

The Stentor alliance:

first for telecommunications in Canada

As businesses stake claims in foreign countries on an increasingly greater scale, telecommunications – fax, voice, e-mail, database access, and even more advanced applications such as videoconferencing – becomes the glue that bonds international branches and allows companies to capitalize on economies of scale. And that's good news for businesses setting up shop in Canada.



served by a state-of-the-art network that stretches some 7,500 kilometres from coast-to-coast and spans six time zones. The network, fully-redundant and fully-digital, is owned and maintained by the Stentor alliance of Canada's provincial telephone companies.

Cutting through vast stretches of Canadian Shield granite, traversing the interminable western prairies, snaking through the Rocky Mountains, this fibre optic infrastructure is an engineering marvel in its own right. The network, despite operating in some of Mother Nature's harshest corners, handles four billion calls a year, 99.99% of which get through on the first try.

"Canada represents an excellent opportunity for companies looking to expand beyond their own borders," says Dave Robertson of the Stentor telephone company alliance. "We've got a highly educated workforce, a healthy, growing economy, and a world-class network that provides businesses with a springboard to global markets."

Companies branching into Canada find their telecommunications requirements admirably

The Stentor Alliance

The network is the product of decades of cooperation among Canada's largest and most established telecommunications service providers, a group now known as the Stentor alliance. Stentor formed in 1992, but its members – Canada's provincial telephone companies – have shared circuits, markets, and know-how for more than 60 years. The alliance includes AGT, BC TEL, Bell Canada, Island Tel,