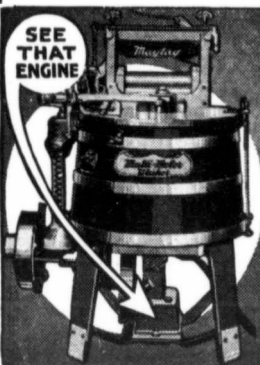


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Maytag Multi-Motor Washer

Complete with Engine and
Swinging Wringer

If the store you trade at does not handle this washer, send us their name and we will mail you a copy of *The Maytag Laundry Manual* (48 pages). Even if you do not buy a washer, it will be a great help to you, as it contains many valuable formulas and recipes that can be used to advantage in any home. It is **Free**.

ADDRESS

The Maytag Company
Limited
WINNIPEG, MAN.

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PATHE AND DIAMOND DOUBLE DISCS
No need to change—unwearable records.
At last! All gramophones can play without needles

If you
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The Canadian Phonograph and Sapphire Disc Co.
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We Pay Highest Values
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Write for booklet, circulars, terms, etc.
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WANTED information regarding good farm for
sale. Northwestern Business Agency, Minne-
apolis, Minn.

deal of work to properly introduce, to the public, but by continuous and energetic "plugging" the Economy Foundry Co. have brought this Economy Crusher up to the highest degree of efficiency from a mechanical standpoint, and have established a very successful trade on these machines throughout the entire Western part of Canada. That these Roller Grain Crushers have proven to be such a decided success is amply demonstrated by the large number of orders this Company has booked at the present time.

In addition to their line of Roller Grain Crushers, this Company now manufactures a complete line of stock feed cookers, stock tank heaters, cast and wrought iron stable fittings, iron window and door guards, galvanized iron stock tanks, oil and water tanks, corrugated iron culverts and well curbing. This Company has one of the most modern and best equipped machine shops and foundry and heavy sheet metal working plants in the West.

They have, during the last season installed a very large amount of new equipment and have made some very extensive improvements at their plant, and expect to make further improvements after January 1st.

The Economy Foundry Co. is distinctively a growing Western manufacturing concern, catering to Western trade and should be entitled to the patronage of the Western buyer.

LUMBER—STRAIGHT FROM THE MILL

On another page will be found the business announcement of the F.M.T.C. Lumber Company. Vancouver—(the cryptic initials simply mean From Mill to Consumer). This company has been organized to sell lumber, shingles, lath, doors, windows, fence posts, etc., direct to the consumer only, and belongs to no ring, trust or combine. The management has had long experience in the lumber manufacturing business in British Columbia, as well as in the selling of lumber products on the Canadian prairies. It was seen that the lumber dealers on the prairies, by combining together, kept the prices they would pay the manufacturer down at rock bottom, while in turn they charged the consumer most exorbitant prices—prices which in most cases were yielding them nearly 100 per cent profit.

One of their excuses for high prices was that they had to sell considerable lumber on credit, and consequently the losses from bad debts were heavy, and to cover this loss they had to charge very high prices to the man who paid promptly. Furthermore, it was found that a common practice among the prairie lumber dealers was to re-grade the lumber, after receiving it from the mill, to their own advantage, so the consumer was not only paying very high prices, but he was not getting the quality of lumber that he should have.

It was also found that the poor storage, and the many handlings, of some of the retailers all tended to lower the quality of the lumber. In view of these conditions the F.M.T.C. Company decided to sell its lumber direct from the mill to the consumer, at lowest saw mill prices, and thereby save the consumer from 20 per cent to 40 per cent.

A very important feature of this business to which very particular attention is given is prompt shipment. It usually happens that the customer does not place his order for lumber until he is in urgent need of it. In this case shipments are always made with the least possible delay.

Many unsolicited letters are on file from customers who testify to having saved from 20 per cent to 50 per cent on their lumber purchases in buying from us. They also affirm that they have received uniformly better quality, and our service left no loophole for criticism. In view of the steadily increasing cost of manufacturing lumber, owing to scarcity of labor, higher wages and advanced prices in all mill supplies, now is the right time to start in to secure lumber for spring operations.

There seems to be no doubt that there will be a big rush for building materials next spring, and readers who have prospective structural schemes in view should get in touch with our friends at once.

A Merry Christmas To One And All . .

START THE NEW YEAR IN COMFORT

by wearing a



SWEATER COAT

SOLD AT ALL GOOD STORES

NORTHLAND KNITTING CO., Ltd. WINNIPEG

Manufacturers of Leather Mitts and Gloves and Sweater Coats



Miss E. CORA HIND

WELL MERITED RECOGNITION

With ourselves every reader of the Canadian Thresherman and Farmer will extend hearty felicitations to Miss E. Cora Hind on the graceful and substantial compliment paid to her by the members of the Western Canada Live Stock Union, at its convention in Calgary last month.

Miss Hind, for many years, has discharged with exceptional ability the duties of agricultural and commercial editor of the Manitoba Free Press. Her contributions to this magazine were mightily appreciated by and helpful to a wide circle of our readers, and there is probably no man or woman who has a more thorough and extended knowledge of Canadian live stock, or who has rendered its interests greater service than she has done.

This has been fully realized by the

live stock men and gracefully acknowledged on many occasions. In this instance, however, their appreciation was evidenced in a more tangible way, which took the form of a purse containing \$1,300 in gold. It was accompanied by a most beautifully illuminated address presented in name of the live stock fraternity by Dr. J. G. Rutherford, C.M.G., Calgary.

We regret we cannot publish a satisfactory sample of the gold, but all that it meant is gracefully embodied in the words of the address, which are as follows:—

MISS E. CORA HIND.

Among those whose names will, for all time, be most closely associated with the advancement of Agriculture in these Western Provinces, you occupy an honoured place.

Since the days when, as Secretary of the Manitoba Dairy Association you first identified yourself with Western Agriculture, your record is one of faithful and invaluable service, at all times ungrudgingly given, to the interests of the Farm and the Farmer.

Though your work has never shown either fear or favour, every branch of Agricultural endeavour having greatly benefited by your able efforts, the live stock men of Western Canada feel that they have in you an especially loyal and devoted friend.

They have chosen this meeting of the Western Canada Live Stock Union, which, from its inception, owes much to your clear headed and energetic assistance, as a fitting occasion to express in some small degree the high esteem in which they hold you and their grateful appreciation of your long and earnest labours on their behalf.

They wish you every possible happiness and prosperity, and sincerely trust that you may long be spared to assist in the further development of the Basic Industry of the Canadian West.

They beg your acceptance of the accompanying purse as a slight token of their sincere friendship and regard.