FOOD SERVICES OF AMERICA 18430 East Valley Highway Kent, Washington 98031

PHONE:

206-251-9100

KEY CONTACT:

Terry Thorn or Janice McClure

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$)

\$10 - \$20,000,000

PRESENTLY PURCHASE:

Frozen Fish:

Cod - 5# Cello - Shatter Pack Pollock - IQF - Shatter Pack Salmon - IQF Sole - IQF

Frozen Shellfish:

Sea Scallops - IQF, Blocks Snow Crab Clusters - IQF Snow Crab Meat - Blocks

PURCHASE FROM?

Mostly U.S.

HAVE OWN PRIVATE LABEL?

Yes

WILLING TO BUY PROCESSOR LABEL?

Yes

BUY DIRECT?

Yes

WAREHOUSE LOCATIONS?

Kent, Washington

COMMENTS?

"Guidelines on product depend on the company being dealt with and the product being bought. Name changed from Miller-Cascade Foods."