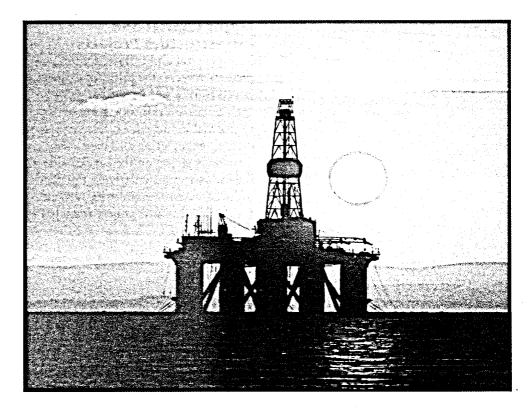


"Almost every country in Latin America is devoting significant resources to infrastructure development over the next five to ten years," says CCC Executive Vice-President Hugh O'Donnell. This factor was one of the motivations for a recent CCC exploratory mission to the region led by Mr. O'Donnell. "The purpose of this very successful mission was to introduce CCC and its services to key foreign government and industry players, investigate potential business development opportunities, and touch base with established Canadian interests in the region."



Hugh O'Donnell Executive Vice-President, Business Development and Operations



## Energy and Natural Resources Equipment and Services

Canada has vast energy reserves, from hydro-electric power to tar sands, from huge natural gas deposits to a unique nuclear capacity, and has become a leader in the multi-faceted field of energy development. Canadians have designed, built and now operate a large network of pipelines — including the world's largest petroleum pipeline and a natural gas pipeline system which supplies 22 percent of North America's natural gas requirements.

Joint ventures are a Canadian specialty, allowing companies to tackle large projects and draw on many production factors. Canadian companies have established foreign subsidiaries and joint ventures in such diverse markets as the U.S., Europe, India, Southeast Asia and Latin America.

## **Key Market/Sector Opportunities**

- United States (electrical power generating equipment and services)
- Mexico (generating equipment and services; natural gas distribution systems)
- Chile (electrical power transmission and distribution systems; hydro, coal-fired and combined cycle plants)
- China (generating equipment and services)
- India (generating equipment and services)