

POST : 436-DUBLIN

015-CONSTRUCTION INDUSTRY
IRELAND

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

MONITOR AND REPORT FORTHCOMING DEVELOPMENTS RE DUBLIN DOWNTOWN
TRANSPORT COMPLEX. PROPOSAL MADE BY CANADIAN CONGLOMERATE.

FOLLOW UP ON CANADIAN APPROACHES TO IRISH AIRPORT AUTHORITY
CONCERNING DUBLIN AIRPORT RUNWAY EXPANSION.

ONGOING DISCUSSIONS WITH MANAGEMENT AT PARC CONSULTANTS CONCER-
NING HOSPITAL DEVELOPMENTS IN MIDDLE EAST.

ASSESS AND REPORT ON GOVT PLANS TO CONSTRUCT NEW SUBURBAN RAIL
LINK FROM DUBLIN CITY CENTRE TO WESTERN SUBURBS.

GOVERNMENT DECISION AWAITED LATE '86. IF
NEGATIVE, THERE IS POSSIBILITY THAT NEW GOVT
IN '87 MIGHT REVERSE DECISION.

BETTER POTENTIAL IF JOINT VENTURE WITH IRISH
CONSTRUCTION COMPANY IS ESTABLISHED.

SUBJECT TO CONSTRUCTION OF NEW HOSPITAL
CONTRACTS IN MIDDLE EAST.

NO DEVELOPMENTS BEFORE 1989. IRISH TRANSPORT
AUTHORITY (CIE) HAS BEEN MADE AWARE OF
CANADIAN CAPABILITIES.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 FOLLOW UP ON CDN PROPOSAL TO CONSTRUCT (200 M
TRANSPORTATION COMPLEX IN DUBLIN. LIAISON WITH
AER RIANTA RE RUNWAY EXPANSION AT DUBLIN AIRPORT

QUARTER: 2 ASSESS STATUS OF DUBLIN DOWNTOWN TRANSPORTATION
PROJECT.

QUARTER: 3 ACCESS IRISH MARKET POSSIBILITIES FOR INSULATION
& CONSTRUCTION TECHNIQUES.

QUARTER: 4 EXAMINE MARKET POSSIBILITIES FOR CANADIAN ENERGY
SAVING PRODUCTS AND RELATED CONSTRUCTION PROD-
UCTS.

AS A RESULT OF CHANGE OF GOVERNMENT IN IRELAND,
PROJECT HAS NOW LOW PRIORITY. FOLLOW UP BY CDN
CONSORTIA MAY BE WARRANTED. CONTRACT AWARDED
TO IRISH/BRITISH JOINT VENTURE.

FURTHER FOLLOW-UP SUGGESTS THAT THIS PROJECT IS
NOW DORMANT.
THE CONSTRUCTION SECTOR IN IRELAND IS NOW VERY
DEPRESSED.

HAVE HAD INITIAL MEETINGS WITH CONSTRUCTION
COMPANIES, CONSTRUCTION MATERIAL IMPORTERS. WE
MUST NOW PROVIDE PRODUCT LITERATURE & RELATED
MATERIAL TO KEY CONTACTS.

IRISH CONSTRUCTION INDUSTRY PROVING CONSERVATIVE
TO NEW TECHNOLOGY. INTEREST GENERATED IN FIRE
COATINGS AND CAULKING COMPOUNDS.