

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 1ST QUARTER OF 1986 (861)

Summary for REGION: LATIN AMERICA AND CARIBBEAN

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)	
	CANADA-BASED		LOCALLY-ENGAGED				
	TRADE	NON-TRADE	TRADE	NON-TRADE			
A. Servicing Export Enquiries	from Canada	23.4	0.	36.9	0.	18.08	4698 (Enquiries)
	from Territory	12.1	0.	29.6	0.	9.81	3099 (Enquiries)
B. Export Promotion Projects and Events		6.0	0.	7.6	0.	4.09	99 (Projects/Events)
C. Other Trade Development Activities		7.7	0.	8.6	0.	4.90	
D. Promotional Projects		8.7	0.	9.2	0.	5.37	89 (Fairs/Miss/Conf.)
E. Servicing Investment Development from Canada		0.6	0.	0.3	0.	0.29	55 (Enquiries)
	from Territory	0.4	0.	0.4	0.	0.23	61 (Enquiries)
F. Service to Government	External Affairs	12.7	0.	5.4	0.	5.43	280 (Reports)
	OGs, Provinces, ETC	5.6	0.	5.4	0.	3.31	254 (Contacts)
G. Administration	Program Management	10.0	0.	1.3	0.	3.38	
	Leave, Professional Dev.	5.9	0.	2.9	0.	2.64	
Total TID Program		93.1	0.	98.6	0.	57.53	
H. Other Programs		6.8	0.	1.4	0.	2.47	

Trade Officers: 60

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent