# patrons the net returns, less the cost Creamery Department The second secon Details of the Cream Trade with U.S.

D. Vass, Huntingdon Co., P.Q.

There are some 20 creameries in the County of Huntingdon shipping cream to the U.S. As in every business, are successful and others dissatsome are successful and others dissat-isfied. There are three different sys-tems practised in dealing with the patrons and disposing of the cream shipped. The system which appears to give the best satisfaction is the buying of milk, separating the cream and returning the skim milk to the pat-rons. This cream is pasteurized and shipped direct to the United States hipping in this way are operated by York syndicates New

Another method is where the cream is being delivered by Canadian factory to butter factories on American side, the cream being tested and the factory paid for butter-fat the same as an ordinary patron. There seems to be considerable dissatisfaction arising from this system. The third system-the system by which I dispose of the product of my fac-tories-is to take the cream across the line, lease the use of a butter fac-tory, employ my own maker, and dis-

ALFALFA IN AMERICA

The growing, harvesting and feeding of alfalfa is fully discussed in "Alfalfa in America", a book by Jos E. Wing. The author has been growing and the book he sets forth the knowledge of the crop which he has gained by his "Woodland Farm." Many sources of information have been drawn upon to make this book which the wouldbe alfalfa grower should know have been treated. An outstanding feature of the work is the farm productive and profitable by means of alfalfa. All who wish to be growing should have a copy of this book Price through Farm and Dairy, 52.66.

of cartage and separating. PROFITS TO THE PATRONS. My sales from June 6th to 25th, in-

clusive, were F.O.B. U.S. factory  $27\frac{3}{4}c$ ,  $27\frac{3}{8}c$ , and  $27\frac{1}{2}c$ , the cost of customs duties, manufacturing, storcustoms unresp, manufacturing, sour-age and cartage for the three weeks, being 2.45-100c, a lb. of butter, mak-ing a net price of 25 4-100c, F.O.B. my factories, or practically 3c, a lb. over the Canadian markets. So much for the patrons' side of the profits. speaking of the manufacturers' side of the profits, I can only speak for my and say that the difference in sen, and say that the difference in profits of shipping the cream or manu-facturing for the Canadian markets, is practically nil. If any, it is in favor of manufacturing for the home mar-

REDUCES CUSTOMS CHARGES

I have the cream separated so as to test 52 to 55 per cent butter fat, test of the second seco five cents on each wine gallon of ing am, together with a daily entry 30 cts. on each factory of a value of less than \$100. Should the value exceed that amount it is compulsory for the shipper to purchase a United States councillor's certificate at a cest of \$2.50

#### ADVANTAGES OF MAKING IN THE U.S.

There is another small factor in favor of the patrons in shipping cream. By retaining a greater amount of moisture in the butter than is permitted by the laws of Canada, the over-run of the churn is from 18 to 20 lbs., against 14 to 16 lbs. of an overrun in Canada. Our American cousins prefer butter salted at six to seven per cent, while the demand of the Canadian is four per cent., and that of the mether country is from two to three per cent. This naturally inthree per cent. This naturally in-creases the average of butter from 100 lbs, of milk. I expect to pay my pat-rons fully as much per 100 lbs, of milk as cheese factories will pay, returning my patrons skim milk in place of whey. With the high price of pork means quite an item with the farmer

Cause of Variations in Tests Patrons of our creamery are continu-ally up in arms over the way their tests any up in arms over the way their tests vary. What is the cause of so much var-iation in the tests? Some have new separ-ators; others have been changing their cream screws. Please give full explana-tions.-R. F. W., Alberta,

There are so many factors which in-

fluence the richness of cream that it is often impossible to state the exact cause of a patron's test going up or down. Your correspondent states that some of his patrons have new separ ators and these may not be adjusted to give sufficiently rich cream. Others have been altering the cream screw which will of course change the per-

centage of fat in the cream. Besides this there are several other factors which will influence the rich-ness of the cream. There may be of the cream. several cows freshening in the differ-ent herds at this season of the year, and if such is the case the milk of the herd would likely decrease in fat the nerd would inkely decrease in fat content as a separator takes a defin-ite proportion of the milk as cream, say one pound of cream from 10 lbs. of milk, so the lower the milk tests the lower will the cream test. Any variations in the temperature of the milk the rate of isobo of the

of the milk, the rate of inflow of the milk into the separator bowl or the quantity of water or skim milk used to flush the bowl, will affect the richness of the cream. The test will be reduced by lowering the temperature the milk to be separated feedin e milk more rapidly into the bow feeding or by using more water or skim milk in proportion to the amount of milk separated, to flush out the bowl, after nishing separating. Perhaps the most important factor

altering the richness of the cream, other than changing the cream screw is the speed at which the separator is turned. The handle should always be turned as many revolutions per minute as stated in the printed directions sent out by the manufacturer. Lessen-ing the speed not only gives a thinner am, but causes an excessive loss of in the skim milk.

One need not expect exactly the same test from time to time unless all conditions are exactly the same at each time of separating. That is the rich-ness and temperature of the milk, speed of machine, rate of inflow of milk into the machine, and proportion of water or skim milk used in flushing water or skim mits used in nussing the bowl must always be exactly the same each time milk is separated. This is of course absolutely impossible and no patron, even if doing the most careful work possible in separating need Le surprised at variations in the cream test from month to month. And the more widely the conditions under which the separation is done vary the more widely will the test vary.-J. F. Singleton, Creamery Instructor, Kingston

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### Ratio of Milk to Butter

What is the average quantity of milk for a pound of butter in summer?-P. G., Fronac Co., Ont.

The average number of pounds of The average number of points of milk for a pound of butter is about 25. Strictly speaking, there is no such thing as an "average" pound of milk for a pound of butter. The num-ber of neurode users according to the ber of pounds varies according to the ber er pounds varies according to the percentage of fat which the milk con-tains, the loss of fat in crean and churning, the amount of salt, curd, and moisture incorporated with the fat and many other points which make it impossible to say what weight of milk is required to produce one poun of butter.-Prof. H. H. Dean, O.A.C of butter.—F Guelph, Ont.

## Falling off in Butter Yield

From two cows I made 74 pounds of but er in May, and only 57 pounds in June The cows received the same care and feed, The cows received the same care what recu-but we did not get the results. We use a hand separator. We keep sail before the cows all the time. Would too much sail cause this decrease in butter production W. V. S., Lennox Co., Ont.

If the cows are allowed access to alt, they are not likely to take too salt. much unless it has been denied to them for some time previously. It is likely that the cause of the trouble is in having the cream too thin. 1 should advise changing the cream screw so as advise changing the cream screw so as to obtain cream with a higher per-centage of fat, which would produce a more exhaustive churning and leave less butter in the luttermilk.—Prof. H. H. Dean, O.A.C., Guelph, Ont.

#### Cover and Cool the Milk

The advice to put the covers on the cans as soon as milking is finished, as recommended by Mr. G. H. Barr, is contrary to what has been the usual practice among the cheese factory and creamery patrons. It has been popularly supposed that the milk should be left uncovered to facilitate the escape of odors," "animal heat," "animal cape or "animal neat," "animal odors," and so on. On the other hand, in the high class dairies where milk is bottled for direct consump-tion, the practice is to put the milk in a tightly stoppered bottle as soon as possible after milking. Mr. Rec. in a tightly stoppered bottle as soon as possible after milking. Mr. Barr's experiments proved that the best re-sults were obtained by covering the milk It protects it from insects, du t, falling leaves, or other dirt, which may find entrance and thus carry to the nilk many injurious germs of one kind and another. It also prevents the evaporation from the surface of the milk that causes the formation of a tough, leathery surface of cream, much of which is lost in the process of cheesemaking.

## WATER FOR COOLING.

The quantity of water that is re-quired to sufficiently cool a given quantity of evening's milk depends on sev eral conditions, such as the te ture of the water itself, whether the evening is a cool one or a warm one and at what hour the milk is deliver ed at the factory in the morning. The latter point is important. Milk the is delivered at the factory at 6 a.m as is the practice at many factorie does not require as much cooling a it would if delivery were delayed tw or three hours.

Generally speaking, if deep we vater is available at a temperature water is available at a temperature of 50 degrees or un-ler, a quantity equa-to that of milk will be required. (1 the supply of water is limited, ice of be used in it to good advantage. Ob pound of ice has a cooling power this connection equal to eight to 1 pounds of the coldest well water.

As a cooling medium water is a bet ter than air. Thus if the milk an are surrounded with water at a ter perature of 50 degrees, cooling is effected more quickly than if the can are surrounded with air at the sam temperature. Quick cooling is import ant

