

BUSINESS OPPORTUNITIES

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foundation work for projects in Hong Kong and mainland China. Form of partnership is negotiable. Contact Ms. Eunice Wong, Commercial Officer, Commission for Canada, Hong Kong, Tel.: (852) 2847-7454. Fax: (852) 2847-7441.

INDIA — A Bombay-based company wishes to import various grades and quantities (metric tons per year in brackets) of annealed rolled carbon steel. Being sought are: **mild steel (15,000MT); low carbon steel (7,500MT); medium carbon steel (5,000MT); and high carbon steel (2,000MT)**. Contact Almedia Metals and Strips Ltd., 199-A, Reti Bunder, Darukhana, Reay Road, Bombay 400 010, India, Tel.: 3729989/6678.

MEXICO — A tanning company is seeking a Canadian supplier of cattle hides (7,500 per month). Specifications are: **salted hides (55 lbs. - 60 lbs.); wet blue hides (whole); wet blue hides (split to 2.6 mm); crust hides (1.4 - 1.6 and 1.6 - 1.8 mm; 1.8 - 2.0 and 2.0 - 2.2 mm)**. Quotations are required by ocean vessel: Cost and freight (CAF) to the ports of Tampico or Altamira on the Gulf of Mexico, or to Manzanillo on the Pacific Coast. Contact Miguel A. Pozo, Teneria Vargas, S.A. de C.V., Chirimoyo No. 108, Col. Duraznal, 37320 Leon, Gto., Mexico, Tel.: 52 (47) 143-034/143-950; Fax: 135-095.

MEXICO — A Mexican-Canadian company specializing in the **fabrication of extruded clay prod-**

ucts (bricks, roof and floor tiles) is ready to begin production but needs **operational capital**. Offering good returns and a broad Mexican and export market, it is seeking Canadian partners willing to contribute Cdn\$200,000 in venture capital. Contact Dimitri Frantzou, Ladribrick International, S.A. de C.V., 12 Pte. Nte. No 182-A, Tuxtla Gutiérrez, Chiapas, Mexico. Tel./Fax: (961) 11-332.

SAUDI ARABIA — A well-established company seeks **heavy equipment (CAT) parts suppliers** for both the retail and wholesale market. Contact Mr. Zohrab, Marketing and Sales Department, Saudi Arabian Services Co. Ltd., P.O. Box 2700,

Dammam 31461, Saudi Arabia, Tel.: 966-3-891-6669; Fax: 966-3-891-9586.

UNITED STATES — A leading U.S. hazardous waste management firm, active in treatment/cleanup projects throughout the U.S. and increasingly in other countries (including Canada) would like to hear from Canadian companies offering **remediation equipment/technologies for arsenic and metal contaminated soils**. Qualified firms should contact Drew E. Park, Jr., V.P. Corporate Development, International Development Corporation, Tel.: (714) 660-5438; Fax: (714) 474-8309.

SCADA Systems Sought in Egyptian Tender

Specialized companies are being invited to **design, supply and install Supervisory Control and Data Acquisition (SCADA) Systems** for a natural gas distribution system throughout Greater Cairo.

The Egyptian Petroleum Gas Company (PETROGAS) project, funded by a World Bank loan, will require, among other equipment:

* full communications systems to link more than 100 remote stations to the main control station;

* supply of control and measuring equipment to analyze and compare the data received through the network;

* supply of displays and control equipment, including programs, to identify and report malfunctioning of the network and to forecast defects.

Qualified bidders should have an annual turnover of not less than US\$10 million. Tender documents cost US\$300 per set.

Contact Joseph Tadros, Canadian Embassy, Cairo, Fax: (202) 354-7659.

