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### QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 657-KINGSTON

# 008-TRANSPORT SYS, EQUIP, COMP, SERV. BAHAMAS

## PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

TWO OFFICIALS FROM BAHAMASAIR TO BE INVITED TO CANADA IN SEPTEMBER 1987 UNDER INCOMING BUYERS PROGRAM TO TOUR DHC FACILITIES.

MINIMUM THREE AUTO PARTS MANUFACTURERS TO BE INCLUDED IN PROPOSED CANADIAN SOLO SHOW 10/87.

## TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 -----

QUARTER: 2 PROMOTE SALE OF DASH 8 TO BAHAMASAIR

#### ANTICIPATED RESULTS:

PURCHASE OF 3 DASH 8 AIRCRAFT.

THREE NEW AGENCY AGREEMENTS, FIRST YEAR SALES OF \$250,000.

QUARTERLY RESULTS REPORTED:

ACCOMPANIED DEHAVILLAND AND ECD ON MARKETING TRIP TO BAHAMAS. MAJOR PRESENTATION MADE TO GOVERNMENT AT AIRLINE. DASH 8 FAVOURED CONTENDER.

QUARTER: 3 -----

QUARTER: 4 ASSIST DEHAVILLAND IN MARKETING DASH 8 TO BAHAMASAIR.

HIGH COMMISSIONER AND TRADE COMMISSIONER CALLED ON BAHAMIAN MINISTER OF TRANSPORT TO SUPPORT DHC BID. NEW DHC OFFER SUBMITTED.