OBSERVATIONS UPON EXPENDITURE

It is difficult with Governmental expenditure of the character detailed upon the preceding page to determine what tangible results have been secured from the expenditure.

The Immigration Department in the United Kingdom is spending at the rate of \$284.062.70, and during the current fiscal year has obtained 22.341 British emigrants, or at a cost of \$12.71 per head. It should, however, be noted that contributory services to Immigration (e.g. Deportations, Repatriation, etc.) are rendered, and these represent a considerable expenditure of the total, at least in so far as London Headquarters is concerned. If it is considered advisable to consolidate certain of the Provincial Emigration Offices, as suggested in my revised organization, there should result in an approximate saving of \$59,000. This sum, now paid out in rent, salary, etc. would be available for publicity propaganda and press advertising, and, I believe, would give excellent results.

Through the courtesy of the Canadian Trade Commissioner in London I have had an opportunity of reading the office copy of Departmental Diary kept by each office and sent weekly to Ottawa. I have looked through this record of all offices in the United Kingdom for nine weeks ending November 25th, 1922, and have extracted the following:

Average for nine weeks

	Letters received	Letters sont	Interviews
London	117	144	63
Glasgow Manchester	47 32	65 53	33 48
Liverpool	39	57	15
Bristol	30	39	26

General classification of recorded interviews or Trade enquiries from Canada dealt with by Trade Commissioners in United Kingdom for nine weeks ending 25th November, 1922.

	London	Glasgow	Manchester	Bristol	Total
Manufactured Articles.	50	51	18	20	148
Raw Products: Minerals Pulp & Timber	6 3 9	4 4	<u>1</u> 1	<u>1</u> 1	6 9
Agriculture: Fruit Dairy Grain Livestock	2 4 7 2 15	3 6 6 — 15	4 2 6	7 5 3 15	5 21 18 7
General Agencies	3				2
Cases of business closed as result of services rendered by Department	3	1			4

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