

ornamental shrubs and bushes as well as for fruit trees, to say nothing of the growing and selling of the large quantities of fruit that are handled annually.

WHY THE FARMS ARE SEPARATED.

The farms have been located in different sections for special reasons. It is possible to give almost everything that is grown the variety of soil required for the best results. Tests can also be conducted to ascertain the conditions of soil and location best adapted for different varieties of fruits and shrubs.

As young trees do better on new soil, or on soil on which nursery stock has not been grown before, by renting or buying new farms every few years the change in soil required is thus secured. Entire reliance, however, is not placed in this change of soils. Each year finds an expenditure of over \$2,000 for compost fertilizers used in addition to the ordinary farm manure.

As already stated, Mr. Smith also carries on an extensive trade in domestic fruits of all kinds. In connection with this a large fruit warehouse and an extensive and very complete cold storage plant have been erected. To avoid loss in the handling of portions of the crops a jam factory is now in course of construction. There are so many large buildings on the farm a friend of Mr. Smith's once remarked that if Mr. Smith continues to build he will soon have his whole farm under cover. When the jam factory is completed all stages of the fruit industry, from the plants and seed-

lings growing in the field to the natural fruit as well as the manufactured product as it is sold over the grocery counter, will be found on this modern fruit establishment.

A great advantage gained by conducting the nursery and fruit farm combined in this manner lies in the fact that almost all varieties of the different fruits can be thoroughly tested before being sold. This makes it possible for the firm to give reliable information to those customers who, as many do, leave the selection of varieties to the nur-



Gathering the Cherry Crop at the Helderleigh Fruit Farm.

Pickers are here shown securing the cherry crop, from some trees of the Napoleon variety, on the home farm of Mr. F. D. Smith at Wilmot, described in this issue. The orchard contains about 150 trees, some of which this year yielded ten baskets of cherries, although others of the tree produced very little fruit. The trees averaged about four baskets.

seryman. The rapid increase in business during the last few years is the best evidence of the honesty of this firm in this and other respects.

An endeavor is always made to supply varieties true to name. If none of the varieties wanted are left in stock when an order is received supplies are secured from other reliable nursery. "Mistakes," said Mr. Kimmins, "are never made willingly, but if, by any chance, they should occur on"