

8 Canadian Contracts from a Canadian Regional Perspective

Quebec is the clear leader, with 44.1% of the contracts in the database for which we have an ascribed province for the contractor. Ontario was ranked second with nearly 34.6 % of the contracts, followed by British Columbia 9%, and Alberta with 8.7%. Manitoba ranked a distant fourth with 2.4% of the contracts, almost a quarter of which were held by a single consultant. Three other provinces were represented, with 11 contracts (1.1) held by Nova Scotian firms, and 2 contracts held by firms from each of Newfoundland and Saskatchewan.

Exhibit 8.1 Number of Contracts by Canadian Contractor Province of Origin, 1994-1998

Province	Number of Contracts
Alberta	83
British Columbia	81
British Columbia/Manitoba	2
British Columbia/Quebec	2
Manitoba	20
Manitoba/Ontario	3
Newfoundland	1
Newfoundland/Ontario	1
Nova Scotia	11
Ontario	321
Quebec	421
Quebec/Ontario	6
Saskatchewan	2
Unattributed	272

Africa:

The fact that Quebec contractors dominate the analysis is aided, not surprisingly, by the large number of contracts won by firms/consortia from this province in Africa. In fact, 69% of the contracts attributed to contractors from Quebec were earned for work in Africa. Interestingly, although a small number, nearly 50% of the contracts held by Manitoban firms were in Africa. By contrast, less than 25% of the identified contracts held by firms from Ontario were in the region, though of a much more substantial number.