REPT4D 90/04/05

PLANNING:

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 89 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :432-STOCKHOLM

005-ADVANCED TECH. PROD. & SERV

SWEDEN

ANTICIPATED RESULTS:

OTHER ELECTRONICS

CONT PROM OF CDN FLRMS TO ERICSSON WHO HAVE INDICATED OFFSET 3-5 NEW BUYING CONNECTIONS

ACTIVITIES PROPOSED IN POST PLAN:

CONT PROM OF CDN ELECT., COMP THROUGH CORPORATE VISITS

CONT SUPPORT & PROM OF NEW GENERATION OF LSDN CHIPS

JOURNALISTS FM ELECTRONIKVARLDEN TO BE INVITED TO CDA. BETTER PRESS COVERAGE OF NEW PRODUCTS

PROM. CDN PRTCPTN IN MAJOR EUROPE ELECT. COMPONENTS FAIR. DISTRIBUTORS
BETTER AWARENESS OF CDN CAPABILITY AMONG SWE OEMS &

CONSULTING & OTHER SERVICES

COMPUTOR JOURNALISTS MISSION TO CANADA BETTER PRESS COVERAGE FOR CDN PRODUCTS

INDENTIFY CDN SOFTWARE HOUSE INTREST IN OPENING LOCAL OFFICE LONG TERM SALES NOT POSSIBLE WITHOUT LOCAL PRESENCE.

TRADE MISSION & CDN BOOTH AT MAJOR COMPUTER FAIR OCT89 BETTER EXPOSURE OF CDN CAPABILITIES.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

that the first finance, an original that

QUARTER: 1 To get the Win System running

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

It works more or less

MANATORIA SA TALES REPERTED

Installey Marin's provinced ID south of Fold. Were and indicated when construction we are install when the automotions the FTEL with Derivits of Seteric Constant provinces. Planky memoricated Salagraph perceived and without where them 195 of Webbi are dive an in-

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