

GOURLAY, WINTER & LEEMING.

188 YONGE ST. TORONTO.

Gerhard Heintzman New-Scale Pianos

The pianos of Mr. Gerhard Heintzman have so long enjoyed the reputation of approximate tonal perfection that improvement might well seem impossible. Improvement has been accomplished, however, and after many costly experiments we are now able to announce the completion of a new scale by this master of tone production.

The musical beauties of this new-scale piano cannot be adequately described in a brief advertisement, but we cordially invite correspondence, and will mail descriptive matter postpaid to any applicant.

It will be still better if you can make a personal call at 188 Yonge Street and *hear* this wonderful new creation.

TORONTO,
188 YONGE ST.

HAMILTON,
66 KING ST. W.

Kelsey Selected for Pan-American

Over 60 makers of hot-air furnaces having applied for space, it is most gratifying to know that only

Kelsey Warm Air Generators (Patented)

are to be shown, **because** different from all others.

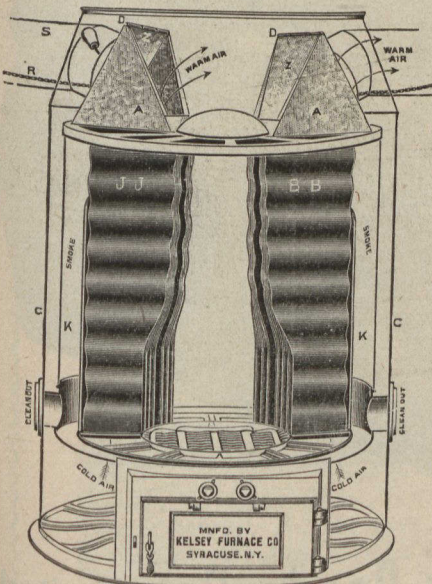
Its selection is best possible proof as to the position this device occupies in the U.S. after ten years' practical use.

Our printed matter tells all about them. Write for some.

THE JAMES SMART MFG. CO.
(LIMITED)

BROCKVILLE, ONT.

EXCLUSIVE CANADIAN MAKERS



This cut shows how easily we can warm rooms located distantly from or on a level with the "Kelsey."