

TIMES-STAR CLASSIFIED ADVERTISEMENTS

The Average Daily Net Paid Circulation of The Times-Star for the 12 Months Ended September 30th, 1923, Was 15,489

Two Cents a Word Each Insertion
Cash in Advance. No Discount. Minimum Charge 25 Cents. Situations Wanted, One Cent a Word. Minimum Charge 15 Cents. Classified Advertisements Must Be Delivered at The Times Building Office Before 5.30 on the Day Prior to Publication in Order to Insure Insertion.

Want ads on these pages will be read by more people than in any other evening paper in Eastern Canada.
Send in the cash with the ad. No credit for this class of Advertising.

FOR SALE

REAL ESTATE.
For Sale
Self-contained two-story dwelling, Summer street. Hot water heating, electric and good yard room. Terms if desired.
The Eastern Trust Co.
12-30

FOR SALE—FARM. 200 acres, with stock and machinery if desired. Price very reasonable. Phone 818-41. 383-12-25

FOR SALE—GENERAL.
FOR SALE—Two cabinet phonographs. Bargain—230 Main, 10th floor. 383-12-29

SPINELLA—The world's best corset. Mrs. Edith Stevens, manager, 45 Elliott Row, Phone 444-4. 384-12-27

FOR SALE—One Gerhard Heintzman Grand piano, excellent condition. Apply Box 5 12, Times Office. 383-12-31

FOR SALE—One 4-drawer steel filing cabinet, 1 cash register and typewriter stand—Office Supply Co., 19 Church street. 384-12-33

FOR SALE—Fox farm, 68 acres of silver black foxes, 10 acres of land, fenced in, two houses, one horse and one cow, and sardine well. Farm half cleared and half wooded. Situated at Sturgeon Cove, on E. E. River near Black's Harbor. Open for sale. Enquire at 74 Union street, opposite High School. 383-12-31

FOR SALE—Radio set, complete, \$95.—F. D. Thorne, 10 Church street. 378-12-28

FOR SALE—Second hand equipment, consisting of barometer, altimeter, vulcanizing, candy making, gasoline engines, and electric motors. Enquire at 74 Union street, opposite High School. 383-12-31

FOR SALE—Horse, 14 Hundred, good for woods. Price one hundred dollars. Apply Carron Coal Co., corner Lansdowne Ave. and Elm St., Phone 3126. 381-12-27

FOR SALE—Sleighs, puns and horses, cheap.—A. E. Kindred, 24 Windsor. Phone W. 12. 382-12-27

A. L. FOSTER, BEFORE ROTARIANS, SETS OUT CODES OF ETHICS IN BUSINESS

Gives a Thoughtful Address—It Pays to be Honest.

At a recent luncheon of the Rotary Club, A. L. Foster was asked to give an address on Better Business Methods, which has been a prominent feature of International Rotary, but had not hitherto been given special attention by the club in St. John.

Mr. Foster began by remarking that there might very well be different views of the meaning of the phrase "better business methods." Men might get together and compare notes with the result that they would be able to make more profit without serving the public to any greater extent; or, someone might tell them how he placed a huge advertisement in a newspaper, promising all kinds of bargains, and did not call, to attract the public, and might call that better business, "said Mr. Foster, "but my conception is that better business methods are founded on the Rotary code of ethics and the teachings of Christ."

Mr. Foster explained that Ray Havens, the chairman of the International Business Methods Committee of Rotary, had been urging the district governors to have the subject discussed in their districts, and it was in response to District Governor Spangler's appeal that the question was taken up here.

"Now what," asked Mr. Foster, "is the job Ray Havens is asking of Rotary? Through the International Committee he proposed a drive for standardized correct business practice in which every individual Rotarian would take part, either by writing themselves or influencing the writing or improving of codes of standard practice by all businesses and professions, corresponding with the various classifications in Rotary; and by practicing these methods in their own business, the main idea being the bringing about of better methods. The actual writing of the codes would simply be a means to an end. This is not a club job where a committee can do the work, but it is up to each individual in

Rotary to do his bit, be it small or great.

Ideals of Service.

"At the present time many associations and professions have their codes of ethics, some of them fairly because inasmuch as they do not take into account the relation between themselves and the general public, or other lines of business or professions to which they are allied. Let us not forget that this movement is world-wide, and not merely in or for our own little corner of the globe. Business methods work to fulfill the first object of Rotary, which is to encourage and foster the ideals of service as the basis of all worthy enterprise, by bringing to the attention of every Rotarian the fact that there are or should be certain standards of correct business practice governing all the relations in his particular line of business, which standards are generally recognized by his trade or professional associations. It also brings to his attention the fact that he is expected to conduct himself and his business that he will represent the highest and best practice and service.

"Rotary also stands for the advancement of understanding, good-will and international peace, and to a world-fellowship of business and professional men united in the Rotary ideal of service. For complete understanding, there must be a common ground upon which to meet. Business in one country cannot have an unshakable understanding of business in another country unless there is a common set of definite rules governing business procedure.

The Need Set Forth.

"In order to work up enthusiasm for this sort of service we must first be convinced of the need for a campaign such as is proposed. We all know that the old idea of 'Let the buyer beware,' or as we would now say 'If you can put it over, nothing barred, it is all right,' is passing away. Why is it passing away? Because business men are beginning to realize more and more that it pays better. Why does it pay better? Because more and more men in the business world are refusing to do business with people who are not on the square. The individual Rotarian when he subscribes to the Rotary code of ethics acknowledges this to be a fact,

IF YOU HAVE STOCKS, BONDS, REAL ESTATE, HOUSEHOLD FURNITURE or Merchandise of any kind to sell, consult us.
F. L. POTTS, Auctioneer.
96 Germain Street

GRAND CLEARANCE
Auction Sale of Cigars, Tobacco, Pipes etc., Belonging to the Estate of the Late Danny Masciovecchio, 37 Charlotte St.

We will sell every morning and afternoon by private sale at less than wholesale prices, all goods belonging to above Estate, and on FRIDAY, SATURDAY and MONDAY EVENINGS Auction Sale will be continued.

ALSO—20 strings Indestructible Pearls, 6 Combination Sets of Lady's Wrist Watch with Chain and Band and set of beautiful Indestructible Pearls, 6 Gent's 8 sets Cuff Links, Pin, Tie, Clip, Knife and Chain with chip diamond setting, 20 gross Fancy Toilet Soaps. This entire stock must be closed out, and will be sold EVERY MORNING and AFTER-NOON, commencing on THURSDAY, at private sale, and on the above nights by auction.

F. L. POTTS, Auctioneer.

TO LET

FLATS TO LET
TO LET—Bright warm flat of six rooms, with lights—Apply 217 Water. 383-12-4

TO LET—Lower flat, 362 Douglas, new flat, hardwood floors, electric fixtures, separate furnace, and full kitchen, occupancy—W. I. Fenton, Pugsley Bldg. 383-12-31

OFFICES TO LET
TO LET
From Jan. 1, large heated ground floor office in Telegraph Building, Canterbury street, including janitor service. Apply Business Manager, Times-Star. 12-10 tf

TO RENT—Office and warehouse in business section—Phone Main 3660.

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LOOKING FOR WORK?

For those seeking employment, this newspaper offers a special price of one-half the regular classified rate. One cent a word per insertion will be charged for all such advertisements with a minimum of 15 cents.

TO LET

ROOMS AND BOARDING
TO LET—Room, with or without board. 63 St. James. 383-12-27

TO LET—Board, room and furnished rooms.—Mrs. N. H. Collins, 160 Princess. 3472-1-3

HOUSES TO LET
TO LET—Self-contained house, modern improvements. Rent \$35 monthly. Immediate occupancy.—Phone 383-12-27

TO LET—Furnished rooms, 151 Princess. 3716-12-21

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WANTED

WANTED—Male help
WANTED—Office junior, grade ten or eleven education required.—G. E. Barbour Company, Limited. 383-12-29

MAKE MONEY AT HOME—\$15 to \$50 per week for your spare time writing show cards for us. No canvassing. We instruct and supply you with work.—West Angus Show Card Service, 37 Colborne Bldg., Toronto.

LOCAL AGENT WANTED to sell the "Old Reliable" Pontiac Nurseries. Spring selling season now starting. Largest demand for stock since the war. Exclusive territory, highest commissions, free equipment. Stone & Wellington, Toronto.

WANTED—Agents to sell high grade custom built, men's English shirts direct from maker to wearer. Experience unnecessary. Easy to earn \$7 to \$10 per day. Write for full particulars. Hillmore Shirt Company, 232 McGill Street, Montreal. 387-12-23

AGENTS to distribute the greatest invention in tool. "The Utiltool," a new tool for the price of one. Sells itself. Territories now open. Write today for full particulars of this exceptional offer. Sole Canadian representative—Universal Sales Co., 354 Bay Street, Room 14, Toronto.

SALESMAN WANTED.
WANTED—Salesman to sell dividend paying security of large successful financial corporation.—Phone Main 1421 between 10 and 11 a. m. 387-12-27

SITUATIONS WANTED
WANTED—Young man, age twenty-two, reliable, and ambitious, over five years employed with present firm as salesman, collector and office duties, wish to make change and become connected with a reliable firm as a salesman and collector. References furnished. Write for particulars. P. O. Box 4, care Times Office, St. John, N. B. 375-12-4

WANTED—Position as watchman. Address Alfred Wright, Montreal. 357-1-3

WANTED—Female help
WANTED—Experienced stenographer for large business establishment. Apply Box H 57, c. o. Times-Star. 12-10 tf

WANTED—Girl, Apply General Public Hospital. 383-12-27

WANTED—Immediately, a lady book-keeper. Must have two years' experience.—Apply Box 1102, Permanent. 383-12-28

EARN \$5 to \$25 weekly, the pleasant home work making socks on the fast, easily learned Auto Knitter. Experience unnecessary; distance immaterial; positively no canvassing. Particulars B. stamp, Dept. 84-C, Auto Knitter Co., Toronto.

COOKS AND MAIDS
WANTED—Experienced chambermaid. Park Hotel, 15 King Square. 388-12-29

WANTED—Housemaid, efficient, not too young, to live short distance from town. Family of two. Good wages.—Box S 7, Times. 377-12-29

WANTED—Waitress, Royal Hotel. 383-12-27

TO PURCHASE
WANTED—Small used car. Must be cheap.—Phone M. 785. 381-12-27

OLD POSTAGE STAMPS wanted for cash—Preferably stamps on original envelopes. Write to E. W. Johnson, 243 East 140 St., New York City.

WANTED
MUSIC LESSONS reasonable. 43 Horsfield St., right hand hall. 23-4-1

her sails and made Port Angeles harbor yesterday in safety.

Seattle, Dec. 26.—A second storm warning within 24 hours has been issued.

Coast Guardsmen Safe.
Portland, Ore., Dec. 26.—Eight members of the Yaquina Bay coast guard crew last night appeared on the entrance to the bay after being missing since they left Waldeport, Ore., 20 miles south of here, on Monday night.

Throughout Monday night, today had battled the gale, and with their food supply gone and their supply of gasoline almost exhausted, the men would suffer severely.

Every Little Bit Helps.
Judge—Have you anything further to say?

Prisoner—I should like to ask that the time occupied by the counsel's speech for the defence be deducted from my term of imprisonment.—T. B. Bits (London).

and a fight in which both men used their pistols ensued. Smith was killed while Phillips, although wounded, escaped into the mountains. Phillips was found yesterday near here and was taken to hospital in a serious condition.

Shot in Mistake
Hays, Ky., Dec. 26.—Four men are dead, another is fatally wounded while a sixth is in hospital in a serious condition here, as a result of three shooting affrays near here Christmas eve and yesterday.

The dead: William Smith, deputy sheriff; J. D. Matthews, brother of Evansville, Ind.; Hays, first name not known; John Richmond, negro; J. Dunn, storekeeper, was fatally wounded, while Dennis Phillips is in a critical condition.

Two of the shootings occurred Monday night, while Richmond was killed yesterday.

Deputy Smith was the first to meet death. He had gone to the home of Phillips at Glomar, four miles from here, having received a report of disturbances there. Phillips resisted arrest

instantly.

After the firing stopped, the body of Hays was found in the store.

The other killing occurred across the mountain from Hazard. According to reports received here, Richmond had gone into the home of John Workman against the latter's wishes and Workman discharged the contents of a shotgun into Richmond's body killing him

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