

Maybe that's just in the short term, I wonder about the long term.

But in the long term with the GST, they say that there will be more moving down there.

I can't argue with you.

Think of the...you say you need springs for your cameras and you can buy them cheaper down there. Maybe if you went down there and started manufacturing those things yourself...

My point is that I make a product and I sell 1 percent in Canada and the rest is exported. I would get taxed here with the GST and I will have to raise my prices on the stuff I export. If I rent 400 square feet down in Seattle for \$100 a month, my tax base is different. I pay 27 percent income tax, I get all kinds of breaks on it down there. I'm going to be down there one week out of the month, that's it.

Don't you think that we can learn by our mistakes. I hate to think that this is all just doom and gloom. Isn't there some positive outlook that says we can see where we are heading and make some alterations so that we're not heading downhill.

Q. WE'VE GOT THIS CHANGING GLOBAL ECONOMY, WE'VE GOT THESE TRADING BLOCS, WE'VE GOT MORE COMPETITION GOING ON, WHAT ROLE SHOULD CANADA PLAY, WHAT KIND OF RELATIONSHIP SHOULD WE HAVE, SHOULD WE BE CONCENTRATING ON TRADING WITH THE STATES, SHOULD WE BE TRYING TO BE MORE SELF-SUFFICIENT OR SHOULD WE BE GETTING RIGHT OUT ON THE INTERNATIONAL TRADING FIELD?

We should get out and start dealing with other countries not just the States. We've been tied to their apron strings for years, maybe this is why we are where we are today.

We have to be self-sufficient.

Instead of sitting back and saying lets take a look and see, we should take a stab at something, but something small. For example, the lady that started the diaper business in the West End, start Canadian size not U.S. size.

We keep thinking in terms of economic growth. It just really scares me when people are starting to lose sight of preserving what we have and changing the utilization of what we've got. I'm willing to be a little bit poorer if I still have a beautiful Vancouver for the next 100 years. I've always been poor and I'm willing to be poor as long as I don't have to worry about whether I'm going to be making another \$20,000 next year. As long as people are caring, that's a big issue. I really don't care if we move forward as long as we're not moving backward.

Well, I've _____ that the only thing pertinent is change.

Well, that's fine. I think we should change. It's how we're doing things, not just competing the way everything has been going in the past but changing within, how we're doing everything. If that means that we're going to be set back because we're not clear cutting for the next five years then I think that might be a sacrifice. Personally I'm willing to make it, but I don't think that the economic community is willing to make that...

We could all sit here and blame the government but it falls back on us. We should be voicing our opinions more, too many of us sit back and don't say anything and as a result of it, we've got what we've got.

Q. WHAT DOES THIS REGION NEED TO DO TO GET READY FOR INTERNATIONAL TRADE?