

REPORT 4  
88/02/02

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

page 45

POST : 308-HARARE

005-COMM. & INFORM. EQP. & SERV  
ZIMBABWE

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

CIDA FINANCING HAS OPENED OPPORTUNITIES IN ZIMBABWE FOR TELECOM-  
MUNICATION EQUIPMENT - RURAL COMMUNICATION SERVICES A PRIORITY.

INCREASED SHARE OF MARKET.

MISSION CONTINUES TO KEEP CANADIAN EXPORTERS ADVISED OF OPPORTUNI-  
TIES IN SECTOR TENDERS FOR HANDSETS, TELECOMMUNICATION SYSTEMS,  
EXCHANGE.

INCREASED SALES TO MARKET.

CANADIAN ORGANIZATIONS HAVE TENDERED TO ZIMBABWE POSTS AND TELE-  
COMMUNICATIONS DEPARTMENT FOR FEASIBILITY STUDY CONTRACTS ASSIS-  
TED BY HICOM.

CANADIAN INVOLVEMENT IN SECTOR.

TO KEEP IMPETUS GOING IN COMMUNICATION SECTOR NOTIFYING CANADIAN  
COMPANIES OF CONTINUED OPPORTUNITIES.

INCREASED INVOLVEMENT IN AREA.

EXCHANGE AND SUPPORT OF JOINT VENTURE (MANUFACTURING) ACTIVITIES  
BEING PURSUED BY TWO CANADIAN COMPANIES.

ESTABLISHMENT OF A CDN-ZIMBABWE MFG. FACILI-  
TY FOR TELEPHONE HAND SETS AND/OR PABX  
SERVICE FACILITY.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 MODERNIZATION OF TELECOMMUNICATIONS SYSTEMS AND  
EXTENSION OF DISTRIBUTION SYSTEMS TO RURAL AREAS

DETAILS OF TELECOMMUNICATION SYSTEMS EQPT REQUI-  
REMENTS OVER 5 YEAR PLAN PERIOD OBTAINED FROM  
POSTS & TELECOMMUNICATION CORP. (PTC) MEETING HELD  
WITH TOP PTC EXECUTIVE & EDC IN HARARE TO DISC-  
USS AVAILABILITY FINANCING.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----