIN.	: 8.88	3.38	6.40	
LEAVE, PROFESSIONAL DEVELOP	: 7.81	5.44	6.86	
J. SERVICE TO OTHER MISSION PROGRAMS	: 5.79	1.54	3.84	
***** TOTALS *****		99.93	100.00	103.00

NUMBER OF BUSINESS VISITORS FROM CANADA : 3087
FROM TERRIT : 3887

NUMBER OF PEMD APPLICATIONS COMMENTED ON: 225

NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA-BASED : 53
- LOCALLY-ENGAGED : 50