A PRELIMINARY ACTION PLAN

The following pages outline a "first cut" as to what the future framework might look like. It is emphasized that this is only a first glance, as substantial discussion and analysis will be required.

However, this "first cut" is needed in order to identify regionalization potential; savings which could accrue as a result of better cash management; the management capability required to delivery; along with what can be expected in automation in the years ahead.

We could expect the following:

| | Mini- Computers | Satellite Centres | Micro- Processors | Local Cash Managers | Canadian Financial Officers |
|-------------------------|--------------------|----------------------|----------------------|---------------------------|-----------------------------------|
| United States | 2 | 13 | - | 1 | 3 |
| Europe | -5 | 31 | 2 | 3 | 7 |
| Asia & Pacific | 5 | 12 | 1 | 2 | 4 |
| Africa & Middle East | 3 , | 20 | 2 | 3 | 5 |
| L.A. & Caribbean | 3 | 11 | 3 | 3 | 4 |
| | 18 | 87 | 8 | 12 | 23 |
| Presently deployed | 5 . | - | 3 | - | 8 |
| Increases | 13 | 87 | 5 | 12 | 15 |