

become incorporated and hire a manager and pay him a good salary then you can go on and do a good business. It is for the bee-keepers of Ontario to say whether they will do that. I should think perhaps you would need \$50,000 to run a good business and if you do it will be alright; it will be a good thing for the country.

Mr. Morrison: I move that we print those grading rules in the report of this Association and every member will then have them where he can use them.

Mr. Holtermann: Were those grading rules for both comb and extracted honey?

Mr. Sibbald: Both.

Mr. Lowey: I second Mr. Morrison's motion.

The President put the motion, which, on a vote having been taken, was declared carried.

Mr. Chisholm: Is there any honey handled in the Old Country from here to any extent, and what is it worth?

Mr. Dickenson: I have not much to say about the price of honey in the Old Country. I just know what I am doing myself and what I feel in connection with the honey industry in the Old Country. I have shipped for six years and I have not had any any trouble to get what I call a pretty fair price. I think it would average in the six years what I could do in Ontario and in the North West Territories with the same quantity of honey, or perhaps a little better. Six years ago they were prejudiced against Canadian honey. I think I will not have to come up against that in the next six years. The price of honey, like everything else, varies according to the crop reports from all over the world. I find California is Canada's greatest competitor. I don't know that I

could just tell you what the price of clover honey in England is to-day.

The President: I don't think that would be required of you. You have been at the trouble of working up your own market.

Mr. Dickenson: I have nothing to keep back. I welcome every bee-keeper to come into my market: it is an enormous market.

The president: You have an idea that there could be great quantities of honey disposed of in the English market?

Mr. Dickenson: I think there could be, of clover honey. I don't think it would be wise to try to educate the people of England to take linden or basswood honey. I think they are much prejudiced against that honey, consequently I have never tried to sell a pound of that kind in England. There are one or two reasons why I say that. Our basswood is getting less all the time; the trees are being cut down and I am getting less basswood honey every year. I think possibly by the time we got them educated up to take basswood honey in any quantity we would have none for them and so I believe it is best to stick to the clover honey. I honestly believe that there is a good market. You may have to take six cents net some times in England but if you get nine cents three years after you have taken the six you can average it up. I have got more than the nine and I don't think I ever got as low as six. If you are going to stay in the markets you have to take the market prices but that depends on what honey is in other countries that are producing honey in large quantities. One man buys all the honey I have got. I can't get two strings to my bow. I tried to reserve ten cases this year for another firm and they snapped it up and gave two shilling