

NEW BRUNSWICK

Telephone: 506-485-2564

Fax: 506-485-2566

Products: *Salmon & Seafood Pies — Frozen*

Annual Sales Range: 2.5 – 10M

Type of Business: *Processor*

Production Period: *Year round*

Brands: *Belleisle Farms*

BLUE COVE PACKING

(Div. of Blue Cove Group Inc.)

R.R. #1, P.O. Box 40

Blue Cove, NB

EOB 1R0

Contact: *Brice Hornbrook, President*

Robert Cormier, Secretary/Treasurer

Telephone: 506-732-2839

Fax: 506-732-2048

Products: *Herring — Salt cured, marinated, fresh, frozen, roe; Lobster — Fresh, frozen, whole-in-shell, specialty pack*

Annual Sales Range: 8 – 15M

Percentage of Sales Exported: 90%

Type of Business: *Processor, Importer*

Production Period: *April – November*

Brands: *Captain Albert*

Countries of Interest: *Worldwide*

BOTSFORD FISHERIES LTD.

P.O. Box 480

Cap Pelé, NB

EOA 1J0

Contact: *Janice Ryan, Export Sales Manager*

Telephone: 506-577-4327

Fax: 506-577-2846

E-mail: *botsford@nbnet.nb.ca*

Products: *Herring (mild cured or hard cured) — Smoked, salted/dried; Alewives (Gaspenau) — Salted/dried*

Annual Sales Range: 0.5 – 2.5M

Percentage of Sales Exported: 97%

Number of Employees: 2 – 45

Type of Business: *Processor*

Production Period: *Herring (year round), Alewives (June – December)*

Brands: *Canadian Star Brand, Deli — Maré, Botsford*

CANADIAN SILVER HERRING LTD.

P.O. Box 792

Cap Pele, NB

EOA 1J0

Contact: *Janice Ryan*

Telephone: 506-577-6048

Fax: 506-577-2846

Products: *Bloaters, Herring Fillets — Smoked*

Annual Sales Range: 0.5 – 2.5M

Percentage of Sales Exported: 100%

Number of Employees: 2 – 35

Type of Business: *Fish Processor*

Production Period: *April – December*

Countries of Interest: *European Union, Haiti*

CAPE BALD PACKERS LTD.

P.O. Box 210

Cap Pele, NB

EOA 1J0

Contact: *Joseph P. Landry*

Telephone: 506-577-4316

Fax: 506-577-6421

Products: *Lobster, Crab — Frozen*

Annual Sales Range: 10 – 50M

Percentage of Sales Exported: 90 – 95%

Number of Employees: 300

Type of Business: *Processor*

Production Period: *April – October*

Brands: *Down East*

CARAQUET ICE CO. LTD.

20 Rue du Quai

Caraquet, NB

E1W 1B6

Contact: *Richard Albert, President*

Telephone: 506-727-7211

Fax: 506-727-6769

Products: *Herring — Fresh, frozen, salted/dried, roe, dressed, specialty pack, gift pack, dried milt (powdered); Mackerel — Fresh, frozen, salted/dried, dressed, specialty pack; Lobster — Frozen, live; Groundfish (Cod, Plaice) — Fresh, frozen, dressed; Rock Crab*

Annual Sales Range: 0.5 – 2.5M

Percentage of Sales Exported: 25%

Number of Employees: 150

Type of Business: *Processor*

Production Period: *May – November*

Brands: *Ocean Flo*

CONNORS BROS., LIMITED

669 Main Street

Blacks Harbour, NB

E5H 1K1

Contact: *Mr. Heinz Schaerer,*

Euro-Caribbean Sales Manager

Mr. Vince Taddeo, V.P. International Sales

Gerry Henry, Sales & Acquiring Manager

By-Products

Telephone: 506-456-3391

Fax: 506-456-3546

Sales Offices:

Connors Bros., Limited

199 Chesley Drive

P.O. Box 3950, Station B

St. John, NB

E2M 5E6

Contacts: Heinz Schaerer, International Sales

Manager — Canning Division

Vince Taddeo, V.P. Canning Division

Phone: 506-648-1500

Fax: 506-648-1505

Connors Brunswick Inc.

778 Main Street

South Portland, Maine 04106

Phone: 207-775-5777

Fax: 207-775-6745

Connors Seafoods Limited

The Harbour, Boddam

Peterhead, Scotland, AB4 7AU

Phone: 011-44-1-779-478-991

Fax: 011-44-1-779-471-014

Connors Bros. Ltd. — Latin America Office

9900 Stirling Road

Suite 215

Cooper City, Florida 33024, USA

Phone: 954-450-8001

Fax: 954-450-8006

Heritage Salmon Company

295 Turnpike Street

Canton, Mass, 02121

Phone: 617-821-8900

Fax: 617-828-0890

Products: Sardines — Canned; Herring —

Frozen, canned, roe; Atlantic Salmon — Fresh,

dressed, fillets, steaks, portions

Annual Sales Range: 50M+

Percentage of Sales Exported: 72 – 85%

Number of Employees: 250 – 1,700

Type of Business: Processor, Aquaculture, Exporter

Production Period: Year round

Brands: Brunswick, Fairhaven, Banquet,

Heritage, Port Clyde, Holmes