

## B. MANUFACTURED PRODUCTS

- \* Biosig Instrument Inc. (Montreal, Quebec), a pioneer in commercial-market pulse monitors, physical fitness computers and original equipment components built into exercise bicycles and other fitness equipment is now having its products distributed in sports and fitness clubs throughout Japan by Sony.
- \* Through the efforts of Thought Technology Inc.'s Japanese distributor, Pollux Overseas Inc., Japan has been identified as one of its strongest export markets. The company manufactures biofeedback performance aids which help improve various kinds of performance through relaxation and visualization techniques combined with feedback of galvanic skin response and other physiological functions.
- \* Seeburn Metal Products Ltd. (Orillia, Ontario) is supplying car jacks to Japanese auto manufacturers on an OEM basis.
- \* Glas-Aire Industries Ltd. (Langley, British Columbia) is supplying sun roof assemblies and other acrylic components on an OEM basis to Honda Motor Company.
- \* Three structural engineering and architectural firms, the RAN Consortium, have teamed up with the large Japanese construction and engineering firm, Kumagai Gumi to market Skydome's design and technology. This effort is among the first by Canadians to develop a marketing presence in the construction and related architectural/engineering services in Japan.
- \* Bell Helicopter Textron (Ste. Therese, Quebec) has reported that nearly 25% of its total production or 20 Jet Ranger 206B and 20 Longer Ranger, have been purchased by its Japanese distributor, Mitsui, making Japan its largest offshore market.
- \* CAE Electronics Ltd. (Montreal, Quebec) has been awarded an estimated \$35 million contract by All Nippon Airways Co. Ltd. of Japan to develop and build two flight simulators and a maintenance training simulator for the Boeing 747-400 aircraft. The simulators will be delivered in the fall of 1990 and the spring of 1991.