

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 4TH QUARTER OF 1986 (B64)

Summary for POST: Kuala Lumpur

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
A. Servicing Export Enquiries						
from Canada	18.7	0.0	40.0	0.0	0.96	637 (Enquires)
from Territory	5.3	0.0	21.0	0.0	0.37	232 (Enquires)
B. Export Promotion Projects and Events	9.7	0.0	11.0	0.0	0.40	85 (Projects/Events)
C. Other Trade Development Activities	14.0	0.0	1.0	0.0	0.43	
D. Promotional Projects	25.3	0.0	3.0	0.0	0.79	10 (Fairs/Miss/Conf.)
E. Servicing Investment Development						
from Canada	0.0	0.0	0.0	0.0	0.00	0 (Enquiries)
from Territory	0.0	0.0	0.0	0.0	0.00	7 (Enquiries)
F. Service to Government						
External Affairs	10.0	0.0	7.0	0.0	0.37	16 (Reports)
OGDs,Provinces,ETC	5.0	0.0	1.0	0.0	0.16	62 (Contacts)
G. Administration						
Program Management	5.3	0.0	3.0	0.0	0.19	
Leave,Professional Dev.	6.7	0.0	13.0	0.0	0.33	
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Total TID Program	100.0	0.0	100.0	0.0	4.00	
H. Other Programs	0.0	0.0	0.0	0.0	0.00	

Canadian Business Visitors: 175
Local Business Visitors: 60

Trade Officers: 4

Non-Trade Officers: 0

Note: Percentage values may not add
due to rounding adjustment;
maximum adjustment is 1 percent

COMMENTS