

MAMMOTH SALE

-OF-

Used Pianos and Organs

TO CLEAR BEFORE EXHIBITION.

A superb Exhibition stock of Gourelay, Mendelssohn and McMillan Pianos is coming in and to display them properly, our warerooms must be emptied at once of every exchanged Piano, every returned-from-rent Piano and every Piano that is not new style even though not actually used. Prices have been cut away down for the instruments to go quickly, so send in your order at once. Better still, send your second and third choices in case the first should be sold before your order is received. REMEMBER WE GUARANTEE EVERY INSTRUMENT, SHIP SUBJECT TO APPROVAL AND AGREE TO PAY THE RETURN FREIGHT IF NOT SATISFACTORY.

TERMS OF SALE:

Organs under \$50,	\$ 5 cash and \$3 per month
" over 50,	10 " " 4 "
Pianos under \$150	10 " " 4 "
" " 250	10 " " 6 "
" over 250	15 " " 7 "

A DISCOUNT OF 10 PERCENT FOR CASH.

If monthly payments are not convenient, quarterly, half-yearly, or other convenient payments may be arranged. Every instrument is fully guaranteed for five years. A handsome Stool accompanies each instrument.

NOTE—OUR MAIL ORDER DEPARTMENT IS AT YOUR SERVICE. IF YOU WISH FURTHER INFORMATION ABOUT THE OFFER OR INSTRUMENTS, WRITE US. WE WELCOME CORRESPONDENCE. BUT DO IT NOW.

ORGANS.

- BELL—5 octave Organ by W. Bell & Co., Guelph, in solid walnut case. Has 5 stops, 2 sets of reeds in the treble, 1 set in the bass, knee swell. Sale Price \$29
- MASON & HAMLIN—5 octave Organ by Mason & Hamlin, Boston, in solid walnut case without high top, suitable for school or chapel use. Has 9 stops, 2 complete sets of reeds, a very nice Organ, in good order. Sale Price \$36
- DOMINION—5 octave Parlor Organ by the Dominion Organ Co., in solid walnut case with high top. Has 11 stops, 2 sets of reeds throughout, 2 knee swells, mouseproof pedals. A splendid Organ. Sale Price \$45
- THOMAS—A beautiful Parlor Organ by the Thomas Organ Co., Woodstock, handsomely carved and panelled, extended top, music rack, lamp stands, mouseproof pedals. Has 10 stops, 2 sets of reeds throughout, 2 knee swells, etc. Sale Price \$45
- DOHERTY—6 octave Piano Case Organ by The Doherty Co., Clinton, in ebonized case with mirror top and lamp stands. Has 11 stops, 2 sets of reeds throughout, couplers, 2 knee swells. Sale Price \$67
- BELL—6 octave Piano Case Organ by W. Bell & Co., Guelph, in solid walnut case with rail top and fret panels. Has 11 stops, 2 sets of reeds throughout, 2 couplers, 2 knee swells. Sale Price \$74
- DOHERTY—A walnut Piano Case Organ by W. Doherty & Co., Clinton, in up-to-date case with solid panel carved in relief, mirror top, lamp stands, mouseproof pedals, etc. Has 11 stops, 2 complete sets of reeds, 2 knee swells, couplers, etc. Sale Price \$76
- DOMINION—An almost new Piano Case Organ by the Dominion Co., in solid walnut case, full length music desk, solid panel carved in relief, mirror top, lamp stands, mouseproof pedals, etc. Has 11 stops, 2 full sets of reeds, 2 couplers, 2 knee swells. Sale Price \$85
- SHERLOCK-MANNING—A Piano Case Organ by the Sherlock-Manning Organ Co., London, in rich double veneered mahogany case, full piano front panels and music desk and without mirror top. Has 13 stops, 2 sets of reeds throughout, couplers, vox humana, knee swells, mouseproof pedals, etc. Is a sample instrument and has not been used three months. Sale Price \$89

PIANOS.

- VOSE—7 octave Square Piano by the celebrated firm of Vose & Sons, Boston, in attractive rosewood case with carved legs and lyre, is finished alike back and front. Has overstrung scale, full iron frame, etc. Original Cost \$375 Sale Price \$89
- DOMINION—An excellent Square Piano by the Dominion Co., Bowmanville, in rosewood case, with carved legs and lyre, serpentine mouldings, etc. Has large overstrung scale, full iron frame action in perfect order. A good toned instrument. Sale Price \$107
- HAZELTON—An unusually good Square Piano by this old and reliable house of Hazelton Bros. Has 7 1-3 octave, full overstrung scale, iron frame. Is one of the finest Square Pianos that we have had in the warerooms for years. Were it an Upright, it would sell for nearly double the money. Originally \$500 Sale Price \$127
- WILLIAMS—A Cabinet Grand Upright Piano by R. S. Williams, in ebonized case with plain panels, full trichord overstrung scale, double repeating action. In perfect order. Original Price \$375 Sale Price \$185
- WHALEY-ROYCE—A 7 1-3 octave Upright Piano by Whaley-Royce, Toronto, in rich mahogany case with full length music desk, carved panels, trichord overstrung scale, 3 pedals, ivory and ebony keys, etc. Original Price \$350 Sale Price \$195
- DOMINION—7 1-3 octave Upright Piano by the Dominion Co., Bowmanville, in walnut case with full length music desk, plain engraved panels, sliding fall board, continuous hinges, ivory and ebony keys. A medium sized Piano, in good order. Original Price \$350 Sale Price \$198
- MASON & RISCH—7 1-3 octave Upright Piano by Mason & Risch, Toronto, in dark rosewood case, with plain panels, trichord overstrung scale, ivory and ebony keys. A good toned Piano and in splendid order. Original Cost \$275 Sale Price \$210
- MENDELSSOHN—An almost new 7 1-3 octave Upright Piano in rich mahogany case, full length music desk and carved panels, automatic sliding fall board, ivory and ebony keys, 3 pedals, etc. Cannot be told from new. Manufacturer's Price, \$340. Sale Price \$237
- HARDMAN—A Cabinet Grand Upright Piano by Hardman & Co., New York, in attractive case of plain design, plain polished panels. Has full cabinet grand scale, ivory and ebony keys, finest, double repeating action, in A1 order. Original Cost, \$500. Sale Price \$245
- DECKER BROS.—A rarely good Piano by this celebrated firm, has rich, sonorous tone, perfect repeating action, in dark rosewood case of plain design. Original Cost \$550 Sale Price \$248
- GERHARD HEINTZMAN—7 1-3 octave Piano by Gerhard Heintzmar, Toronto, in walnut case of up-to-date design with plain panels and music desk, ivory and ebony keys, trichord overstrung scale, 3 pedals, etc. Cannot be told from new. Manufacturers' Price \$400 Sale Price \$259
- HEINTZMAN & CO.—A large size Cabinet Grand Upright Piano by Heintzman & Co., in burl walnut case. Has full length music desk, carved panels, automatic sliding fall board, ivory and ebony keys, 3 pedals. Manufacturers' Price, \$500. Sale Price \$265
- GERHARD HEINTZMAN—A large style Gerhard Heintzman Piano in walnut case, full length music desk, carved panel, Boston fall board, trichord overstrung scale, ivory and ebony keys, etc. Sale Price \$275
- GOURLAY—The popular Empress design Cabinet Grand Piano of our own make that has won so much favor with professional musicians and music lovers. It's simplicity of design also appeals. Nothing but the finest materials and workmanship enter into the make-up of this instrument. In mahogany case. Used only about a year. Price is reduced to \$305
- GOURLAY—A new Grand-Scale-Gourelay Piano in rich mahogany case of Ornate Colonial design. A rare Piano. If we were to make a Piano to your order at \$1,000, it could be no finer in tone, action or durability than this instrument. The rich, sonorous tone of this Piano closely resembles that of a Grand. Has been used professionally for 15 months, but is just like new. Sale Price \$328

Gourelay, Winter & Leeming,

180 Yonge Street, Toronto.