

A PERSONAL LETTER TO FARMERS.

Dear Sir,—We understand that you are interested in farm stock, and believe that you would, in all probability, make a test of Herbageum on your own animals, if the principle of feeding it were only fully explained to you, and, therefore, we take the liberty of writing you this personal letter. We are aware that Canada is at present being flooded with cheap preparations, mostly from the United States, that claim to be just as good, and, in some cases, better than Herbageum, and we would ask you to test Herbageum side by side with any of these. Test for economy and note results.

Herbageum has been manufactured at Galt, Canada, for twenty-one years, and is neither a condition powder nor a food. When we say it is not a condition powder, we mean that it contains nothing that acts directly on the system as condition powders do act, and when we say it is not a food we mean that it is not a condensed form of food that requires to be assimilated and digested by the animal's stomach.

Herbageum is a combination of pure spices of an aromatic nature, and these, by restoring to the dry winter food those qualities that have passed from it in the drying process, enable the animal to thoroughly assimilate and digest it. That is, in a few words, the principle of feeding Herbageum.

Now, as to practical results, an even tablespoonfull, or one-quarter of an ounce, is a feed for three calves, and 25c. worth will make a ton and a quarter of skim milk equal to new milk for calves. It will prevent scouring and constipation, and even to very young calves skim milk may be fed with perfect safety. Fed to pigs, it makes six months' feeding equal to eight, and it does this simply by supplying them with that which nature intended them to have to assist in the digestion of their food. While getting it regularly, pigs never get off their feed, or suffer from weak back or legs.

Fed to milch cows, it makes a wonderful difference in both the quality and the quantity of the milk, and the cows will thrive while milking heavily.

Horses will do more heavy work on less hay and grain when they have Herbageum, simply because they thoroughly digest what they eat, and there is no waste.

In fattening cattle, there is no danger from over-feeding, if Herbageum is fed regularly, and the time and feed saved shows a good margin of profit over and above the cost of the Herbageum.

Herbageum is much favored by sheep men. Lice and ticks cannot live where it is fed regularly, because they live on impure blood. Herbageum, by assuring perfect digestion of food, makes the blood pure, and pure blood is poison to lice and ticks.

We do not ask you to accept our statement as to all this, but we attach hereto copies of letters from several well-known Canadians, and we ask you to consider them carefully.

Yours sincerely,
THE BEAVER MFG. CO.

Extract from letter from Mr. Walter McMonagle, Sussex, N. B.:

"We find Herbageum to be of very great assistance. By its use, we are enabled to get calves on skim milk at a very early age without danger of scours or other trouble. This not only means great economy in the raising of our stock, but we can in this way develop a better type of dairy heifer, free of fat and of good milk-producing form. We might further say in regard to the use of Herbageum, that in extreme cases of scours we have found it a sure and effective cure, and in ordinary everyday use, a sure preventive. We are firm believers in Herbageum for regular everyday use."

Yours sincerely,
"WALTER McMONAGLE.

"Glen View Farm, Sussex, N. B."

Copy of letter from the Ingersoll Pork Packing Co.:

"Dear Sirs,—We have much pleasure in stating that we have used quite a little of your Herbageum, and we have found it quickly puts unhealthy hogs in a thriving condition. It seems to cleanse them from worms, and strengthens their backs and

legs, and we have found them to fatten much quicker by its use. It pays, we believe, to feed to little pigs regularly, as well as when you are preparing them for market. We also believe it is a good thing to feed to sows while suckling their pigs. Wishing you much success, as we believe it a great benefit to the country, we are,

"Yours truly,
"INGERSOLL PACKING CO.,
"Per C. C. L. Wilson."

Extract from letter from D. C. Flatt & Son:

"We are using Herbageum continually, and have used it for a number of years. It was fed regularly to the champion boar, Summer Hill Victor, and the more we use of it, the more firmly are we convinced that every breeder and feeder of hogs should use it. It keeps the hogs on their feed by assisting digestion, which assistance is necessary when fitting for show purposes or feeding for market."

"We have no interest in any stock-food company, and are not prejudiced for or against any of these preparations in any way; but we have tested a number of them, and for permanent result and regular feeding, we are convinced that Herbageum is the most economical and valuable, and that it is absolutely safe for regular and continual feeding."

"D. C. FLATT & SON.
"Millgrove, Ont."

Copy of letter from Mr. John Brown:

"I have faith in Herbageum. I fed nine head of stock for the Guelph Fat-stock Show. I fed them all Herbageum regularly, and they took to it naturally from the first. And, although I gave them all the heavy food they would take, not one of them got off their feed or bloated during the whole time. This was my first experience in feeding Herbageum, and I was certainly astonished at the results. These cattle did better than I ever had cattle do before."

"At Guelph Fat-stock Show, I won first prize and sweepstakes for beef carcass, besides three firsts, three seconds and two third prizes, and I attribute much of my success to the use of Herbageum."

"We ship in the neighborhood of ten thousand head of cattle to the Old Country annually."

"JOHN BROWN,
"Drover and Feeder.
"Galt, Ont."

GOSSIP.

THE INNES, LATTIMER & FAIRBAIRN SALE.

Three Shorthorn sales in practically the same neighborhood, on three consecutive days, proved, as was feared by many, too much of a good thing, and the third failed to hold the crowd, buyers from a distance having been pretty well supplied by the first two sales, so that the bidders at the sale of Shorthorns from the herds of Messrs. Innes, Lattimer & Fairbairn, at Woodstock, Ontario, on October 25th, were principally from the surrounding districts, and prices, for the most part, ruled low, the top price being \$225 for the roan yearling bull, Village Prince, contributed by Mr. Fairbairn, and purchased by Mr. J. A. Lattimer. The yearling heifer, Matchless 35th, sold for \$170 to J. W. Boyle, of Woodstock, and the cow, Matchless 34th, to Hunter Bros., Drumbo, at \$155, these being the only numbers that brought over \$100. It was bargain day for buyers, but the sellers are not discouraged by the result, and purpose giving the annual-sale system a further trial, hoping for more fortunate arrangements and more satisfactory results.

The sale of Mr. Innes' imported Clydesdale fillies, notwithstanding that another vendue of the same class was in progress in the same town, was fairly successful, prices ranging from \$200 for yearlings up to \$605 for the two-year-old, Miss Carnegie, which fell to the bid of Mr. Shaffeur, of Maplewood, while the two-year-old, Farm Lass, at \$600, fell to Mr. J. Lindsay, of Brookside. We are advised that Messrs. Innes and Lattimer, encouraged by the demand for Clydesdales, are arranging at once for a new importation of fillies of this breed, as well as a few Hackney stallions and mares, believing that the need and demand for both classes will justify the venture.



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H. B. COWAN, Secretary, Parliament Buildings, Toronto.

GOSSIP.

WARNING TO BREEDERS.

A well-dressed tramp is again on the road, calling on breeders of pure-bred and other stock, representing himself as a breeder, or the agent of a breeder, desiring to purchase stock, and in some cases contracting for stock to be shipped when the price is sent, which never materializes, but the scoundrel gets free board and lodging, and in some cases succeeds in borrowing a little money for expenses until he can get a check cashed, which, needless to say, is the last seen of him in that section. The latest report to hand is that he has been representing himself as a brother of Mr. W. W. Ballantyne, of Stratford, Ont., and buying Ayrshire cattle, which are never called for, and, of course, not paid for. Breeders will do well to be on the lookout for this wretch, and, if possible, trap him, and have him arrested as a nuisance.

Mr. S. J. Prouse, Ingersoll, Ont., advertises in this issue that, on November 9th, at Exeter, Ont., he will sell at auction 40 imported Clydesdale mares and fillies, which he has personally selected with a view to suiting the Canadian demand—draft brood mares combining size, quality and good breeding. Mr. Prouse has made several previous importations that have met with favor in this country, and given good satisfaction, though some of those included in his last sale at Winnipeg, in July, were sold at a loss, but all to genuine bidders, as in all his sales he has treated his customers honorably, and he claims to have in the present importation the best lot he has ever brought out, and such as will do the country good. It is not certain that the catalogue will be ready for distribution

before the sale, but all are registered, and certificates of registry will be furnished on day of sale. The pedigree, we are assured, show that these young mares are bred in the blood lines of the most noted of Scotch sires, and that they are as good individually as their breeding. Exeter, on the London and Wingham branch of the G. T. R., is convenient of access from all directions, and those coming from east or west, on the main line, can make connection at Lucan Crossing for Exeter, while those coming from points between Stratford and Goderich can make connection at Clinton. Farmers who can do with a good brood mare or two of the class that will raise the highest-selling produce, will find this sale a rare opportunity to secure such at their own price.

QUESTIONS AND ANSWERS. Miscellaneous.

A BUSINESS TAX.

I have a house and two acres in —. I am assessed a business tax. Can they compel me to pay it? I notified the Court of Revision, and they would not take it off. I have no office in town, and carry no business on in town. Have farm in the country. Am assessed for all I gave for the property without the business tax. How shall I proceed?
Ontario.

SUBSCRIBER.

Ans.—We do not consider that you are properly so assessed, but it may be too late now for you to do anything effectively in respect of the present assessment. However, we think it advisable for you to consult a lawyer about the matter personally and without delay.