

Trade Notes.

W. Ashton druggist, Aurora, Ont., has made an assignment.

J. H. Rose, druggist, Winnipeg, Man., has made an assignment.

E. G. Lemaitre is opening a branch drug store at 144 Queen street east, Toronto.

W. A. Dyer & Co. have opened a new drug store at 2337 St. Catherine street, Montreal.

J. H. Clements, formerly with Clarke & Co., Kamloops, B.C., is opening a drug store in Ashcroft, B.C.

A. W. Harding has sold his drug business at Kamloops, B.C., to R. G. Macpherson. Mr. Harding intends opening in Rossland.

F. J. Greer has opened a new drug store in J. A. Gibbons & Co.'s old stand, corner of Queen and Elizabeth streets, Toronto, Ont.

J. A. MacDonald will shortly occupy as a drug store the building formerly occupied by J. L. Lamont, at Whitewood, Assiniboia.

P. Bawden's store, Ridgetown, Ont., was entered by burglars recently and a quantity of goods and about ten dollars in cash taken.

C. B. Reeves, formerly of Chilliwack, B.C., has purchased, at bailiff's sale, the stock and fixtures of Grant Jessup's drug store, Nanaimo, B.C.

F. H. Hiscock, druggist, formerly with Langley & Co., Victoria, B.C., will take F. M. Crydorman's interest in the firm of Dean & Crydorman, in that city.

T. R. Morrow, of Rossland, B.C., formerly in the drug business, but lately in boots and shoes, has sold out, and intends opening business again as a druggist.

The Linseed Oil Mill, of Body & Noakes, Winnipeg, Man., is running full time, and the oil manufactured there is shipped not only to the Pacific coast, but also to eastern Canada.

A. J. McCall, Phm.B., of Toronto, has entered into partnership with G. A. Deadman, of Brussels, Ont. The new firm will carry on business in Mr. Deadman's old stand under the firm name of Deadman & McCall.

Montreal Notes.

It is currently reported that Mr. Henry Miles will remain in Montreal at the expiration of his present term of partnership with Messrs. Lyman, Sons & Co., and that he will embark in the wholesale drug and manufacturing pharmacy business on his own account. If he adheres strictly to the rule of not selling to the legitimate customers of pharmacists he is sure to succeed, and all good pharmacists will wish him success.

The appointment of Mr. W. Lecours as French Professor of Materia Medica and Toxicology at the Montreal College of Pharmacy has given general satisfaction. Mr. Lecours is already very popular with the students and the Board of Management. His method of teaching is very plain and simple. He does his best to make his students understand what he is talking about, and it is wonderful how he secures their attention.

Dr. Langelier, of the "Pharmacie Nationale," has returned from Europe, where he made extensive purchases of French and English novelties never before introduced here.

Mr. W. A. Dyer has rented his new premises and the placard on the window states that he will shortly open. His location is in the heart of the west end, which must be as sickly a region as is the east end, judging by the number of pharmacies.

It is rumored that an old established pharmacy is about changing hands, a pretty large sum having been offered for the whole thing as it stands. It is one of the few stores which have held their own in the face of all opposition.

When the retail pharmacists of America are united in one solid phalanx, then we shall see the manufacturers of patent medicines a little more anxious to stop the absurd cutting, which they, in a back-handed way, seem to cultivate.

As to departmental stores, which are doing so much temporary injury to all retail trades, many long-headed men do not believe they have come to stay. They are merely a revival, on a large scale, of the general store, and the old adage, "Jack of all trades and master of none," may well apply. Pessimists who think that the pharmacist will be wiped out of existence in the so-called march of business progress will, perhaps, be mistaken.

The public cannot do without the pharmacist; he is becoming more invaluable every day, and it is just possible that as education spreads, quack medicine, sold like ordinary merchandise in general stores, will be appreciated at its just value by a discriminating public, who will continue to rely on the physician and the pharmacist as their true friends.

The Universal Trade Association seems to be going ahead, notwithstanding the efforts of the patent medicine men and certain wholesale druggists. It is just possible the present platform of the association may have to be changed slightly, but the great point is to get the pharmacists of America into one solid phalanx at a mere nominal cost to each, and any association which can do this will be able to use an immense influence in the settlement of trade disputes. At present, the wholesale druggists and manufacturers are combined, both in Canada and the States, while the pharmacists are merely members of innumerable small local societies. The American Pharmaceutical Association's work is cut out in another direction

altogether and can have but little influence in purely trade matters.

Meantime let the pharmacist make his business as personal and confidential as possible, and the public will soon find out the difference between patronizing an intelligent and honorable pharmacist and a drug department in a general store whose real owner perhaps resides in Glasgow or Timbuctoo.

Prince Edward Island.

As a result of one Charlottetown druggist wishing his name withdrawn from the agreement entered into last spring, and regulating the price of proprietary preparations, all the other druggists have lately met together several times and formed themselves into the Druggists' Association of Charlottetown, with its object "the mutual benefit of its members." The associated druggists renewed their pledges to uphold the scale of prices agreed to last spring, regulated the retail price of many drugs and medicines in common demand, and transacted other business calculated to encourage a kindly feeling among the druggists, to protect their rights and further their interests. The association is to meet from time to time, as need may arise, and it is not unlikely that an early outcome of the formation of the society will be the early closing of Charlottetown drug stores during the winter months.

It is announced that Mr. Fred de C. Davies will shortly leave the province, having undertaken work in connection with a bicycle manufacturing firm.

Messrs. Manson & McNeill, of Summerfield, have dissolved partnership, Mr. Manson entering the employ of a St. John, N.B., drug firm, Mr. McNeill opening a drug store in Montague, P.E.I.

British Columbia Notes.

December is with us again and 1895 will soon be past history only. And what a year it has been! We shook ourselves gladly free of the gloomy '94 and fairly leaped to meet the promising young year '95. But we have had disappointments with the gratifications. We were told that the back of "bad times" had been broken and it was only a question of waiting patiently for things to get gradually better. There are many waiting patiently yet. The drug business, as far as British Columbia is concerned, has had the least cause for kick of any business. Though there has been a shrinkage, yet (as far as your correspondent can learn) it has not been nearly as great as that experienced by other lines.

Competition is keener in British Columbia than even a year ago, and there is, unfortunately, a very strong inclination to cut prices. Both Vancouver and New Westminster have suffered considerably by this mistaken method of gaining business, and even Nanaimo has not been with-