

Written
For the
CANADIAN
COLLECTOR
By
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ANY collectors are careless in buying stamps for their collection. They are unable to resist the temptation to buy because they are offered stamps at ad big discount. In purchasing stamps every specimen should be as carefully considered as though you were buying as an investment alone. Only perfect specimens should be bought.

Then, one should consider the actual value of a stamp as opposed to the catalogue value. Many stamps listed at five cents are worth more than others priced at twenty-five cents. Demand makes the catalogue price, while scarcity makes the actual value. I will give an instance of this. Recently-I came into possession of a lot of Central American stamps, used and on the original cover. They were only "Seebecks" and catalogued at a low price, yet because they were scarce on the original covers I got ten times catalogue for them. Unused they would have been "gumbugs," but used they were real stamps.

Now, when you spend a dollar (or less) for stamps, consider