## Canada-Indonesia Trade

Two-way trade between Canada and Indonesia has more than doubled since the early 1980's, reaching a high of \$502 million in 1989. The balance of trade has remained favourable to Canada throughout the decade, with 1989 exports to Indonesia reaching \$311 million. Imports from Indonesia totalled \$191 million.

Canada's principal exports are pulp and paper, cereals, plastics and sulphur, which together represent almost 70 per cent of the total. Indonesia's principal shipments to Canada are rubber, wood and textiles, which together represent 66 per cent of the total.

Indonesia remains among the largest recipients of development funds from the multilateral development banks. Thus Canadian priorities in this market continue to include vigorous pursuit of consulting contracts and equipment procurement funded by these institutions.

With 180 million people, Indonesia is the world's fifth most populous country. It has been identified as a potential market for Canadian advanced technology, including telecommunications, education and training services, chemical products and equipment and services in the petroleum, mining, power and industrial sectors.

Canada's current exports of services to Indonesia, including engineering and specialized training, are estimated at \$50 million per year.

The Canadian International Development Agency's (CIDA) program for Indonesia is now its third largest, with total disbursements reaching \$54.4 million in 1989-90.

Since 1976, the value of Canadian direct investment in Indonesia has reached a total of \$1 billion, with most of the sum accounted for by Inco and Bata Footwear. More than 40 Canadian companies have offices in Jakarta, and many Canadian personnel operate in the large oil and gas sector.