COLEMAN, SWAIL & WILLIS
BARRISTERS AND SOLICITORS

E. H. COLEMAN
ERRICK F. WILLIS
R. W. B. SWAIL

CABLE ADDRESS: "WILSWACOL"

SOMERSET BUILDING
PORTAGE AVENUE

WINNIPEG, **February 14, 1929.**

Rt. Hon. Arthur Meighen,
National Building,
Bay Street,
Toronto, Ontario.

Dear Mr. Meighen:

I am taking the liberty of writing you by way of
introducing Charles G. Whidden, the son of Dr. H. P. Whidden,
Chancellor of McMaster University, who has expressed the de-
sire to call on you while in Toronto.

I may say that in connection with our own firm we
have formed a small mortgage and discount company known as
Northern & Manitoba Investments Limited of which my partner
E. H. Coleman, is the President and I am the Secretary-Treas-
urer. Our chief business is that of financing builders and
in particular one builder in whom we place great faith. The
usual practice has been for the builder to construct for a
client a home worth say $6000.00 on which the Purchaser would
pay $1000.00 cash and place a first mortgage for $2500.00 and
the builder would take from his client a second mortgage for
the balance of $2500.00, which would be discounted by our Com-
pany, obtaining on the covenant both the builder and the pur-
chaser. We always have our investments inspected by a com-
petent valuator and this year we have invested some $30,000.00
with excellent results.

In addition to the activities above outlined, Mr.
Whidden writes insurance of all kinds, attends to rental co-
llections, placing first mortgage loans on commission and
does a general commission and financial business.

This firm acts as solicitors for the company and
I myself and my father have invested some $5000.00 in the
enterprise.

Mr. Whidden is going to Toronto with a view to ob-
taining a mortgage connection whereby instead of placing the
first mortgages upon behalf of our builder or builders with
regular mortgage companies and obtaining therefrom only the
usual very small commission, that we should interest some