YOL. XX X. NO. 29

ich the company will accept will only be limited

the plant capacity.

The participation of J. P. Morgan and Company, in

negotiations being conducted supports the belief

the order is coming from Great Britain. The

rtainable beyond the fact that shelis for large

fore guns will form at least a part of the order.

What these orders may mean to the company in the

ure of profits may only be surmised at this stage

the negotiations. On the basis of gross profits ac-

ars the General Electric on contracts of \$100,-

0,000 would realize gross profits of approaching

ri000,000. The expense of securing outside plants

o fill part of the orders would cut down such profits

ACTIVITY IN COPPER.

Chicago, June 9.- Sixty-three of the seventy-eight

et sugar factories in the United States have re-

will be over 900,000 tons, which is considerably ahead

765%

lois Pipe 137 Anglo ... 16½
N. Y. Transpn. ... 14½

SPICES QUIET AND STEADY.

New York, June 9.- The spice market was quiet steady, with merely a moderate grinding in-

Outry for the general list. Brokers point out that this

usually a dull month, so that the lack of activity alls for little comment. The cables are generally

ive. The difficulty of getting steamer room is

THE HOP MARKET

New York, June 9.— There was no new business

sported from the Pacific Coast hop markets yester-lay. Crop advices were generally favorable. There is no Jemand for old hops, while the offers hade for 1915's are not attractive to growers.

The following are the quotations between dealers An advance is usually required between deaers and

States, 1914-Prime to choice, 11 to 13; medium to

CROPS NEVER SO GOOD.

SPOT WHEAT UNCHANGED.

Paris, June 3.—Spot wheat unchanged, at 1.82%c.

ots, reports crop conditions were never so good

Chile Copper Do., Bonds

till a prime factor in the situation

1914—Nominal. Old. olds, 5 to 6. Germans, 1914-32 to 33.

1913-8 to 16. Old. olds, 6 to 7,

Behemians, 1914-33 to 35.

cure desirable quality, and offerings at concessions

This applied especially to black kinds, greens be-

rs again quiescent. The country is buying to eke

Atchison 104 1/2

Erie 27 1/4

 Southern Ry.
 16 ½

 Union Pacific
 131

New York 1 p.m. Equivalent. Changes

 $\frac{15\,\%}{125\,\%}$

54%

LONDON MARKETS STEADY.

metal at 19% cents.

U.S. BEET SUGAR FACTORIES

all the work is for heavy materials.

it in Conditions in is now Said to Sight

AREFUL STUDY

n Methods of Doing Busi-ties Must be Studied by mpete in That Market.

t the decline in purchases oined with constant drawof importers, should make expansion was the opinion t, former special agent of ce in Brazil, who recently He declared that, generally in Brazil at the present that they are better than eginning of the war. It teginning of the war. It is to use up some of their also taught them this no-reducing rents and other

South America an at not not not for any and all refuse claring that for two long I in certain or an th America.

r the distrust of North which is now prevalent the other Continent. are not as up to da the European houses r Illinois and the other i Brazilian merchant will "If he is mistaken, he

nerican goods and trans. he North must not think onize the business pro-Your Latin-American is ried, and he has his own hich have to be followed with him. There is a that it takes a week to nant. It does not n it does in the States

by the representatives or the like, labors unr having seen an article naps he has never even to advertise extensively to the point where they e of machinery.

arkets is keen, and it is e salesman be prepared in the product he handint personality, patience of the natives, acquieson the natives, acquies-untry and knowledge of e of sufficient merit to ion with other materials are in time a large numom the South American

ant point to be remem-subject of salesmanship and instructions. s as a whole are in-erican business houses ng instances in which apping and classifying

n firms. The war has cripot to the extent that it ossible precaution must rcial relations between

commerce and money opportunity for the for the sake of a single

N CANNERS,

adian Canners Lim (pany") constituted dated the 27th day dated the 2711 day of between the Company, as be held at the office Telegraph Buddent. Montreal, on the 25th hour of this office the considering and dinary resolutions and dinary resolutions and mortisate. It terms to be submitted to company and method to the control of the mortisated premises consist whenly or in Company; the Company and of 1 premises covered by the company and of 1 premises covered by the control of the company and of 1 premises covered by the control of the company and of 1 premises covered by the control of the control

f such formal instru-nay be appropriate to ions resolved on and in specie of the con-y the Trustee on ac-

ovisions of said Deed dations providing for my chartered bank or g of bonds by proxy. If the forms of certi-be obtained from the

ndersigned Company dined in the Seventh ad Mortgage.

CANNERS

E SHERIDAN,

ORDER WILL AMOUNT TO \$100,000,000 NOW VERY UNCERTAIN projections being conducted by the General Electric correctly for the acceptance of war orders on a size scale, although they are not yet in a position which would make possible an official announcement. These orders will amount to fully \$100,000,000. In act it may be stated that the amount of business

Quotations on Many Lines are Purely Nominal and Some are out Altogether

MORE IRREGULARITIES

Tin Has Declined Although Advance is Looked Forat nature of materials to be produced are not yet Lead Becoming Expensive War Material-Spelter and Antimony are Scarce—Quotations
Purely Nominal.

> Uncertainty continues to be the main feature in the metal markets all over the country and the irre gularities of the past months continue unabated. Spelter holds on its upward course and the situation regarding this metal is extremely baffling to the trade. There have been still further reductions in the price of tin although there are predictions that this will soon terminate and the upward movement will be resumed.

Tork, June 9.—Copper metal continues its advance being held by one or two leading agencies, 19% although in the United States, new high levels have been touched. The war order talk which has influenced by the streets to advance the guesties at 19% enced all the American markets. During the past week there have been no changes prominent concern is still doing business at 19½ cents but expects to advance the quotation.

All agencies report an active market. Buying which was chiefly domestic on earlier part of the present movement has broadened out into export fed as cables have begun to come in. The Londard forms agency of one large producer has issued the ferm. There is little more than a good form agency of one large producer has issued the features.

don agency of one large producer has issued the A decline has materialized in tin and the quotation now stands at 46 to 47 cents. The market is firm at this level and according to some of the trade. it is thought that another advance would not be all ARE TO START OPERATIONS. together improbable.

Lead is commencing to be an expensive article and there have been advances, so that the quotation now bet sugar factories in the United States have reported that they will operate. Four have not reported that they will operate. Four have not reported and eleven state they will not operate.

High prices have greatly stimulated planting for the coming year, the acreage of which is estimated at \$4.60 areas, an increase of 30 per cent, over last year, on this acreage the estimated output of sugar year, on this acreage the estimated output of sugar year, and acrease the situation will be sugar factories in the Quotation now been advances, so that the quotation now year orders have been responsible, not only here, but also in the States and a gain of \$14 per ton on the movement is reported from New York. It is not thought that the whole acrease the estimated output of sugar years are also for calcary with the steep was rectained as a comparatively characteristic points and the properties of the control of the control

Spelter has advanced another four cents, generally, and this does not seem to be the limit of this move London, June 9.—The stock markets generally steady. Consols 66%; War Loan, 94. Off 1/2 it cannot be said that there is a market to be had. facturers estimate their profits at about 20 per cent. There has been no change in the market for iron

Unchg. and steel. Following are the current local quotations:

U. S. Steel 60% 58 Off %	Aluminum: Ingot, 99 p.c. purc. 1b
Demand Sterling 4.80.	Pattern, 1b
COTTON PRICES OFF.	Antimony, per lb
New York, June 9.— On the opening in call cot-	
ton, prices were off 7 to 13 points. Traders were	Lengths, round bars, 1/2-2 in. per 100 lbs 29 00
looking for a decline following the announcement	Plain sheets, 14 oz. 14x48 ins. 14x60 ins. per 100
of Mr. Bryan's resignation as Secretary of State,	lbs
from which they deduced that coming note to Ger-	Brass:
many might be even firmer than the previous note. New York, June 9.—Cotton market opened barely	Ingot red 0 21
steady:	Common bar, per 100 lbs
July 9.44 Off 7	Forged iron, per 100 lbs
October	Refined iron, per 100 lbs
December	Mild Steel 2.10
January 10.05 Off 13	High speed
FEW SALES IN TEA.	Tin, per 1b
New York, June 9.— The quiet trade conditions	Lead and Load Pipe:-
continued in the market for tea and few sales were	Domestic (trail), per 100 lbs 6,00
thected. It was pointed out that it was difficult to	Imported pig. per 100 lbs 6.25
secure desirable quality, and offerings at concessions	

THE HIDE MARKET

This applied especially to black kinds, greens bes again quiescent. The country is buying to eke

New York, June 9.— The market for common dry
hides lacked new features yesterday. Tanners did
not manifest much interest in the situation
with the arrival of new crop, and, with light
not manifest much interest in the situation
stocks very heavy, buyers seem disposed to hold aloof
the stocks were heavy, buyers seem disposed to hold aloof
the stocks were heavy, buyers seem disposed to hold aloof
the stocks were heavy, buyers seem disposed to hold aloof
the stocks were heavy, buyers seem disposed to hold aloof
the stocks were heavy, buyers seem disposed to hold aloof
the stocks were heavy, buyers seem disposed to hold aloof
the stocks were heavy, buyers seem disposed to hold aloof
the stocks were heavy, buyers seem disposed to hold aloof

Laguayra	29 1/2
Puerto Cabello	29 1
Caracas	29 14
Maracaibo	29 1/2
Guatemala 271/2	28 1/2
Central America	27
Eucador	24
Bogota	31
Vera Cruz	25
Tampico	25
Tabasco	25
Tuxpam	25
Dry Salted Selected:-	
Payta	20
Maracalbo	20
Pernambuco	20
Matamoras	26
Wet Salted:-	
Vera Cruz 271/2	
Mexico 17	17 Va
Santiago	16
Cienfuegos	16
Havana	17
City Slaughter Spreads	26
Do., native steers, selected 60 or over	22
Do., branded	. 1914
Do., Bull	171/2
Do., cow, all weights	21
Country slaughter steers 60 or over 18	••••
RIO COFFEE MARKET UNCHANGED	

Pacifics, 1914—32 to 33.

Pacifics, 1914—Prime to choice, 12 to 13; medium

Stock 302,000 bags against 198,000 last year.

Stock 302,000 bags against 198,000 last year. New York, June 9.-Rio coffee market unchanged. W W \$6.20. Santos market unchanged, stock 398,000, year ago

or receipts, 13,000, arginst films. Rio exchange on London 125sd, up 3-16d. Minneapolis, Minn., June .9-J. C. Bassett, president of Aberdeen National Bank, of Aberdeen, South

PHILADELPHIA MARKET STEADY.

Philadelphia, June 9.—The stock market opened \$3.30 to \$3.35; M. \$4.00; N. \$5.00 to \$5.05; W G. \$5.65;

 Lake Superior
 9

 Cramp
 50 asked

 Phila. Rapid Trans
 8% Off %



President Canadian Converters Company. The anual meeting was held here to-day.

PREPARED TO HANDLE 20,000 SHELL ORDERS AT CALGARY

Operations Will Commence June 21—Calculated That Order Will be Completed in Four Months-Skilled Labor Scarce-Other Orders Pending.

Calgary, June 9 .- On June 21 Calgary will begi to make history for itself in this war, for on that is firm. There is little more than a quiet market munitions of war for the use of the Allies, when the first wheel will turn and the first shell will be shaped at the plant of the Buckeye Machine Company.

> ne Company, who has been gathering equipment together, wired the board of trade, which has been very active in securing shell contracts for Calgary

by an advance, the situation will be more pr less eye, his plant working at full pressure should be cap-

able of turning out 200 shells per week.

This means that the whole order will be cleaned off and this does not seem to be the limit of this movement. Similar advances have been assumed in the American markets. It appears that those holding the metal, can command almost any price they wish to name, therefore, the quotations are merely nominal. Forty cents, marks the price to women antimony has advanced. This constitutes a four-cent rise for the first metal. Here, also, the quotation is nominal, and it cannot be said that there is a market.

This means that the whole order will be cleaned off the slate in four months, and that in that time \$100,000 of war money will have flowed into Calgary coffers. Of this amount roughly \$80,000 will have been swallowed up and spread round in wages, cartage and other local incidentals, the raw material to work with being supplied by the Government. The Government fixes its own price at \$5.00 per shell and the manufacturers estimate their profits at anything their profits at anything the control of the slate in four months, and that in that time \$100,000 of war money will have flowed into Calgary coffers. Of this amount roughly \$80,000 will have been swallowed up and spread round in wages, cartage and other local incidentals, the raw material to work with being supplied by the Government. The Government fixes its own price are specified incidentals, the raw material to work with being supplied by the Government. The Government fixes its own price are specified incidentals, the raw material to work with being supplied by the Government fixes its own price at \$5.00 per shell and the manufacturers exists a specified incidental states and the same at the whole order will be cleaned of the slate in four months, and that in that time \$100,000 of war money will have flowed into Calgary coffers.

> Much of the work is very delicate in nature, remiring the most expert machinists to turn the shells to the thousandth part of an inch. The Government refuses to accept spoiled work. There will undoubt-The Government = edly be a famine in the very skilled class of labor de-

may be destined to develop a war industry on a fairly large scale before the conclusion of activities.

LIVERPOOL COTTON FUTURES

	0011014	O TORES	
Liverpool, June 9, -1 points off. At 12.30 p			
July-Aug.	OctNov	JanFeb. 1	May-June
Close 5.34 1/2			5.8214
Due 5.32	5.52	5.66	
Open 5.31			
At 12.30 p.m. there	was fair	demand f	or spots.
Prices steady with mic	idlings at	5.42a. Sa	les 8,000
bales: receipts 5,100 ba	les, all Ar	nerican.	

stocks very heavy, buyers seem disposed to hold aloof and await developments.

N. Y. CURB OPENED IRREGULAR.

We York, June 9.—Curb market opened irregular, Bid. Asked.

Bid. Asked.

Bid. Asked.

50

Bid. Asked.

Bid. Asket.

Bid. Asket.

Stocks very heavy, buyers seem disposed to hold aloof and await developments.

Frevious nominal quotations were repeated. There were no changes in wet or dry salted hides. The critical July-Aug. 5.30½d: Oct.-Nov. 5.50½d: Jan.-Clamp.

Bid. Asket.

Bid. Asket.

Stocks very heavy, buyers seem disposed to hold aloof and await developments.

Frevious nominal quotations were repeated. There were no changes in wet or dry salted hides. The critical July-Aug. 5.30½d: Oct.-Nov. 5.50½d: Jan.-Clamp.

Bid. Asket.

Stocks very heavy, buyers seem disposed to hold aloof and await developments.

Frevious nominal quotations were repeated. There were no changes in wet or dry salted hides.

Free joints off. Sales. 8.900 bales, including 7.200 American July-Aug. 5.30½d: Oct.-Nov. 5.50½d: Jan.-Clamp.

Bid. Asket.

													Bio		Asked
July	٠.			0		÷		٠		٠			3.9	6	3.98
August					•		10		•	٠	•		4.0	5	4.08
September													4.1	5	4.16
October							 ٠.						4.1	7	4.19
December .				0							. ,		3.9	0	3.95
February .					0.0								3.5	3	3.58

No. 1 northern spring 12s. No. 2 hard winter 12s 1d; No. 2 soft winter 12s; Rosafe, 12s 41/2d. Corn dull and unchanged. Americans mixed 8s 1d;

NAVAL STORES MARKET

New York, June 9.—The market for naval stores is steady at the basis of quotations, there being a lack of activity reported in the trade.

Spot turpentine is held at 42½ cents by most sellers, with little interest shown in round lots. Tar is reported at the basis of \$6.75 for kiln burned and retort. Pitch is quoted at \$3.75.

Rosins, common to good strained, \$3.20.

The following are the prices for rosins in the yard:
B. C. \$3.20; D. E. \$3.50; F. \$3.55; G. \$3.70; H. \$3.75;
J. \$3.80; K. \$4.10; M. \$4.70; N. \$5.50; W. G. \$5.95;

Savannah, June 9. -Spirits turpentine firm, 3914 to 381,000.

Port receipts, 13,000 against 27,000 year ago. Interstock 24,975.

Rosin firm. Sales 900; receipts, 1,883; shipments, 648; stock, 59,299. Quote: A. B. \$2.75 to \$2.85; C. D. \$2.90; E. \$3.00;

Liverpool, June 9 .- Turpentine spirits, 36s 3d.

W W. \$6.75.

DESPITE BELIEFS TO THE CONTRARY, THE PRODUCTION OF ALBERTA FOR 1914 INCREASED

Official Government Figures Show That 1914 was \$28,000,000 Ahead of the Previous Year, Which is Considered Extremely Favorable. Agricultural Products Increased \$20,000,000---Live Stock Increased \$8,000,000.

Much to the surprise of those who had been figure-couraging.

Ing upon a decrease of production of the farm, fields. During the year 1914, the production increased over and fisheries of the province of Alberta, in 1914, from 1913 to the extent of no less than \$28,000,000, 1913, the official figures issued by the Department. The principal items in the year's production, and of Agriculture, show that an increase actually tookthe total market value of each, are shown in the follows:

As finally compileted, the figures are very analysing table: place. As finally completed, the figures are very en-lowing table:

AGRICULTURAL P	RODUCT
----------------	--------

	Acreage	Bushels	Per Acre	Price	Revenue.	
S. Wheat	989,561	15,102,088	15.26	\$1.35	\$20,437,812.00	'n
W. Wheat	49,930	837,204	16.77	1.35	1.130,225.00	
Oats	1,147,382	34,897,117	30.15	.50	17,198,558,00	
Barley	340,992	7.847,640	23.01	.55	4,316,202.00	
Flax	41,656	207,115	4.97	1.50	310,672,00	
Rye	14,623	261,843	17.99	.75	196,392,00	
Speltz	2,025	42,707	21.09	.75	32,030,00	
Hay	100,000	(ton) 200,000	2 (tons)	12.50	2,500,000.00	
Potatoes	40,000	4,000,000	100.00	.75	3,000,000.00	
Turnips	15,000	3,000,000	200.00	. 25	750,000.00	
Carrots	1.800	369,000	200.00	.50	180,000,00	
Mangolds	3,200	640,00g	200.00	5.0	320,800,00	
Animals slaughtered and so	old				20,000,000.00	
Butter and cheeese			Principle of Principle		1,500,000.00	
Milk sold other than for Bu	itter and	Cheese			3,000,000.000	
Wool clip (1,300,000 lbs.) .					100,000,00	
Fish					195,000,00	
Game and Furs			and the second		600,000.00	
Horticultural products					150,000,00	
Poultry and products					2,650,000,00	
					2,000,000,40	
Total					\$78,516,891,00	
1913			• • • • • • • • • • • • • • • • • • • •		58,098,084.00	
Increase			************		\$20,418,807.00	
		LIVE STO	ск.		We will do the said said said said	
Horses		609,125	\$190	.00	\$60,912,600.00	
Swine		750,789		.00	7.507,890.00	
Sheep		501,188	5	.00	2,595,940.00	
Dairy Cows		192,993		.00	9.645,150.00	
Other Cows		165,035		.00	6,601,400.00	
Beef Cattle			50	.00	9,546,150.00	
Other Cattle		583,020		.00	13,325,500.00	
					10,020,000.00	
Total					\$110,044,630.00	
					102,281,785.00	
Increase					7.762,845.00	
					20,418.807.00	
Total Increase					\$28,181,652.00	
					V#0,101,002.00	

NO SERIOUS DAMAGE TO CROPS.

manded in the city after the work has commenced. Of the unskilled labor, however, no difficulty at all will be found in finding all the men required. However, for the four months that the contract lasts it is roughly estimated that work will be found all told for about 250 men.

New York, June 9.— Weather throughout the entire territory of the Union Pacific Railroad for the week ended June 5 has been cool and wet, with the result that the soil is very wet, and pastures and livesteek are in excellent condition. Farm work, however, is practically at a standardly, and crops are canadam wheat 2175,600 New York, June 9.- Weather throughout the en-

	BRA	DSTR	EET'	S GRAIN	RE	EPORT.	
New pply.	York,	June	9	Bradstree	t's	reports	visible
'haut	l					De	erease

however, is practically at a standstill, and crops are making slow growth although no serious damage is making slow growth although no

是我是我们的自己的 我们是我们的

PULP & PAPER Magazine of Canada

Edited by Roy Campbell, B.A., B.Sc.F.

The Leading Technical Trade Journal in the English-speaking Pulp and Paper World

THOROUGHLY COVERS THE MOST RAPIDLY EXPAND-ING INDUSTRY IN CANADA AT THE PRESENT TIME, viz.: THE PULP AND PAPER INDUSTRY. NEW PRO-CESSES, NEW MACHINERY AND INVENTIONS ARE EXHAUSTIVELY DESCRIBED. NEWS SUMMARIES OF THE ENGLISH AND UNITED STATES FIELDS FROM SPECIAL CORRESPONDENTS. REPORTS FROM THE LEADING PULP AND PAPER MARKETS OF THE WORLD

The Ideal Advertising Medium for Firms Desiring to do Business with Canadian Mills

Published semi-monthly by

THE INDUSTRIAL & EDUCATIONAL PRESS, LIMITED 35-45 ST. ALEXANDER STREET, MONTREAL, CANADA