

IN ORDERING SPECIFY "WYETH'S."

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## TO PHYSICIANS.

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Office **JOHN WYETH & BRO.,**

1412 WALNUT ST., PHILADELPHIA.

May, 1878.

DEAR SIR :

Some ten years since, we introduced largely to the Medical Profession of the United States, a combination, which we called "**BEEF, WINE AND IRON,**" giving the exact ingredients and making no claim of proprietorship. It has been very freely prescribed with most satisfactory results. Our sales have been very extensive, amounting to over one million bottles, besides a large quantity in bulk for dispensing in prescriptions. The claims we advanced as to its value as a nutrient, stimulant and tonic, have been fully verified, and its advantages have been highly appreciated by thousands of the leading practitioners all over the United States and abroad. To a great degree, this has been due to the intelligent preparation of the Beef Juice, which is combined with the Wine and Iron. We have never claimed that we can manufacture this article any better than other educated and intelligent Apothecaries, if they provide themselves with the appliances required to prepare it properly; but we do maintain, that, to manufacture it so as to contain the nutriment material in a small bulk, expensive apparatus is essential, in order to secure expression and evaporation at a low temperature. This can only be provided to advantage, if the manufacture is to be conducted on a very large scale; nor can the article be furnished at as reasonable a cost as we can sell it. We import the Sherry Wine, hundreds of casks at a time. We are now receiving from the best Beef butchers, supplies of the most desirable pieces of Beef, free from fat or gelatin, at a slight advance above cost to them, as we thus enable them to dispose of their surplus from day to day.