## Satisfying

a customer on quality pleases that customer and creates permanent trade. Experimenting with inferior quality loosens the foundation stones of business.

## Fry's Cocoa

The cocoa that inspires confidence in the quality of all other goods you sell. Absolutely pure. Upwards of 200 medals and awards taken by the manufacturers.

# "Thistle Brand" Finnan Haddies

Real Finnan Haddies. Packed in all their original freshness.

The flavor is unequalled for its delicacy.

Leaders for 14 years.

Matchless in its purity and strength.

98,50 pure Bicarbonate of Soda.

Made by the United Alkali Company of Great Britain.

### Bi-Carb. Soda Hand in Hand Brand

Leading wholesalers throughout the Dominion sell these three standard sellers.

#### Agents:

A. P. Tippet & Co.

Montreal and Toronto

F. H. Tippet & Co. St. John, N.B.