## J. N. Currie & Co.



### Highest Type of Salesmanship

Is that which helps a customer to make up his mind without appealing to force or to press a decision.

Granting you can force decisions on some people, you cannot do this with the better class of buyers. People who have minds of their own want to use them, and any obvious attempt on the part of the salesman to do their thinking for them will be resented, openly or otherwise.

The store of today must have the kind of merchandise wanted by the people of today.

#### Our Autumn Stocks

of merchandise now arriving each day appeal to early shrewd buyers. September volume of business expected large increase in sales.

#### School Openings

Means clothing for the boys and girls—Shoes, Hosiery and, Furnishings. We bought heavily for the increased demand, and can show "Real Values," Suits \$6.50 to \$12.50-\$2 under present values. Hosiery, Caps and Shoes at 10 per cent. to 20 per cent, below today's values.

#### 20th Century Clothing Again.

Our customers all know how this brand keeps the shape, holds the color and gives that perfect satisfaction no other make seems to give. If you appreciate the advantage of a first chance to see these new autumn lines, drop in at once.

MEN'S SEPARATE TROUSERS. Our values are creating big sales. Make comparison at \$5.50, \$6.75 and, \$7.50.

NEW STYLES IN MEN'S TWEED WATERPROOF MOTOR COATS FOR FALL.—\$9.50, \$12.50, \$13.50, \$15, \$17.50, WE ARE SELLING Overalls, Work Shirts and Smocks below today's manufacturer's prices. These lines will be much higher in price. Buy ample supplies ahead at our present

We sell Sugar \$2.00 per hundred under Wholesale Prices.

Lower prices again this week. Phone 17.

J. N. CURRIE & CO.

# Central Garage, Glencoe

Exide Battery Service Station

We have just equipped our Battery Detention of the best battery-charging fits that's in use today. It is run by Hydro. partment with one of the best battery-charging outfits that's in use today. It is run by Hydro. When in town call in and see it working. We are now prepared to charge and repair bat- THURSDAY, SEPTEMBER 2, 1920 teries of any make. All work guaranteed.

## Sneigrove & Faulds



A Mescosta, Mich., man was fined cause, while drunk, he attempted to and palatable to children, who show

kiss an 80-year-old woman.

When a three-year-old girl fell from the third storey of a New York apartment her head struck squarely on a sleeping cat, saving her from serious injury but snuffing out all the nine lives of the cat.

And palatable to children, who show no hesitancy in taking them. They will certainly bring all worm troubles to an end. They are a strengthening the disorders of digestion that the worms cause and imparting a health tone to the system most beneficial to development.

### The Transcript

Published every Thursday morning from The Transcript Building, Main Street, Glencoe, Ontaric. Subscrip-tion—in Canada, \$1.50 per year; In the United States, \$2.00 per year— payable in advance.

Advertising.—The Transcript has a large and constantly growing circu-lation. A limited amount of adver-tising will be accepted, at moderate rates. Prices on application.

A. E. Sutherland, Publisher.

Western Canada's big crop of wheat ill in a few weeks be moving south

Western Canada's Dig crop of wheat will in a few weeks be moving south across the border to help rectify the rate of exchange. Or. as Racey, the Montreal cartoonist, puts it: "Mrs. Can. Wheat will soon be mending the hole in the seat of little Dollar Bill's pants."

Provincial Fuel Controller H. J. Harrington states that the coal situation has improved. He holds the view that there will be an increase in supply during the fall and that the danger of a shortage which threatened the province some months ago is largely a thing of the past.

On account of motorisis running inwith the latter's nacents. Mr. and Mrs. Med. Darke spent Sunday with and John Mrs. and Mrs. Ray Smith and John Smith of Watcher Smith's aunt near Rondeau. Mr. and Mrs. Cyrus Smith and Donelda and Glenn spent Wednesday with Mrs. Smith's aunt near Rondeau. Mr. and Mrs. B. J. Jeffery of Newbury spent Sunday with their daughter, Mrs. Caivin Stitler.

Mr. and Mrs. Ray Smith and John Smith of Watcher Smith of Watcher Smith and John Smith

largely a thing of the past.

On account of motorists running into or colliding with horse-drawn vehicles in some districts, an agitation has begun to remedy matters and it is expected that before long Hon. F. C.

Biggs will be asked to introduce legislation compelling all vehicles, including horse-drawn rigs. to carry lights at night.

A circular letter issued by the Canadian Co-operative Wool Growers states that the wool market has taken on a much stronger tone. "During the past six weeks," it says, "we have sold slightly more than one and a half million pounds of the 1920 clip at prices that should prove very satisfactory to sheep raisers of Canada."

The application of the Bell Tele-

The application of the Bell Tele-The application of the Bell Telephone Company to raise its rates now before the Dominion Railway Board has resulted in a united demand in the press of Ontario that the province foliow the example set by Manitoba, Saskatchewan and Alberta and acquire control of the Ontario portions of the system. It would be a progressive step and one that would meet with general approval. All public utilities ought to be owned by the people.

The coal dealers are announcing that it is necessary to increase the price of coal to the consumers here in the coal to the co

The coal dealers are announcing that it is necessary to increase the price of coal to the consumer, because of the increase in freight rates. The railways were compelled to increase in wages to employees. The employees may soon find it necessary to ask further increase in wages because of the higher cost of coal. In that evaluate and spent Sunday at Robert Campbell's.

No one can say the present-day girl does not give the mosquito a fair chance.

Internally and Externally it is Good.

The crowning property of Dr. Thomas Eccletric Oil is that it can be used internally for many complaints as well as externally. For sore throat, croup, awhooping cough, pain in the chest, colic and many hundred ailments it has curative qualitits that are unsurpassed. A bottle of it costs little and at vicious circle; but it is really a spiral, not a circle at all.

Don Gifford of Merlin motored to Parkdale and spent Sunday at Robert Campbell's.

No one can say the present-day girl does not give the mosquito a fair chance.

Internally and Externally it is Good.

The crowning property of Dr. Thomas internally for many complaints as well as externally. For sore throat, croup, whooping cough, pain in the chest, colic and many hundred ailments it has curative qualitits that are unsurpassed. A bottle of it costs little and there is no loss in always having it at hand.

The Strathroy Dispatch says:

"Nine-hundred-and-something now represents the number of strathroy's by indurion for another we would sugar. The completion of unnecessary noises," with the life term as the penalty for running an auto with the "cut-off," or whatever they call the dingus that makes the noise, open.

and Mrs. Dan McIntyre, jr., and hter Margaret are attending Tor-

CMaster.
Dan L. McIntyre has purchased the times McMaster farm from Gordon

returned home after spending two weeks with her cousin, Thelma Wat-

The oat harvest is getting pretty rell rounded up here in spite of in-lement weather. The yield is excel-

lent.
The Women's Institute picnic last
Friday was a success antil a heavy
shower marred the proceedings.
Threshing is the order of the day.
Rev. Mr. McKillop of Largie very
ably filled the pulpit in the Presbyterian church on Sunday evening.
The Fraser Mission Band will hold

Three carloads of near relatives from this vicinity attended the mon-ster picnic at Springbank in honor of Mr. Woolcock's birthday.

social evening next Friday in the

#### KILMARTIN

Rev. Dr. Smith of Blenheim, former pastor here, will preach here next Sunday and will remain for the picnic. Dr. D. F. McLachian and wife of Windsor spent over Sunday at Alexander McLachian's.

Lieut. Col. J. H. Wood of Toronto spent a few days last week with his sister, Mrs. D. N. Munroe.

A number have threshed and crops are turning out good, especially oats, which are a bumper crop.

Farmers are busy getting ground ready for wheat. There will be a good acreage sown, but will be later than previous years on account of the Hessian fly.

Miss Kate McKellar of Detroit is visiting friends here.

risiting friends here.
Alexander Munroe is visiting in Tor-

onto.

Quite a number observed Mosa and
Ekfrid civic holiday by attending the
picnic at Weekes' grove. All report a

good time.

Mr. and Mrs. Alex Summers and Mr. and Mrs. John Summers and baby of Oakdale spent Sunday with friends Miss Jean Dewar of St. Thomas re-

Mr. and Mrs. Bernard Tyrell of Sno-er, Mich., spent the week-end at Alex

#### CAMERON

Miss Margaret McDonald is spending her holidays with her sister, Mrs. Alex. Clements, of Mosa.

Archy McNeil, Wm. Plaine and Robert Morrison motored over to Crinan on Tuesday evening, taking a number of young people from here, and spent the evening with Mr. and Mrs. Bruce McPherson (nee Miss Kathleen Morrison).

ison).

Miss J. Plaine of St. Thomas spent unday at her home here.

#### DAVISVILLE

laughter Jean are visiting his mother at Owen Sound.
Mr. and Mrs. Ernest Armstrong and amily went to Detroit to visit relatives last week.
Miss Irene Ralph and Mrs. Will Mur-

naving her brother visiting her. Mr. and Mrs. Joseph Armstrong had their Sunday school children out on

Tuesday to spend the day.

Bill McLean and Sandy Man of Inwood called on Davisville friends last week on their way to Ridgetown to at-tend the old boys' reunion.

#### CASHMERE

Mr. and Mrs. Wed. Darke spent Sun

## We heard a man say:

"Let the Telephone Company use the profits they made in prosperous years, if they need money to build more plant."

That's exactly what we have done!

Shareholders of the Bell Telephone Company of Canada have been paid only a moderate return on the par value of their stock - no more!

We have made no distributions of bonus stock, no 'melons' have ever been cut; no distribution ever been made of surplus earnings. Every share of stock has brought us its par value, or better.

For forty years we have consistently used all surplus earnings, all idle reserves to buy more telephone plant. Every dollar has gone back into the business to extend it and serve new subscribers.

What has this policy meant to the public?

The Board of Railway Commissioners at our last rate investigation found that if we had not pursued this honorable course of turning all surplus earnings back into the business we would have had to provide in the year 1918 alone an additional \$908,000 out of revenue to pay interest on the plant so secured. This, of course, would have meant higher rates to subscribers.

The fact is, we need millions of new money just because our funds have always been at work, keeping down our bond and stock issues, and ensuring low rates to our subscribers!

> THE BELL TELEPHONE COMPANY OF CANADA



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## Service in Glencoe

VERLAND motor cars require unusually little attention because of the Triplex Springs which protect not only the passengers but the durable alloy steels of the chassis from jolting and jarring. If service should be required, we offer full facilities for prompt and expert attention to your car. And back of Overland is one of the greatest manufacturing institutions of the Dominion.

Come in today and see one of these remarkable Overlands with Tripley Springs whose and Stamina are being established in new records



WM. McCALLUM DEALER GLENCOE

Head Office and Factories: Willys-Overland Limited, Toronto, Canada

For Infants and Children In Use For Over 30 Years

CASTORIA

A quiet wedding was solemnized at the Presbyterian manse. Watford, when Miss Pearl Hathaway of Appin became the bride of Gordon Harris of Sarnia.

Canadians living along the Windsor border are crossing over to the United States and buying sugar at 17c per pound. The price is 7c higher on the Canadian side.