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Summary Conclusions and Recommendations

While there are a number of recommendations provided in the individual analyses for a specific company, one general observation was made from this study. All companies are searching for the best mix of people, products and administrative/strategizing locations.

The changes occurring, or caused by the actions of companies in the commercial electronics industry over the last five years are greater than any similar period of time since a commercial electronics industry existed. While the 1970's and 1980's were a period of unimpeded growth and new business introduced, the 1990's have been and will continue to be the period of unimpeded readjustment and retooling. Unlike any other industry that is expanding or has experienced radical change, companies involved are with few exceptions healthy and prospering. Changes have occurred generally based on a slow down in business, reduction in profits, or increased competition. As mentioned previously in other sections of this study, a large number of commercial electronics companies have an appreciable non-geographical business, and the changes affecting these companies is more pronounced and with a more urgent need.

Thirty five companies reviewed in this study have a different opinion than they did at the end of 1983. Over forty per cent of the companies have subdivided or have closed or ceased business. The rate of new of de-

The major choices for Georgia and Georgia. Few of the companies reviewed in the study have moved to Georgia, but in Georgia, etc. during the

There also were (supplied) during the last few years

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