REPORT 4 88/03/16

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

Page 69

POST : 645-SAN JOSE

014-EDUCATION, MEDICAL, HEALTH PROD

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

TO GET MORE CANADIAN FIRMS TO INVESTIGATE THIS MARKET & TO ASSIST THEM IN APPOINTING AGENTS/DISTRIBUTORS.

TO PUBLICIZE & PROMOTE OPPORTUNITIES BY PREPARING ARTICLE FOR CANADEXPORT & CONTRACTING ASSOCIATION.

IN MEDIUM TERM, TO GRADUALLY INCREASE CANADIAN SHARE OF MARKET TO 10%.

REVERSE DECLINE & CHANGE TO GROWTH SITUATION BY 1988.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 ----
QUARTER: 2 ----
QUARTER: 3 -----

QUARTER: 4 ----

QUARTERLY RESULTS REPORTED: