



Now is the Time to have
your

FURS

RE-MODELLED
AND
REPAIRED

Let us afford you the very best service of our expert furriers before the cold weather arrives, and the rush season is here.

Styles for the coming winter have now been established, and with a little change your furs of past seasons may be made to do service for another year.

Send us your furs in and advise us. We will gladly give you an estimate of the cost before proceeding with the work if you so desire.

Our New
FUR CATALOGUE
Is Now Ready

Just off the press, resplendent with all the new Fur styles for the coming season. There is a copy for you. Let us have your name and address.

FAIRWEATHER & CO.
LIMITED
297-299 Portage Ave.
WINNIPEG

Trotting a babe on one's knee, tossing it up above one's head and leaving it in the hot sun are bad for its stomach. We see people handle babies in a way that they themselves could not endure.

The Child from Eight to Twelve

An article by G. Stanley Hall emphasizes the importance of a child's training from eight to twelve:

"During these years the boy attains his maximum of varied physical activity. There is little sustained effort in it all, but if he is free to do so, he can play all day, changing from one interest and one companion to another tirelessly. His muscles are well developed and under good control. He often acquires great deftness in manual work, and uses not only hands, but feet and body with excellent effect and with great control. He adapts himself easily to his physical environment, whatever it is. Not before has there been, and there will never be again, such complete agreement and harmony between him and it. This fact is of the greatest practical significance, for there are many kinds of skill which it is impossible to attain either before or after. They belong to this period, and are born in it. It may be well to enumerate some of these.

"There is, first, the power to pronounce correctly, like a native, a foreign language. The vocal organs are so well developed and controlled, and the instinct of imitation is so strong, that the finer shades of articulation can be both distinguished and reproduced. Nor is the power to utter sounds which do not occur in the vernacular lost. Moreover, the power to learn languages reaches its height at this age. The child's vocabulary is rapidly increasing because it has so many points of contact with every kind of reality in its environment. Hence, if the so-called natural method of teaching

modern languages has any justification it is during these years. Memory for words, whether disconnected or ideally combined into great masterpieces of literature, is at its highest and best. And what is more interesting and significant, the power to memorize is to a large extent independent of the power to understand. The child feels keenly that the word has a tonal individuality quite apart from its meaning. Consequently, it is not strange that this is the age when not only slang is being most rapidly developed, but the age of gibberish, 'hog Latin,' and other linguistic monstrosities.

"Dexterity in piano and violin playing is learned easily if its foundations are laid at this period. If it is begun later, arrears have to be made up that involve more or less of a handicap. Just as it is hard for a person to learn the command of a foreign tongue as completely as his own after this period, so for the highest degree of virtuosity with musical instruments, it is desirable to begin at this stage of life. Indeed, it is generally recognized that all forms of industry which require exceptional control or development of muscular power are best begun at this age.

"Again, this is far and away the golden stage of mechanical memorization. Both reason and understanding are relatively undeveloped; the child is docile, recognizes and submits to authority. Moreover, whatever is thoroughly implanted so that it has become automatic can never be entirely lost. The child's mind receives peculiar impressions at this time. Drill, habituation, tables, even dates, and to some extent statistics and vocabularies that are essential, can be indelibly stamped on the mind, so that when the child later comes to years of maturer intelligence, it will rejoice to find itself already in secure possession of fundamental acquisitions that are indispensable for the conduct of its life. Lack of appreciation and utilization of these capacities at this age is perhaps the chief weakness of education in this country."

TOY MAKING IN CANADA

When you buy toys for the little ones this year, be patriotic, ask where they are made.

In a bulletin published by authority of Sir George E. Foster, K.C.M.G., Minister of Trade and Commerce, I find this information from the address he delivered at The Canadian Toy Exhibition in Toronto.

In his opening address Sir George Foster said: "Before the war Germany and Austria-Hungary were the largest producers of toys. The exports of toys from Germany and Austria-Hungary in the fiscal year 1913-14 amounted to about \$26,000,000. It is a pretty respectable industry that will make and send out \$26,000,000 worth of such cheap articles. If you sent out that value in gold bricks not much freight capacity would be represented, but sending out that value of goods in articles that sell anywhere from ten cents to a dollar each, an enormous industry is represented."

After quoting statistics of the toy industry in different countries, Sir George Foster continued: "Here we have a country (Canada) with a population of eight millions or thereabouts. There are lots of children and they like toys as well as the children of other countries, and the grown people like to see that the children get their usual supply of toys. In our country we have all the essentials necessary for the manufacture of toys of all kinds for our own use, and for export abroad in sufficient volume to cause us to organize and get ready for the greatest possible production of these things in Canada.

"I may say frankly that when I walked into the Exhibition yesterday I was surprised and delighted. I had no idea that Canada was making such a variety of toys, nor that I would see toys of such splendid quality and finish. I think the toy industry (and this includes products that are not restricted narrowly, but include articles of practical utility and for the physical development of children) is one of the most pleasant industries to engage in. Every one likes children, and all who engage

OUR Closing-Out Sale

Means **Sweeping Bargains** in the Undernoted Pianos and Player Pianos. Better instruments are not and cannot be made than these representative numbers of the famous Canadian Manufacturing House, the

KARN-MORRIS CO.

The Undernoted are new, or almost new and are in the pink of condition. Under any test or comparison, we guarantee **Perfect Satisfaction** with regard to character and tone of the instrument and the value is probably not approached by anything else of the kind in piano bargains now being offered.



THE KARN-MORRIS PIANO & ORGAN CO. LIMITED

is retiring from the retail business—hence this clearance—and we **must** clear quickly regardless of price. These sale figures show a huge cut from the original prices, and besides this, we will allow a big discount for all cash payment on any piano we have:—

ALMOST NEW

Style A, fumed oak, Regular \$350. Now.....	\$285	2 large Karn Players, Regular \$750. Now.....	\$590
Style B, walnut, Regular \$400. Now.....	\$315	Karn Cottage Player, Regular \$700. Now.....	\$550
Style D, mission, Regular \$500. Now.....	\$325	Morris Player, Regular \$650. Now.....	\$550

USED PIANOS

Karn Player, Regular \$750. This is an excellent bargain. Now.....	\$550	Style Louis, Morris Piano, Regular \$400. Now.....	\$275
2 Morris Players, Regular \$650. Now.....	\$475	Style D, Karn Piano, Regular \$500. Now.....	\$275
1 Morris Player, Regular \$650. Now.....	\$475	Style 15, Morris, Regular \$450. Now.....	\$275
Fumed oak, as good as new.		Style B, Karn, Regular \$400. Now.....	\$250
Style 5, Morris Piano, Regular \$350. Now.....	\$250		

ACT PROMPTLY TO SECURE YOUR CHOICE

New House and Church Organs at Almost Half Price

KARN-MORRIS PIANO & ORGAN CO. LIMITED

282 Graham Avenue

WINNIPEG, MAN.

in it, V
can be
some-
instru-
during
and yo
and he
tion ha
say it
impre-
for yo
things
this co
not ha
live in
out. In
looking
them su
duce the
for me
may be
efficient

"I had
in Nelo
he had
there.
ested an
instruc-
system o
helping t
skill of t
The men
be the n
If we ex
business
instructi
we want
and Com
things th
and the t
rest. Yo
all that i
The Toy
Make it a
I was su-
community,
i toys exhib
make is
the school
There is t
turing th
We have
dustry sho
profitable
when outd
in the Pr
have so i
know who
long winte
made a bu
for old pe
such an in
there is th
abled sold
opportunity
their limits

As a res
frent, w
the follow
are sending
organization

Whereas,
classes of
materially
"Made in t
of toys; an
Whereas,
women's or
assembled I
the Canada
toys who I
Fair" have
"Made in C
dolls and t
may be ass
the articles

Be it th
respectfully
Trade and t
of Canada t
knowledge in
as possible
firms, clubs,
nals; feeling
of Canadian
all in their
adian-made
that if there
required by
made in this
to purchase o
from and m
nations."

Resolved, t
bers of w
Toronto fur
make the fol
Canadian ma
toys;—