Murray Cleghorn of Manitoba.

Only nine years old when he started out last October with his "Pictorials"—and busy at it still.

Don't let your customers lose sight of the Christmas Number. It will be very fine-forty pages at least. They couldn't select a better Christmas card for friends at home or abroad. Talk it up now and secure orders early.

-2/5

## **Our Portrait Gallery**

Successful business-like boys who are earning prizes and making money selling Canada's national illustrated monthly, the popular "Canadian Pictorial."

If you want your picture in it, you know what to do.



At the foot of the South African Monument, Dominion Square, Montreal. (See "Pictorial" for June.)



Donald Gollan

'Glengarry for ever

See that watch and chain? He earned it selling the "Pictorial"—a pen too—besides working for his bank account.

Those who want to get first chance with the December issue, and to handle it on a basis of "pay when sold", should sell November without fail. or we do not guarantee their supply of December unless paid in advance.



A. Barlow Whiteside of Alberta

Started with the "Pictorial in its first issue and knows how to stick to a good thing. Has earned a watch, a pen, a rubber stamp, and is selling on commission.



An Eastern Townships Boy

Master Gordon Morrisette, who well deserves a place in our "Portrait Gallery" has forged his way in a very few months to the front rank of our "Pictorial" boys, for he only began his sales in April. He has done good work each month since then and we look to him in the next couple of months to break the record for Quebec Province.



Cecil McLean

of New Ontario

Nine years old and weighs one hundred and sixty-five pounds. Has been working for the "Pictorial" from the start, Last premium, a fine camera.



Boy readers of this page—or girls, either, if they want to—may earn one of our splendid premiums, or may add a good sum monthly to their bank account by selling the "Pictorial". We trust you with a package to start on and send premium list and letter of instructions as to how to set to work. Orders promptly attended to. Send orders well in advance to get an early supply of each month's issue. For the Christmas Number, if you have not made good your place by selling October or November, send cash with first order as there will be a rush for them. Over 40 pages. Full particulars from JOHN DOUGALL & SON, Agents for the "Canadian Pictorial", Witness Block, Montreal.

