A RECORD.

Since its inception, the Canada Life has paid or credited to Policyholders \$8,089,622.00 more than they paid in.

This is a unique record and tells in a striking way of the continuous efficient management of the Company's affairs.

For information as to New Insurance or Agency Contracts, address

Canada Life Assurance Co.

NOW READY MANUAL OF CANADIAN BANKING

By H. M. P. ECKARDT

To the Bank Employee

The book furnishes a detailed description of the work to be met with in all the positions, from the junior's post up to the top—with valuable hints as to how the good opinion of superior officers may he won—and promotion and increase in pay. It describes the business done in the city and different parts of the country in country offices.

It describes the Head Office Departments and tells how the work is done in them. It deals with the Clearing House, with the call loans, the cash reserves, the handling of the staff, the board meetings.

For the Head Offices and Management

It provides a means of accelerating the education and increasing the efficiency of the clerks. It teaches them how to do their work so as to provide the maximum benefit for the bank. It gives them pointers on how to gain deposits, increase the note circulation, get the good will of the customers, conduct the Head Office correspondence, and make out statements.

For the Directors and Shareholders and Business Men generally

The book provides a means of getting acquainted with the details of the banking business. It explains clearly some of the advantages of the Canadian system of banking.

For Young Men who contemplate joining the Banking Profession

The book tells what will be expected of them. Helps them to qualify for the tests and examinations and gives them a clear idea as to what confronts them at each successive stage of their careers.

It contains 212 pages—most thoroughly indexed.

PRICE \$2.50 MONETARY TIMES

TORONTO

MONTREAL

WINNIPEG