

OF INTEREST TO WOMEN

BY MY LIPS LIKE A RED, RED ROSE

O my love's like a red, red rose
That's newly sprung in June;
O my love's like the melody
That's sweetly played in tune.
As fair art thou, my bonnie lass,
So deep in love am I,
And I will love thee still, my dear,
Till a' the seas gang dry,
Till a' the seas gang dry,
My dear,
And the rocks melt with the sun;
I will love thee still, my dear,
While the sands of life shall run,
And fare thee well, my only love!
And fare thee well, my only love!
And I will come again, my love,
Tho' it were ten thousand mile.

For the Salesgirl.

Miss Diana Hirschler, who is teaching girls how to become saleswomen, at public school 27, is one of the first two women to follow the profession of social secretary, says The New York Tribune. She was engaged by a store in Boston as an expert in the department of the store. Her main duty was to know personally what ought reasonably to be expected of the employees and what the employees ought reasonably to expect of the employers. Later her work developed into a series of lectures to hundreds of Boston saleswomen, under the auspices of the school board, leading merchants of the city also delivering lectures in various parts of the country. Her course, it was not, however, a regular course, such as that established here, which will include study of fabrics, mental arithmetic, and the principles of salesmanship. "The first object of this course," said Miss Hirschler to a Tribune representative, "is to make the saleswomen more valuable to their employers, but this cannot be done without improving the condition of the employee. Whenever the standards of any occupation are raised, whenever the public in it become more efficient and intelligent, it always results in improving their position, not only financially, but socially—in the way they are regarded and treated. Whenever, also, any occupation receives recognition by the educational system of the country, it increases the dignity of that employment, gives it a backing, changes the public way of looking at it."

When the work has gone far enough Miss Hirschler thinks that employers will see the wisdom of making some much needed reforms.

"For instance," she says, "there are other and far better ways of increasing the efficiency of saleswomen than by compelling them to stand continuously. When the law requires sales behind the counter also, the girls should be allowed to sit on them when not occupied."

"There should also be a percentage on goods sold or on sales above a certain amount. This would furnish the highest incentive to improvement. And, of course, there should be a living wage. In the store where I was in Boston we had no living wage, and I was paid less than \$6 a week. But my effort was to get an \$8 minimum, as I considered this the lowest living wage in Boston when a girl had to pay board."

Miss Hirschler, who has been admitted to the bar in both Boston and Philadelphia, will give a course similar to the one which she now gives in Public School 27 in the School of Philanthropy this winter, where welfare workers will be her pupils. There is also a discussion of the subject of the course into the Manhattan Trade School for Girls.

Selling goods, Miss Hirschler tells her pupils, is a profession—not one of the learned professions, of course, but still mental work. It is a profession in which the personality of the worker counts, as it does not in the case of one who operates a machine. So the saleswoman has to give thought to her clothes, her manner, her voice. In these things she is in the same class with the teacher and the actress. The voice Miss Hirschler lays particular stress on.

"It often strikes the customer before she looks at you," she tells her pupils. "Many a woman, when you wait for her on something else, and suddenly catches sight of something on your countenance which makes her stop to look. If your voice, pleasant, sympathetic and intelligent, comes in at just the right instant with just the right remark, you will make many a sale which would otherwise escape you. You wait for her to look up, and then say in a cold, unsympathetic way, 'Five dollars,' she is likely to pass by, and often, her attention having been called to it, will buy that same thing from some one else, with no benefit to you."

Hard Kicks for the Lazy.

LONDON, Sept. 30.—(C.A.P. Cable).—Mr. Rennie Clark, writing in the October number of the Quiver on the chances for women in Canada, says there is no comfort for the helpless in Canada, not even bed and board, and only hard kicks for the lazy.

Cupid Busy in the Park.

H. A. Chadwick, solicitor in the interior of prisons department, and Miss Mary Sanderson, of the office, and Miss Violet May Cottrell of the succession duties department. Wm. O'Connor of the neglected children's department, and Miss Annie Kernahan of the agricultural department.

These are the happy pairs, which gave a charming picture to the Parliament Buildings in Queen's Park yesterday.

The unusual matrimonial boom in the buildings is causing commotion. Frank Yelch and R. E. M. Meighan are recent bridegrooms and other outbreaks are threatened, it is said.

Hon. A. J. Macdonald has the reputation of being the only immune subject in the buildings.

The Piano of the Real Artist. Calve when she starts her Canadian tour this season will use a Heintzman & Co. grand piano exclusively. The event in musical circles is the coming of the great Sheffield Choir of England.

The management have in advance arranged for the use of a grand piano of the old firm of Heintzman & Co., Ltd., 115-117 West King-street, Toronto. They insist that nothing else be used at the concert, that they will give throughout the season.

The best of Ceylon is in her tea. Nowhere else do they grow to such perfection. The best of Ceylon's teas are in "Salada."

Toronto World's Beauty Patterns



A CHARMING NEGLIGEE

776. A charming negligee. No more graceful home jacket could be devised than this pretty model. Developed in black and white dotted swiss. The simple shaping is effected by shoulder and under-arm seams, the fullest falling in soft folds from below the tucks that are taken up on each side the centre front. The tucks in the back extend to the waist line, and a shawl of the material encircles the waist, giving that trim look so essential to a garment of this kind. The square cut neck and elbow sleeves are finished with bands of run with black ribbon velvet. If preferred the sleeves may extend to the wrist, completed by straight cuffs. Lawn, flowered muslin, cotton crepe, cashmere and albatross are all suitable for reproduction. For 38 inch bust measure 3 1/4 yards of material 36 inches wide will be required.

Ladies' Dressing Sack No. 776. Sizes for 32, 34, 36, 38, 40 and 42 inches bust measure.

Send the above pattern to NAME, ADDRESS, Size Wanted (Give of Child's or Miss's Pattern).

Pattern Department

Toronto World

Send the above pattern to NAME, ADDRESS, Size Wanted (Give of Child's or Miss's Pattern).

hands of liberty satin. She wore her mother's veil fastened with a coronet of orange blossoms and her bouquet was of white and pink roses. The bride, who was given away by her father, entered the drawing room to the strains of the Lohengrin wedding march, played by Mr. Garner, and wearing a wedding gown of white silk and lace, with a train of white and pink roses. The bride's gift to the bride was a pair of gold cuff links. After the ceremony a reception was given by the bride and groom at the residence of the bride's parents, where a large number of guests were present.

The home of Mr. and Mrs. J. M. Weeks, 125 Wolsey-street, was the scene of a wedding at 4 o'clock Wednesday afternoon, when their only daughter, Vera Pearl, was united in marriage to Mr. Robert Hornby of this city. The ceremony was performed by the Rev. Dr. Turnbull, rector of West Presbyterian Church, under a canopy of white and pink roses, banked with palms. The bride, who was given away by her father, entered the drawing room to the strains of the Lohengrin wedding march, played by Mr. Garner, and wearing a wedding gown of white silk and lace, with a train of white and pink roses. The bride's gift to the bride was a pair of gold cuff links. After the ceremony a reception was given by the bride and groom at the residence of the bride's parents, where a large number of guests were present.

At the Church of St. Michael and All Angels, Wychwood, Wilbert Ashley Locking and Miss Violet May Cottrell were united in marriage by Rev. W. J. Brin. The bride wore her traveling dress of navy blue cloth, and was attended by her sister, Gladys, who was in pink. They carried bouquets of lily of the valley and pink roses respectively. Lieut.-Col. Hewitt was the best man.

At St. Basil's Church yesterday morning the marriage of Miss Anna Kernahan, daughter of Mrs. James Kernahan, Wellesley-street, and William O'Connor, was quietly celebrated. Father Kernahan, brother of the bride, performed the ceremony and she was given away by her brother, James Kernahan. The bride wore a simple gown of white silk crepe de chene, with garniture of Irish beehive lace. A wreath of orange blossoms fastened her tulle veil, and she carried a shower of lilies and bride's roses. Little Miss Helen Kernahan, the bride's only sister, acted as bridesmaid, with her Emire gown of pale blue and white, with a large white veil, and a large white bow in her hair. The groom wore a blue suit, with a white shirt and a white bow tie. The ceremony was performed by Rev. Dr. Perry in the drawing room, which was beautifully decorated. The bride wore an Emire gown of cream marquisette over silk with some beautiful Limerick lace and

At Kingston yesterday William A. Spriggs of New York & Spriggs was married to Miss Pearl, daughter of John Lemmon, Earl-street.

The marriage of Miss Carrie Jean Jeffery and Mr. Edward A. Laver took place very quietly at the residence of the bride's mother, 122 Winchester-street, yesterday. The ceremony was conducted by Rev. E. N. Baker, D.D., pastor of Euclid-avenue Methodist Church, in the presence of immediate

DEPORT MILLIONAIRE WHO H'S TWO WIVES

British Resident of Hong Kong is Refused Permission to Stay in the United States.

SAN FRANCISCO, Sept. 30.—Henry T. Bosman, Hongkong millionaire and a legislative member of the British colony, has decided to abandon the idea of an appeal to the department of commerce and labor in an effort to secure a reversal of the order of deportation made, in his case when he landed in this city a few days ago with two wives.

Bosman's attorneys, it is said, have advised him that such an appeal would be useless. He is still a patient in a local hospital, under bonds to appear for deportation when physicians shall consider him sufficiently recovered from an attack of illness to withstand the return voyage to Hongkong.

Altho a British subject Bosman bases his defence of polygamy upon the customs of the Chinese, from which race he is descended on his mother's side, saying:

"The worship of the family is one of the leading tenets of Confucianism and polygamy is a part of this religion, partly in order that a family name may live forever."

GAVE AUTO TO ACTRESS.

That's Before the Brokers Failed—Another Member's Generosity.

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Mr. Justice Irving, Victoria, B. C., is the guest of the Hon. and Mrs. Melvin Jones.

Miss Annie Macartney, Hugel-avenue, Midland, is visiting Mrs. Frank A. Kent, 150 Madison-avenue.

Mr. and Mrs. Gerhard Heintzman and Miss Heintzman will sail from Liverpool on Oct. 2, for Toronto.

Word has been received from England that Mr. Rees, supervisor of music in Toronto Public Schools, is at present visiting centres of musical interest in London while Mrs. Rees is motoring in South Wales.

Mrs. W. T. Powdrell (nee Maple Lucas) will receive for her home, 250 Beatrice-street, on Thursday afternoon, Oct. 1, from 4 to 6 o'clock.

Mr. F. H. Searle of the Brown-Searle Co., is expected home from Great Britain and the continent about Oct. 1st.

Deaths registered at the City Hall yesterday were:

Violet Hamell, 4 years, meningitis. Hicks, still born.

Edna Gabb, 4 months, enterocolitis.

Wm. Holland, 27 years, consumption. Isabella Copeland, 31 years, inflammation of bowels.

Clinton Carruthers, 4 months, intestinal indigestion.

Edith Lilian Lindon, 3 days, premature birth.

Edward Maher, 70 years, pneumonia. Mulholland, still born.

Harold Martin, 11 months, marasmus.

Frank McFeggen, 3 years, diphtheria.

Elizabeth McLaughlin, 33 years, acute bronchitis.

Elizabeth Piller, 56 years, pneumonia.

Maud Pitman, 6 1/2 months, marasmus.

Mrs. Oliver Reynolds, 84 years, nephritis.

Thos. St. Dennis, 9 months, enterocolitis.

Wheeler, 3 days, premature birth.

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"I will have the matter adjudicated in the state courts here," said the sheriff. "I will exhaust every possible recourse I have in the state courts before I will permit him to go to Pittsburgh."

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There are many delightful incidents occurring during the action of "Babes in Toyland." Victor Herbert and his MacDonough's great musical extravaganza.

The scene of Allan and Jane "set in the woods shows the children deserted by their false friends, and sent them into the woods, hoping that they may get into the vale of spiders and be destroyed. After they have wandered about for hours, Allan sees a beautiful moth imprisoned in a spider's web. He releases the moth. This moth proves to be the Fairy Queen, who takes the form of a moth in order to take care of her subjects. The Fairy Queen flies away, and when Allan and Jane are sleeping in the mouth of the cave, causes a great spider to come down and weave a web over the cave's mouth to keep the bears away. Every child was well as

All because the flour and other things that are the "parts" that make it are the highest quality, and the bakerman "knows his business."

5 cents at your grocers.

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GROWS HAIR and we can PROVE IT!

A lady from Minnesota writes: "As a result of using Danderine, my hair is close to five feet in length."

Beautiful Hair at Small Cost

HAIR troubles, like many other diseases, have been wrongly diagnosed and altogether misunderstood. The hair itself is not the thing to be treated, for the reason that it is simply a product of the scalp and wholly dependent upon its action. The scalp is the very soil in which the hair is produced, nurtured and grown, and it alone should receive the attention it merits. If you are to expect it to grow and become more beautiful, the soil in which the plant grows must be attended to. Therefore, the scalp in which the hair grows must receive the attention it merits. It is the natural thing to do in either case, to feed and replenish the soil or scalp as the case may be, and your crop will grow and multiply as nature intended it should.

Knowlton's Danderine has a most wonderful effect upon the hair glands and tissues of the scalp. It is the only remedy for the hair ever discovered that is similar to the natural hair food or liquid which nature provides for it. It penetrates the pores quickly and the hair soon shows the effects of its wonderfully exhilarating and life-producing qualities.

One 25-cent bottle is enough to convince you of its great worth as a hair grower and hair beautifying remedy—try it and see for yourself.

NOW at all druggists in three sizes, 25c, 50c and \$1.00 per bottle.

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