

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
 ACTIVITY REPORT  
 FOR 4TH QUARTER OF 1986 (B64)

Summary for POST: BRUSSELS (NATO)

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
	%	%	%	%		
A. Servicing Export Enquiries						
from Canada	22.5	10.0	0.0	0.0	0.55	115 (Enquires)
from Territory	5.0	0.0	0.0	0.0	0.10	25 (Enquires)
B. Export Promotion Projects and Events	17.5	10.0	0.0	0.0	0.45	19 (Projects/Events)
C. Other Trade Development Activities	2.5	5.0	0.0	0.0	0.10	
D. Promotional Projects	0.0	0.0	0.0	0.0	0.00	0 (Fairs/Miss/Conf.)
E. Servicing Investment Development from Canada	0.0	0.0	0.0	0.0	0.00	0 (Enquiries)
from Territory	0.0	0.0	0.0	0.0	0.00	0 (Enquiries)
F. Service to Government						
External Affairs	15.0	20.0	0.0	0.0	0.50	4 (Reports)
OGDs, Provinces, ETC	15.0	45.0	0.0	0.0	0.75	5 (Contacts)
G. Administration						
Program Management	7.5	5.0	0.0	0.0	0.20	
Leave, Professional Dev.	2.5	5.0	0.0	0.0	0.10	
Total TID Program	87.5	100.0	0.0	0.0	2.75	
H. Other Programs	12.5	0.0	0.0	0.0	0.25	

Canadian Business Visitors: 174  
 Local Business Visitors: 0

Trade Officers: 2

Non-Trade Officers: 1

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS