ornamental shrubs and bushes as well as for fruit trees, to say nothing of the growing and selling of the large quantities of fruit that are handled annually.

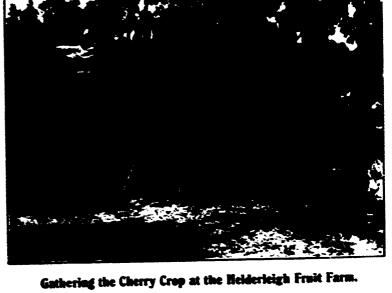
WHY THE FARMS ARE SEPARATED.

The farms have been located in different sections for special reasons. It is possible to give almost everything that is grown the variety of soil required for the best results. Tests can also be conducted to ascertain the conditions of soil and location best adapted for different varieties of fruits and shrubs. lings growing in the field to the natura' fruit as well as the manufactured product as it is sold over the grocery counter, will be found on this modern fruit establishment.

A great advantage gained by conducting the nursery and fruit farm combined in this manuer lies in the fact that almost all varieties of the different fruits can be thoroughly tested before being sold. This makes is possible for the firm to give reliable information to those customers who, as many deleave the selection of varieties to the nur-

As young trees do better on new soil, or on soil on which nursery stock has not been grown before, by renting or buying new farms every few years the change in soil required is thus secured. Entire reliance, however, is not placed in this change of soils. Each year finds an expenditure of over S2,000 for compost fertilizers used in addition to the ordinary farm manure.

As already stated. Mr. Smith also carries on an extensive trade in domestic fruits of all kinds. In connection with this a large



Pickers are here shown securing the cherry crop, from some trees of the Napoleon variation in the home farm of Mr. F. D. Smith & Wimma, described in this issue. The co-hard contains of the trees, some of which this year yielded ten laskets of cherries, although others of the tree (2direct very lattic from. The trees averaged about four baskets.

fruit warehouse and an extensive and very complete cold storage plant have been erected. To avoid loss in the handling of portions of the crops a jam factory is now in course of construction. There are so many large buildings on the farm a friend of Mr. Smith's once remarked that if Mr. Smith continues to build he will soon have his whole farm under cover. When the jam factory is completed all stages of the fruit industry, from the plants and seedseryman. The rapid increase in business during the last few years is the best evidence of the honesty of this firm in this and other respects.

An endeavor is always made to study varieties true to name. If none of the voties ties wanted are left in stock when an or tris received supplies are secured from the other reliable nursery. "Mistakes," said Mr. Kimmins, "are never made withinbut if, by any chance, they should occur and