## BRITISH COLUMBIA

Countries of Interest: Japan, Hong Kong, Thailand, Singapore, United Kingdom

#### MOON ENTERPRISES INC.

2 – 11720 Voyageur Way Richmond, BC V6X 3G9

Contact: Thomas Lee, Manager Telephone: 604-270-0088

Fax: 604-270-8988

Products: Geoduck Clams — Fresh, frozen, live; Sea Cucumber Meat — Frozen; Lobster — Frozen, live; Crab — Live; Oysters — Whole-inshell

Annual Sales Range: 2.5 – 10M Percent of Sales Exported: 80% Number of Employees: 5

Type of Business: Processor, Exporter, Trader

#### MUREX AQUA FOODS INC.

207 – 20701 Highway 10 Langley, BC V3A 5E8

Contact: William Crook, President David Barret, Vice President Telephone: 604-530-7217

Fax: 604-533-4053

Sales Offices/Agents: Aquaculture Supply Chemin des Aulx 5

Ch-1228, Plan-les-Ouates (Geneva) Switzerland

Products: Brine Shrimp (Artemia) — Fresh frozen, freeze dried; Krill — Fresh frozen, freeze dried

Annual Sales Range: 2.5 – 5M Percent of Sales Exported: 72%

Number of Employees: 12 (permanent), 40 (seasonal)

Type of Business: *Processor* Production Period: *Year round* Brands: *Murex, Canada Gold* 

#### **NIKKA TRADERS INC.**

9291 Shaughnessy Street Vancouver, BC V6P 6R5

Contact: Wayne Lytton, President Shawn Lytton, Sales & Marketing Manager

Telephone: 604-324-6556 Fax: 604-324-6552

Sales Offices/Agents: Tokyo, Japan

Products: Salmon — Fresh, frozen, canned, smoked, salted/dried, roe, dressed, speciality pack, gift pack, troll-caught; Black Cod (Sablefish) — Frozen, smoked, gift pack

Annual Sales Range: 2.5 – 3M

Percent of Sales Exported: 70%

Number of Employees: 9

Type of Business: Processor, Wholesaler/Distributor, Exporter

Production Period: Year round

Brands: Capilano Salmon, Cheena, Gourmet Canadiana

Countries of Interest: Taiwan, Singapore, United States, Brazil, Belgium

#### NOR AM AQUACULTURE INC.

Box 837, 1495 Baikie Road Campbell River, BC V9W 6Y4

Contact: Odd Grydeland, General Manager

Kim Garety, Production Manager Telephone: 604-286-3133

Fax: 604-286-1946

Sales Offices/Agents: Scan Am Fish Farms

Anacortes, Washington Phone: 206-293-9448 Fax: 206-293-3889

Products: Atlantic Salmon — Fresh, portioned

Annual Sales Range: 10 – 50M Percent of Sales Exported: 95% Number of Employees: 90

Type of Business: Processor, Aquaculture,

Exporter

Production Period: Year round

### OCEAN DELIGHT SEAFOODS LTD.

450 Alexander Street Vancouver, BC V6A 1C5

Contact: Shig Hirai, President Y. Matsumoto, Manager Telephone: 604-254-8251

Fax: 604-254-1699

Products: Fish Cake — Fresh, frozen

Annual Sales Range: 0.5 - 2.5MNumber of Employees: 7

Type of Business: Processor

### **OCEAN FISHERIES LIMITED**

2305 Commissioner Street Vancouver, BC V5L 1A4

Contact: Bob Parker, V.P. Marketing, Fresh & Frozen David Johnstone, V.P. Marketing,

Canned Products

Telephone: 604-254-5751

Fax: 604-254-3131

Products: Pacific Salmon — Fresh, frozen, canned, troll-caught; Herring Roe, Salmon Roe — Fresh, frozen, salted; Groundfish, Pacific Halibut — Fresh, frozen

Production Period: January - mid-December

Halibut — Fresh, frozen
Annual Sales Range: 50M+
Percent of Sales Exported: 50%
Number of Employees: 250
Type of Business: Processor, Exporter

Brands: Ocean's

Countries of Interest: Worldwide

# OCEANFOOD SALES LTD. & OCEANFOOD INDUSTRIES LTD.

1909 East Hastings Street Vancouver, BC V5L 1T5

Contact: John A. Graham, President David R. Slade, Sales & Marketing Manager

Telephone: 604-255-1414
Fax: 604-255-1787

Sales Offices: In Canada: Edmonton, AB; Calgary, AB; Toronto, ON

Sales Agents: Sanio Foods Ltee, Montreal, QC Products: Salmon (wild & farmed) — Frozen,

smoked

Annual Sales Range: 10 – 50M

Percent of Sales Exported: 5% Number of Employees: 15 – 50

Type of Business: Processor, Exporter

Production Period: Year round

Brands: Nanuk

# OSPREY INTERNATIONAL SEAFOODS INC.

143 Riverside Drive North Vancouver, BC V7H 1T6

Contact: Norm Dove

Nan Dove

Telephone: 604-929-3451 Fax: 604-929-8900