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Even telephone men of long experience are surprised at the greater voice distinctness when speaking directly into the telephone. When you speak directly into the telephone, a lower tone of voice can be used, and your friend can hear easily.

Moreover, when you speak lower, the actual tone qualities of your voice are transmitted. When you speak loudly, you unconsciously adopt an unnatural tone of voice, with the result that much of that intimacy that should be associated with face-to-face conversation is lost.

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